# FATIMA COLLEGE (AUTONOMOUS)



Re-Accredited with "A" Grade by NAAC (3<sup>rd</sup> Cycle) 74<sup>th</sup> Rank in India Ranking 2020(NIRF) by MHRD Maryland, Madurai- 625 018, Tamil Nadu, India

NAME OF THE DEPARTMENT : RESEARCH CENTRE OF

**ECONOMICS** 

NAME OF THE PROGRAMME: BA

PROGRAMME CODE : UAEC

ACADEMIC YEAR : 2021-2022

#### VISION OF THE DEPARTMENT

To inculcate Knowledge in economic concepts, theories, models and issues among the budding economists, to make them self-employed and to facilitate them towards career prospects of the industry and community.

#### MISSION OF THE DEPARTMENT

- To provide updated curriculum that promotes critical thinking skills and enhance the productive decision making abilities in students.
- To motivate the students to become entrepreneurs.
- To serve the humanity through the creation of allrounded multi skilled and socially responsible citizen.

## PROGRAMME EDUCATIONAL OBJECTIVES (PEO)

	Our graduates will be academic, digital and information						
PEO 1	literates; creative, inquisitive, innovative and desirous for the						
	"more" in all aspects						
	They will be efficient individual and team performers, exhibiting						
PEO 2	progress, flexibility, transparency and accountability in their						
	professional work						
	The graduates will be effective managers of all sorts of real – life						
DEC 0	and professional circumstances, making ethical decisions,						
PEO 3 pursuing excellence within the time framewo							
	demonstrating apt leadership skills						
	They will engage locally and globally, evincing social and						
PEO 4	environmental stewardship demonstrating civic responsibilities						
	and employing right skills at the right moment						

#### **GRADUATE ATTRIBUTES (GA)**

Fatima College empowers her women graduates holistically. A Fatimite achieves all-round empowerment by acquiring Social, Professional and Ethical competencies. A graduate would sustain and nurture the following attributes:

	I. SOCIAL COMPETENCE						
GA 1	Deep disciplinary expertise with a wide range of academic and digital literacy						
GA 2	Hone creativity, passion for innovation and aspire excellence						
GA 3	Enthusiasm towards emancipation and empowerment of humanity						
GA 4	Potentials of being independent						
GA 5	Intellectual competence and inquisitiveness with problem solving abilities befitting the field of research						
GA 6	Effectiveness in different forms of communications to be employed in personal and professional environments through varied platforms						
GA 7	Communicative competence with civic, professional and cyber dignity and decorum						
GA 8	Integrity respecting the diversity and pluralism in societies, cultures and religions						
GA 9	All – inclusive skill- sets to interpret, analyse and solve social and environmental issues in diverse environments						
GA 10	Self-awareness that would enable them to recognise their uniqueness through continuous self- assessment in order to face and make changes						

	building their strengths and improving on their weaknesses					
GA 11	Finesse to co-operate exhibiting team-spirit while working in groups to achieve goals					
GA 12	Dexterity in self-management to control their selves in attaining the kind of life that they dream for					
GA 13	Resilience to rise up instantly from their intimidating setbacks					
GA 14	Virtuosity to use their personal and intellectual autonomy in being life-long learners					
GA 15	Digital learning and research attributes					
GA 16	Cyber security competence reflecting compassion, care and concern towards the marginalised					
GA 17	Rectitude to use digital technology reflecting civic and social responsibilities in local, national and global scenario					
	II. PROFESSIONAL COMPETENCE					
GA 18	Optimism, flexibility and diligence that would make them professionally competent					
GA 19	<b>GA 19</b> Prowess to be successful entrepreneurs and employees of trans-national societies					
GA 20	Excellence in Local and Global Job Markets					
GA 21	Effectiveness in Time Management					

GA 22	Efficiency in taking up Initiatives							
GA 23	agerness to deliver excellent service							
GA 24	Ianagerial Skills to Identify, Commend and tap otentials							
	III. ETHICAL COMPETENCE							
GA 25	Integrity and discipline in bringing stability leading a systematic life promoting good human behaviour to build better society							
GA 26	Honesty in words and deeds							
GA 27	Transparency revealing one's own character as well as self-esteem to lead a genuine and authentic life							
GA 28	Social and Environmental Stewardship							
GA 29	Readiness to make ethical decisions consistently from the galore of conflicting choices paying heed to their conscience							
GA 30	Right life skills at the right moment							

# PROGRAMME OUTCOMES (PO)

On completion of B.A ECONOMICS / programme, the graduates would be able to

	Acquire knowledge of fundamental concepts and subject
PO 1	specific academic competency

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# PROGRAMME SPECIFIC OUTCOMES (PSO)

The Learners will be able to

	understand economic theories and functioning of							
PSO 1	economic system and motivate them to appear for							
	subject based competitive exams							
	Prepare the students for career advancement that							
PSO 2	provide employment through competitive exams							
	Prepare the students to develop creative thinking							
PSO 3	regarding current local, national and international							
	policy issues							
PSO 4	Enhance economic, social and technical skills							
	Facilitate entrepreneurs to find self-employment & to							
PSO 5	provide employment opportunities							

## PART – III -MAJOR, ALLIED & ELECTIVES – 95 CREDITS

#### MAJOR CORE COURSES INCLUDING PRACTICALS : 60 CREDITS

S. NO	SEM.	COURSEC ODE	COURSE TITLE	HR S	CRE DITS	CIA Mks	ESE Mks	TOT. MKs
1.	I	19E1CC1	MICRO ECONOMICS- I	6	4	40	60	100
2.	1	19E1CC2	MONETARY ECONOMICS	6	4	40	60	100
3.	II	19E2CC3	MARKET STRUCTURE & FACTOR PRICING	6	4	40	60	100
4.		19E2CC4	ECONOMICS OF INSURANCE	6	4	40	60	100
5.	III	19E3CC5	MACRO ECONOMICS	6	4	40	60	100
6.	111	19E3CC6	ECONOMIC THINKERS	6	4	40	60	100
7.	IV	19E4CC7	LABOUR ECONOMICS	6	4	40	60	100
8.	10	19E4CC8	FISCAL ECONOMICS	6	4	40	60	100
9.		19E5CC9	INDIAN ECONOMIC ISSUES	5	4	40	60	100
10.	v	19E5CC10	COMPUTER DATA ANALYTICS FOR ECONOMISTS	5	4	40	60	100
11.		19E5CC11	INTERNATIONAL TRADE	5	4	40	60	100
12.		19E5CC12	ENTREPRENURIAL DEVELOPMENT	5	4	40	60	100
13.		19E6CC13	RURAL INDIAN ECONOMIC ISSUES	5	4	40	60	100
14.	VI	19E6CC14	BASIC ECONOMETRICS	5	4	40	60	100
15.		19E6CC15	ECONOMICS OF PLANNING AND DEVELOPMENT	5	4	40	60	100
			TOTAL	83	60			

#### **ALLIEDCOURSES- 20 CREDITS**

S. NO	SEM.	COURSEC ODE	COURSE TITLE	HR S	CRE DITS	CIA Mks	ESE Mks	TOT. MKs
1.	Ι	19E1AC1	ECONOMIC STATISTICS	5	5	40	60	100
2.	II	19E2AC2	MATHEMATICAL METHODS FOR ECONOMICS	5	5	40	60	100
3.	III	19E3AC3	INTERNATIONAL BUSINESS MANAGEMENT	5	5	40	60	100
4.	IV	19E4AC4	ENTREPRENURIAL DEVELOPMENT	5	5	40	60	100
			TOTAL	20	20			

#### **ELECTIVES-15 CREDITS**

S. No	SEM.	COURSEC	COURSE TITLE	H RS	CRE DITS	CIA Mks	ESE Mk s	TOT. Mks
1.	V	19E5ME1/ 19E5ME2	INDIAN STOCK MARKET/ WELFARE ECONOMICS	5	5	40	60	100
2.	VI	19E6ME3 / 19E6ME4	BANKING &NON-BANKING FINANCIAL INSTITUTIONS/BUSINESSCOMMUNICATION	5	5	40	60	100
3.		19E6ME5 / 19E6ME6	TAMILNADU ECONOMY/ MANAGERIAL ECONOMICS	5	5	40	60	100
			TOTAL	15	15			

### PART - IV - 20 CREDITS

- VALUE EDUCATION
- ENVIRONMENTAL AWARENESS
- NON-MAJOR ELECTIVE
- SKILL BASED COURSES

S. No	SEM.	COURSE CODE	COURSE TITLE	H RS	CRE DITS	CIA Mks	ESE Mk s	TOT. Mks
1.		21G1VE	Personal Values	1	1	40	60	100
2.	I	19E1NME	Non-Major Elective (ENTREPRENURIA <mark>L SKILLS)</mark>	2	2	40	60	100
3.		21G2VE	Values for Life	1	1	40	60	100
4.	II	19E2NME	Non-Major Elective (ENTREPRENURIAL SKILLS)	2	2	40	60	100
5.	III	19G3EE1	Environmental Education	1	1	40	60	100
6.		19E3SB1	Competitive Exam Skills	2	2	40	60	100
7.	IV	20GS	Gender studies	1	1	40	60	100
8.	1 V	19E4SB2	Export Business	2	2	40	60	100
9.	V	19E5SB3	Economics of NGO Management	2	2	40	60	100
10.		19E5SB4	Law and Politics	2	2	40	60	100
11.	VI	19E6SB5	Economic Journalism	2	2	40	60	100
12.	VI	19E6SB6	Tax Calculation	2	2	40	60	100
			TOTAL	20	20			

## PART – V –1 CREDIT

## **OFF-CLASS PROGRAMMES - ALL PART-V**

## SHIFT - I

S.No	SEM	COURSE CODE	COURSE TITLE	HRS	CRE DIT	TOT. Mks
1.		21A4PED	Physical Education	20.7		
2.	I - IV	21A4NSS	NSS	30/ SEM	1	100
3.		21A4NCC	NCC			

4.	21A4WEC	Women Empowerment Cell		
5.	21A4ACUF	AICUF		

#### **OFF-CLASS PROGRAMMES**

#### **ADD-ON COURSES**

COURSE	COURSE TITLE	HR S	CRE DITS	SEME STER IN WHIC H THE COUR SE IS OFFER ED	CIA Mks	ES E Mk s	TOT AL Mks
19UAD1CA	COMPUTER APPLICATIONS (offered by the department of PGDCA for Shift I)	40	2	I&II	40	60	100
G1FC1	ONLINE SELF LEARNING COURSES- Foundation Course for Arts	40	2	I	40	60	100
19UAD2CA	ONLINE SELF LEARNING COURSE- Foundation Course for Science	40	2	II	40	60	100
21UAD3E	Professional Ethics	15	1	III	40	60	100
21UAD4ES	Personality Development	15	1	IV	40	60	100
21UAD5ES	Family Life Education	15	1	V	40	60	100
21UAD6ES	Life Skills	15	1	VI	40	60	100
21UAD5H R	HUMAN RIGHTS	15	2	V	100	-	100
21UADRS	OUTREACH PROGRAMME- Reach Out to Society through Action ROSA	100	3	V & VI	100	-	100
19UADPR	PROJECT	30	4	VI	40	60	100

COURSE	COURSE TITLE	HR S	CRE DITS	SEME STER IN WHIC H THE COUR SE IS OFFER ED	CIA Mks	ES E Mk s	TOT AL Mks
19UADRC	READING CULTURE	10/ Se mes ter	1	II-VI	-	-	-
	TOTAL		20				

## **EXTRA CREDIT COURSES**

COURSE CODE	COURSE	HR S.	CREDIT S	SEMESTE R IN WHICH THE COURSE IS OFFERED	CI A MK S	ESE MK S	TOTAL MARK S
20E2SL2	ECONOMICS OF TOURISM	-	2	II	40	60	100
20E2SL4	DYNAMICS OF RESEARCH	-	2	IV	40	60	100
21E6SLT6	Porullialum Illakiyamum (In Collaboration With Tamil Department)	-	2	VI	40	60	100
	MOOC COURSES / International Certified online Courses (Department Specific Courses/any other courses) * Students can opt other than the listed course from UGC-SWAYAM UGC / CEC	-	Minimu m 2 Credits	I – VI	-	_	

## OFF CLASS PROGRAMMES

## 19UGVAE1 - Value Added Crash Course LAW AND POLITICS

#### I BA ECONOMICS

#### I SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E1CC1	MICRO ECONOMICS- I	6	4

#### COURSE DESCRIPTION

Study of consumer behaviour, individual firm's production, cost and revenue

#### **COURSE OBJECTIVE/S**

- 1. To enable the students to understand the basic concepts in Economic Theories.
- 2. To expose the students in analyzing the behavioural fluctuations of consumer decision.
- 3. To equip the students to prepare themselves for competitive exams like IES.
- 4. To equip the students on production related micro analysis.

#### UNIT I BASIC CONCEPTS:

[15 HRS]

Definition (only) of Economics: Wealth – Welfare – Scarcity – Growth - Micro and Macro Economics- Nature of Economic laws- Methods: Deductive and Inductive Methods - Positive and Normative approaches- Cardinal and Ordinal Analysis. **Development Economics: Self Study** 

#### UNIT II CARDINAL UTILITY ANALYSIS

[15

HRS]

Demand: Meaning - Types of demand - Law of Demand: Schedule and curve- Exceptions to the Law of Demand - Elasticity of Demand: Types of Elasticity of Demand- Factors determining elasticity of demand - Methods of measuring elasticity of demand. Methods of measuring elasticity of supply: Self Study

UNIT III ORDINAL UTILITY ANALYSIS

[15 HRS]

Total and marginal utility - Laws of Consumer behaviour: Law of Diminishing Marginal Utility, Equi -Marginal Utility - Indifference Curve - Properties - Indifference schedule and map- Price, Income and Substitution Effect -Giffen's Paradox Consumer's surplus: Assumptions, Measurement -

## Marginal rate of Substitution: Self Study

UNIT: IV- PRODUCTION AND LAW OF SUPPLY

[15 HRS]

Law of Supply – Elasticity of supply –Isoquants: Properties –Law of variable proportions - Returns to scale- Cost and Revenue-Production function: Cobb Douglas- Marginal Rate of Technical substitution - Producer's equilibrium – Cobb Douglas Problem: Self Study

#### UNIT: V-COST AND REVENUE

[15HRS]

Cost of production: meaning - types of cost - cost curves - variable cost, fixed cost and total cost curves - Concepts of revenue - Average revenue, Marginal revenue and Total Revenue Curves - Government - **Types of** 

Revenue: Self Study

UNIT: VI DYNAMISM [15 HRS]

Case study of Production pattern -Case study of Life cycle of a product
- Video shooting of markets - Case study of cost and revenue of any company
- Survey of pricing in Canteen -Survey of Pricing in different markets - Study
of consumption pattern

#### COURSE CONTENTS & LECTURE SCHEDULE

Modul e No.	Topic	No. of Lectu res	Teaching Pedagogy	Teaching Aids
UNIT -	1 BASIC CONCEPTS			
1.1	Definitions(only) of Economics: Wealth – Welfare – Scarcity – Growth	3	Lecture	Black Board
1.2	Micro and Macro Economics	2	Video lecture	Moodle classroom
1.3	Nature of Economic laws	2	Video lecture	Moodle classroom
1.4	Methods: Deductive and Inductive Methods	3	Video and Lecture	LCD and Green Board
1.5	Positive and Normative approaches	2	Video and Lecture	LCD and Green Board
1.6	Cardinal and Ordinal Analysis	2	Lecture	Green Board

1.7	Total and marginal utility	2	Lecture	Green Board
UNIT I	CARDINAL UTILITY ANALYSIS			
2.1	Demand: Meaning,	1	Video and Lecture	LCD and Green Board
2.2	Types of demand	2	Video and Lecture	LCD and Green Board
2.3	Law of Demand: Schedule and curve	2	Lecture	Green Board
2.4	Exceptions to the Law of Demand	1	Lecture	Green Board
2.5	Elasticity of Demand: Types of Elasticity of Demand	4	Youtube video and lecture	Google classroom
2.6	Factors determining elasticity of demand	2	Lecture	Green Board
2.7	Methods of measuring elasticity of demand.	3	Lecture	Green Board
UNIT I	II ORDINAL UTILITY ANALYSIS			
3.1	Laws of Consumer behavior :	1	Lecture	Green Board
3.2	of Diminishing Marginal Utility	2	Lecture	Green Board
3.3	Law of Equi-Marginal Utility	2	Chalk &	Green Board
			Talk	
3.4	Indifference Curve Properties	2	Lecture	Green Board
3.5	Indifference schedule and map	2	Lecture	Green Board
3.6	Marginal rate of Substitution	1	Lecture	Green Board
3.7	Price, Income and Substitution Effect	2	Lecture	Green Board
3.8	Giffen's Paradox	1	Lecture	Green Board
3.9	Consumer's surplus:	2	Lecture	Green Board
	Assumptions, Measurement			
UNIT: 1	V PRODUCTION AND LAW OF SUP	PLY		
4.1	Law of Supply	1	Lecture	Green Board
42	Elasticity of supply:	1	Lecture	Green Board
	measurements			
43	Isoquants	2	Video and	LCD and Green
			Lecture	Board

44	Law of variable proportions	2	Youtube	Green Board
			video and	
			lecture	
45	Returns to scale	3	Lecture	Green Board
46	Cost and Revenue	2	Lecture	Green Board
47	Production function: Cobb	4	Lecture	Green Board
	Douglas			
UNIT '	V: COST AND REVENUE	<u>.i.</u>	i	
5.1	Cost of production: meaning	3	Lecture	Black Board
5.2	Types of cost	1	Lecture	LCD
5.3	cost curves	4	Lecture	PPT & White board
5.4	variable cost, fixed cost and total cost curves	1	Lecture	Smart Board
5.5	Concepts of revenue	2	Lecture	Black Board
5.6	Average revenue, Marginal revenue and Total Revenue Curves	1	Discussion	Google classroom
UNIT '	VI: DYNAMISM	i		
6.1	Case study of Production pattern			Students PPT posting in class room
6.2	Case study of Life cycle of a product			Students PPT posting in google class room
6.3	Video shooting of markets			Case study Models by videos
6.4	Case study of cost and revenue of any company			Case study Models by discussion
6.5	Survey of pricing in Canteen			Survey guidance in classroom
6.6	Survey of Pricing in different markets			Survey guidance in classroom
6.7	Study of consumption pattern			Survey guidance in classroom

#### **REFERENCE BOOKS:**

- 1. Gregory Mankiv(2017), *Principles of Micro Economics*, 8th Edition, South Western Educational *Publishing*, Cengage Learning, Inc
- 2. Koutsayannis A, (1979), *Modern Microeconomics*, First Edition, Macmillan

- 3. Ramesh Chandra Das (2011), *Micro Economics, Theory and Practice*, Kunal Books, Publisher & Distributors, New Delhi 110 002.
- 4. H. L. Ahuja (2006) *Advanced Economic Theory*, S.Chand & Company Ltd, New Delhi, 110055.
- 5. Jhingan, M.L., "Micro Economics Theory", Vrindha Publications(P) Ltd., New Delhi
- 6. Robert S. Pindyck, Daniel L. Rubinfeld and Prem L. Mehta (2009), *Microeconomics*, 7ed.Pearson Education
- 7. Sankaran, S.(2002), "Micro Economics", Margham Publications, Madras
- 8. Maria John Kennedy, (2004) "Micro Economics", Himalaya Publishing House, Mumbai.
- **9.** Bose & Marimuthu(2010), "An Introduction to Micro Economics", Himalaya Publishing House, Delhi.

	C1	C2	C3	C4	Total Scholas tic Marks	Non- Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				of Assessme nt
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	•	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20
Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

Scholastic	35
Non-Scholastic	5
	40

# **EVALUATION PATTERN**

	sc	HOLAS	TIC		NON - SCHOLASTIC	MARKS		
C1	C2	С3	C4	C5	C6	CIA ESE T		Total
10	10	5	5	5	5	40	60	100

## **UG CIA Components**

			Nos		
C1	-	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	-	Quiz	2 <b>*</b>	_	5 Mks
<b>C6</b>	-	Attendance		-	5 Mks

## COURSE OUTCOMES

On the successful completion of the course, students will be able to:

NO	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	Analyse individual decisions at variety of economic environment	K1	PSO1
CO 2	Enable the students to understand the basic concepts in Economic Theories.	K1, K2,	PSO2

CO 3	Analyzing the behavioural fluctuations of consumer decision.	K1 & K3	PSO3
CO 4	Assessing the concepts of Demand, Supply, Price, Production, Profit, Loss, Cost, and Revenue etc using case studies will help the students understand the decision making of consumer and producer.	K1, K2 & K3	PSO4
CO 5	Identifying the perfections and imperfections of markets.	K2 & K4	PSO5

## **Mapping COs Consistency with PSOs**

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	2	2	3	3
соз	3	3	2	3	3
CO4	2	2	3	3	2
CO5	3	3	3	3	3

## **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
CO3	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

**Note**:□ Strongly Correlated – **3** 

☐ Moderately Correlated – **2** 

 $\square$  Weakly Correlated -1

COURSE DESIGNER: (Dr. Shobana Nelasco)

Shobana Melaro

**HOD'S Signature** 

& Name

Forwarded

Shobara Melaxo

#### I BA ECONOMICS

#### I SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E1CC2	MONETARY ECONOMICS	6	4

#### **COURSE DESCRIPTION**

Study of velocity of money, functions of Money market and monetary policy inflation and Deflation.

#### **COURSE OBJECTIVE/S**

- 1. To grasp the concept of money and the foundation of monetary theory.
- 2. To understand the various theories of money and its application in recent times.

# UNIT I: EVOLUTION AND FUNCTIONS OF MONEY [15 HRS]

Barter system - Evolution of money - Definitions of money, classification of money, Functions of money - Significance and Defects of money - Gold standard - Gresham's law - Paper currency standard - System of note Issue-Self study.

# UNIT II: VALUE OF MONEY [15 HRS]

Concepts and determinants of the demand and supply of money - Measuring change in the Value of money - Velocity of money - **Money** supply in India. Self study

UNIT III: THEORIES OF MONEY [15 HRS]

Fishers Quantity Theory of money, Cambridge equations Keynes

Income and expenditure theory Self study - Keynes reformulated quantity theory of money.

UNIT IV: INFLATION AND DEFLATION [15

**HRS**]

Inflation: Meaning - Types causes and effects - Inflationary gap

Measures to control inflation. Calculation of Inflation Self study:

Consumer Price Index and Wholesale Price Index - Deflation: Meaning -

effects - control of deflation.

### **UNIT V: MONETAR Y POLICY**

[15

#### HRS]

Meaning and definition of monetary policy- Instruments of Monetary Policy - Role of **Monetary policy in Economic Development Self study** and Limitations of monetary policy.

#### UNIT V: DYNAMISM/CURRENTAFFAIR

Presentation of case study of Popular author's books on monetary Economics - Model cases of different countries, currency concepts, Case study of banking services in banks

#### COURSE CONTENTS & LECTURESCHEDULE

Modul e No.	Topic	No. of Lectures	Teaching Pedagogy	Teaching Aids
UNIT -1				
1.1	Barter system	3	Discussion	White
				Board
1.2	Evolution of money	1	Lecture	LCD
1.2.1	Definitions of money, classification	4	Lecture	PPT &
	of money, Functions of money -			White
	Significance and Defects of money			board
1.3	Gold standard	2	Lecture	Black
				Board
1.4	Gresham's law	1	Lecture	Black
				Board
1.5	Paper currency standard -	2	Lecture	PPT
1.6	System of note Issue	2	Discussion	LCD
UNIT -2	VALUE OF MONEY			

2.1	Concepts- determinants of the	2	Lecture	Black
	demand and supply of money			Board
2.2	Measuring change in the Value of	3	Lecture	PPT
	money			
2.3	Velocity of money	3	Lecture	Jam Board
2.4	Money supply in India.	3	Lecture	LCD
UNIT –	3 THEORIES OF MONEY	i		i
3.1	Fishers Quantity Theory of money	5	Discussion	Black
				Board &
				LCD
	Cambridge equations Keynes	5	Lecture	PPT, Black
3.2	Income and expenditure theory			Board
3.3	Keynes reformulated quantity	5	Discussion,	PPT, LCD
	theory of money		Lecture	
UNIT -	IV INFLATION AND DEFLATION	.i.		
4.1	Inflation:	1	Discussion	Black
				Board &
				LCD
4.1.1	Meaning - Types causes and	3	Lecture,	PPT, Black
	effects		Chalk &	Board
			Talk	
4.1.2	Inflationary gap, Measures to	3	Lecture,	PPT, LCD
	control inflation		Discussion,	
			Lecture	
4.1.3	Calculation of Inflation	4	Discussion	PPT, LCD
	Consumer Price Index and			
	Wholesale Price Index			
4.2.	Deflation	1	Lecture	Black
				Board
4.2.1	Meaning - effects - control of	3	Lecture,	LCD
	deflation		Discussion	
UNIT -	V MONETAR Y POLICY	.i	<u>i</u>	i

5.1	Meaning and definition of monetary policy	3	Lecture, Discussion,	PPT, LCD
			Lecture	
5.2	Instruments of Monetary Policy	4	Lecture	PPT, LCD
5.3	Role of Monetary policy in	5	Lecture	PPT
	Economic Development			
5.4	Limitations of monetary policy	4	Lecture,	LCD
			Discussion	
UNIT – V	DYNAMISM/CURRENTAFFAIR		i	
6.1	Presentation of case study of			Report
	Popular author's books on			submission
	monetary Economics			in google
				class
				rooms
6.2	Model cases of different countries			Report
	currency concepts			submission
				in class
6.3	Case study of banking services in			Google
	banks			classroom

#### **REFERENCE BOOKS:**

- 1. Jhingan, M.L. (2000). Monetary Economics, Knonark Publishers, New Delhi.
- 2. Sethi, T.T., (2006) Money, Banking and International Trade, sultan & Chand, publications, New Delhi.
- 3. Jhingan, M.L. (2002) *Money, Banking and International Trade* –Virinda publications,) New Delhi.
- 4. Seth, M.L. (2008) Money, *Banking and International Trade-*, Lakshmi Narain, Agra.
- 5. Mithani.D.M. (2000) *Monetary Economics & growth*, Chaitanya Publishing House, Mumbai.
- 6. Gupta., Suraj.B. (2000) *Monetary Economics: Institutions*, Theory, Sultan & Chand Publications. New Delhi.

	C1	C2	С3	C4	Total Scholastic Marks	Non- Scholastic Marks C5	CIA Total	
Levels	Session -wise Average	Better of W1, W2	M1+M2	MID- SEM TEST				Percentage of Assessment
	5 Mks.	5 Mks	5+5=10 Mks.	15 Mks	35 Mks.	5 Mks.	40Mks.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20
Non Scholastic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA	
Scholastic	35
Non Scholastic	5
	40

# **EVALUATION PATTERN**

	SC	HOLAS	TIC		NON - SCHOLASTI C	MARKS		
C1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

## **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	_	Quiz	2 *	-	5 Mks
<b>C6</b>	-	Attendance		-	5 Mks

# **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	OUTCOMES KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)		
CO 1	Explore the evaluation of functions of money.	K1	PSO1	
CO 2	Identify the determinants of the value of money.	K1, K2,	PSO2	
CO 3	Enable the students to understand the basic concepts in Theories of Money.	K1 & K3	PSO3	
CO 4	Evaluate the influence of inflation and deflation by using consumer price Index	K1, K2 & K3	PSO5	
CO 5	Assess the policy implementation by government for economic development.	K2 & K4	PSO4	

# **Mapping COs Consistency with PSOs**

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
CO3	3	3	3	3	3
CO4	2	2	1	3	3
CO5	3	3	3	3	3

# **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	PO6	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
CO3	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

<b>Note</b> :□ Strongly Correlated – <b>3</b>
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☐ Moderately Correlated – **2** 

☐ Weakly Correlated -1

**COURSE DESIGNER:** 

Staff Name (Dr.K.Selvalakshmi)

Forwarded By

HOD'S Signature & Name

# I BA ECONOMICS II SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E2CC3	MARKET STRUCTURE AND FACTOR PRICING	6	4

#### **COURSE DESCRIPTION**

The study of individual entity in the economy for insistence the consumer, firm, and an industry and so on of an economy.

#### **COURSE OBJECTIVE/S**

- 1. To enable the students to learn rules to be considered in pricing of any industry.
- 2. To expose the students to understand the product pricing and factor pricing of various industries.
- 3. To help the students to prepare themselves for IAS and IES exams.

### UNIT I: PRICING UNDER PERFECT COMPETITION & MONOPOLY [15 HRS]

Meaning of Markets- features - Classification - Time element - Equilibrium of firm and industry pricing under Perfect Competition. Pricing under monopoly. **Structure of market Self study** 

# UNIT II: PRICING UNDER IMPERFECT COMPETITION [15 HRS]

Monopoly -Price discrimination — Types of price discrimination in possible conditions – Evils and control of monopoly – Dumping – Monopolistic Competition – Meaning –Features – Equilibrium – Excess capacity – **Selling cost Self study** – Difference between the production cost and selling cost .

## UNIT III: PRICE DETERMINATION UNDER OLIGOPOLY AND DUOPOLY

[15

[15

#### HRS]

Meaning of oligopoly - Kinked demand curve - Meaning and features of Duopoly and Monopsony **pricing in different markets Self study** 

# UNIT IV: THEORY OF FACTOR PRICING HRS

Rent - Ricardian Theory Of Rent - Quasi Rent - Wages - subsistence theory - Wage fund theory and Modern theory of interest - Loanable fund theory - **Profit innovation theory Self study** - Risk bearing theory and Uncertainty bearing theory.

## UNIT V: DISTRIBUTION THEORIES

[15

#### HRS]

Meaning of distribution – Functional and Personal distribution – Marginal productivity Theory of Distribution – Assumptions – Critical evaluation of marginal productivity theory of distribution. **Distribution** aspects of market Self study

#### UNIT VI - DYNAMISM/CURRENTAFFAIR

Case study of Different market conditions -Video shooting of markets-Case study of Distribution aspects of any company-Survey of pricing in Canteen -Survey of Pricing in different markets

#### COURSE CONTENTS & LECTURESCHEDULE

Module No.	Topic	No. of Lectures	Teaching Pedagogy	Teaching Aids				
UNIT -1	UNIT -1 PRICING UNDER PERFECT COMPETITION & MO							
1.1	Market	1	Discussion	Black Board				
1.1.1	Meaning of Markets, features, Classification	3	Chalk & Talk	LCD				
1.2.	Time element	2	Lecture	PPT & White board				
1.3	Equilibrium of firm and industry pricing under Perfect Competition	4	Lecture	Black Board				
1.4	Pricing under monopoly.	3	Lecture	Black Board				
UNIT -2	PRICING UNDER IMPERF	ECT COMP	ETITION					
2.1	Monopoly	3	Lecture	Black Board				
2.2	Price discrimination	1	Chalk & Talk	LCD				

2.2.1	Types of price discrimination in possible conditions	2	Chalk & Talk	PPT
2.2.2	Evils and control of monopoly	2	Lecture	Black Board/
2.2.3	Dumping	1	Lecture, Discussion,	PPT, LCD
2.3	Monopolistic Competition	2	Lecture,	Black Board
2.3.1	Excess capacity	1	Discussion, Chalk & Talk	LCD, Black Board
	Selling cost	2	Lecture,	LCD, Black Board
	Difference between the production cost and selling cost	1	Lecture	Black Board
UNIT – 3	B PRICE DETERMINATION U	JNDER OLIC	GOPOLY AND D	UOPOLY
3.1	Oligopoly	4	Discussion	Black Board & LCD
3.2	Kinked demand curve	3	Lecture ,	PPT, Black Board
3.3	Duopoly	1	Discussion, Lecture	PPT, LCD
3.3.1	Meaning and features of Duopoly	3	Lecture	Black Board
3.1	Monopsony	2	Lecture	LCD
UNIT – I	V THEORY OF FACTOR PR	CING		
4.1	Rent	1	Chalk & Talk,	Black Board &
			Discussion	LCD
4.1.1	Ricardian Theory Of Rent	2	Lecture ,	PPT, Black

4.1.2	Quasi Rent	2	Lecture,	PPT, LCD
			Discussion,	
4.2	Wages	1	Chalk & Talk	PPT, LCD
4.2.1	subsistence theory –	2	Lecture	Black Board
	Wage fund theory			
4.3	Interest	1		
4.3.1	Modern theory of interest	2	Lecture,	LCD
	,Loanable fund theory		Discussion	
4.4	Profit	1	Lecture,	PPT, LCD
			Discussion	
4.4.1	Profit innovation theory –	3	Chalk & Talk	PPT, LCD
	Risk bearing theory and			
	Uncertainty bearing			
	theory			
UNIT – V	DISTRIBUTION THEORIES	3		
5.1	Meaning of distribution –	1	Lecture,	PPT, LCD
			Discussion	
5.2	Functional and Personal	3	Chalk & Talk	
	distribution			
5.3	Marginal productivity	5	Chalk & Talk	PPT, LCD
	Theory of Distribution			
5.3.1	Assumptions	2	Lecture	PPT
5.3.2	Critical evaluation of	4	Lecture,	LCD
	marginal productivity		Discussion	
	theory of distribution.			
UNIT VI	- DYNAMISM/CURRENTAF	'FAIR	i	<u> </u>
6.1	Case study of Different			Report
	market conditions.			submission in
				Google class
				room
6.2	Video shooting of markets			PPT Posting in
				class room

6.3	Case study	of	Report
	Distribution aspects	of	submission in
	any company		google class
			room
6.4	Survey of pricing	in	Report
	Canteen		submission in
			class
6.5	Survey of Pricing	in	Report
	different markets		submission in
			class

#### **REFERENCE BOOKS:**

- 1. Gregory Mankiv(2017), *Principles of Micro Economics*, 8th Edition, South Western Educational *Publishing*, Cengage Learning, Inc
- 2. Koutsayannis A, (1979), Modern Microeconomics, First Edition, Macmillan
- 3. Ramesh Chandra Das (2011), *Micro Economics, Theory and Practice*, Kunal Books, Publisher & Distributors, New Delhi 110 002.
- H. L. Ahuja (2006) Advanced Economic Theory, S.Chand & Company Ltd, New Delhi, 110055.
- 5. Jhingan, M.L., "Micro Economics Theory", Vrindha Publications(P) Ltd., New Delhi
- 6. Robert S. Pindyck, Daniel L. Rubinfeld and Prem L. Mehta (2009), *Microeconomics*, 7ed.Pearson Education
- 7. Sankaran, S.(2002), "Micro Economics", Margham Publications, Madras
- 8. Maria John Kennedy, (2004) "Micro Economics", Himalaya Publishing House, Mumbai.
- 9. Bose & Marimuthu(2010), "An Introduction to Micro Economics", Himalaya Publishing House, Delhi.

Levels	C1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta ge of Assessme nt
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	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	ı	-	2 ½	7.5	ı	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	1	ı	3	5	8	ı	8	20
K4	-	-	3	5	8	-	8	20
Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA						
Scholastic	35					
Non Scholastic	5					
	40					

## **EVALUATION PATTERN**

SCHOLASTIC			NON - SCHOLASTI C	MARKS				
C1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

**UG CIA Components** 

No s

**C1** - Test (CIA 1)

1 - 10 Mks

Test (CIA 2) **C2** 1 10 Mks Assignment C3 1 5 Mks Open Book Test/PPT 2 **\*** 5 Mks C4 Quiz **C5** 2 \* 5 Mks Attendance C6 -5 Mks

## **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
	Identifying the		PSO1
00.1	perfections and	T7.1	
CO 1	imperfections of	K1	
	markets		
	Describe how		PSO3
	monopoly regulation		
CO 2	influences output,	K1, K2	
	price, economic profit		
	and efficiency		
	Analyze the price		PSO4
	determination under	0	
CO 3	oligopoly and duopoly	K1 & K3	
	market		

	Enable the students to		PSO2
	understand the basic		
CO 4	concepts in Factor	K1, K2 & K3	
	Pricing		
	Gain knowledge with		PSO5
CO 5	regards to distribution	K2 & K4	
	theory		

# Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
CO3	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

# **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
соз	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

**Note**:□ Strongly Correlated – **3** 

 $\square$  Moderately Correlated – **2** 

☐ Weakly Correlated -1

**COURSE DESIGNER:** 

Staff Name (Dr. K.Selvalakshmi)

Forwarded By

Shobana Melano

**HOD'S Signature** 

& Name

#### I BA ECONOMICS

#### **II SEMESTER**

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS		
UAEC	19E2CC4	ECONOMICS OF INSURANCE	6	4		
COURGE DESCRIPTION						

COURSE DESCRIPTION

The course encompasses all aspects of property and liability insurance, including policies, premium structure, constitution of insurable risks, underwriting, reinsurance, claims, and the regulatory environment.

The course is structured towards a comprehensive understanding of the property and liability industry.

#### **COURSE OBJECTIVE/S**

- 1. Define life insurance and describe its purpose and principle.
- 2. Determine life insurance needs.
- 3. Select important provisions in life insurance contracts.
- 4. Create a plan to buy life insurance.
- 5. Recognize how annuities provide financial security.
- 6. Define health insurance and explain its importance in financial planning.
- 7. Recognize the need for disability income insurance
- 8. Distinguish between the two types of life insurance policies and analyze various types of life insurance. Understand the value of supplemental health and disability insurance.
- 9. To acquaint the students with the essential aspects of insurance and help the students to prepare for IRDA exam.
- 10. Equip the students with the essential aspects of insurance To impart the skill required for getting job opportunities in various insurance Companies
- 11.Equip and motivate the students to become LIC Agents and Development officers.

#### UNIT I INTRODUCTION

[15 HRS]

Meaning - Features - Characters of insurance - Importance of insurance-Principles and Functions of Insurance - Kinds of Insurance Self study.

#### UNIT II INSURANCE ORGANISATIONS

[15 HRS]

Types of Insurance Organisations - Name of Insurance Organisation - Insurance Organisation Self study in India - Case Study. IRDA certification UNIT III LIFE INSURANCE [15 HRS]

Life Insurance Policy - Kinds of Life Insurance Policies - Advantages of Life Insurance Policies -Difference between life and non-life insurance policy - **Private Companies self study**.

#### **UNIT IV OTHER INSURANCES**

[15

### HRS]

Health Insurance - Calculation of Premium -Fire Insurance -Property
Insurance - Marine Insurance - Personal Accident Insurance - Fidelity
Insurance - Workmen's Compensation Insurance - Automobile Insurance -

#### Calculation of Premium Self study.

#### UNIT V INSURANCE SALESMANSHIP

[15

#### HRS]

Insurance agent – Meaning – Characteristics – Qualities of a Development Officer and Insurance agent- Information Technology – **KISOSKS Self study**.

#### UNIT VI - DYNAMISM/CURRENTAFFAIR

Case Study of policy holder and their policies. Case study on Insurance claimed by Covid-19 patients and their family members.

IRDA Website e reference and report. Compare and contrast Public and private insurance. Comparative study on SBI and LIC.

#### **COURSE CONTENTS & LECTURESCHEDULE**

Module No.	Topic	No. of Lectures	Teaching Pedagogy	Teaching Aids
UNIT -1	INTRODUCTION			
1.1	Meaning - Features	4	Lecture	Jam board
1.1:1	Subtopics: Characters of insurance	3	Lecture	Jam board
1.2	Importance of insurance.	2	Lecture	PPT
1.3	Principles of Insurance	4	Lecture	VIDEO

1.4	Functions of Insurance.	2	Lecture	Jam board
UNIT II	INSURANCE ORGANISATIONS			
2.1	Types of Insurance	5	Flipped	brain
	Organisations -		Learning	storming session
2.2	Name of Insurance Organisation	3	Lecture	Jam board
2.3	Insurance Organisation in India	4	Flipped Learning	Text Books /Materials/ Field Visit/
2.4	Case Study. IRDA certification	3	Blended Learning	Online/ - Text Books /Materials/ Field Visit/
UNIT II	I LIFE INSURANCE			
3.1	Life Insurance Policy	3	Lecture	Jam board
3.2	Kinds of Life Insurance Policies	3	Ppt	Online
3.3	Advantages of Life Insurance Policies -	3	Case study	survey
3.4	Difference between life and non-life insurance policy	3	Comparative study	Field Visit/
3.5	Private Companies.	3	Blended Learning	Online/ - Text Books /Materials/ Field Visit/
UNIT IV	OTHER INSURANCES			
4.1	Health Insurance.	2	Lecture	Jam board
4.2	Fire Insurance	3	PPT	Online
4.3	Property Insurance	2	SLIDE SHARE	Online
4.4	Marine Insurance	3	VIDEO	Online
4.5	Personal Accident Insurance –	1	Lecture	Jam board
4.6	Fidelity Insurance	1	PPT	Online
4.7	Workmen's Compensation Insurance –	1	Case study	survey
4.8	Automobile Insurance - Calculation of Premium.	2	Blended Learning	Online/ - Text Books /Materials/ Field Visit
	INSURANCE SALESMANSHIP			
5.1	Insurance agent – Meaning – Characteristics	3	Brain storming session	Jam board
5.2	Characteristics- Qualities of a Development Officer	4	Flash card	Online
5.3	Qualities of an Insurance agent.	2	Brain storming session	Online

5.4	Information Technology	4	PPT	Online
5.5	KIOSKS.	2	online	Jam board
			practical	
			exposure	
	Case Study of policy holder and		Lecture	Jam board
	their policies- IRDA Website e			
	reference and report. compare			
	and contrast Public and			
	private insurance.			
	Comparative study on SBI and			
	LIC.			
	DYNAMISM/CURRENTAFFA	IIR	-	
6.1	Case Study of policy holder			
	and their policies. Case			
	study on Insurance claimed			
	by Covid-19 patients and			
	their family members.			
6.2	IRDA Website e reference			
	and report. Compare and			
	contrast Public and private			
	_			
	insurance. Comparative			
	study on SBI and LIC.			

#### **TEXT BOOK:**

Periyasamy, "Principles and Practice of Insurance", Himalaya Publishing House, Mumbai

### REFERENCE BOOKS:

- 1. Mishra. N. (2012)- *Principles and Practice of insurance*, S. Chand & Company, New Delhi.
- 2. Indrjith Singh, Rakesh Katyal & Sanjay Arora, , (2005). "Insurance Principle and Practice", Kalyani Publications, Kolkata.
- 3. Periyasamy, , (2005). "Principles and Practice of Insurance", Himalaya Publishing House, Mumbai.
- 4. Bhargava B.D. (2008) *Insurance meaning and its principles*, pearl Books Publication.
- 5. Anand Ganguly.(2005) *Insurance Management*, New age International Publication New Delhi.
- 6. Misra M. N(2012) *Modern Concepts of Insurance*, Sultan Chand company LTD New Delhi.
- 7. Mishra M.N & Misra S.B (2008) *Principles and Practice Insurance*, Sultan Chand company LTD New Delhi.

	C1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20
Non- Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA					
Scholastic	35				
Non- Scholastic	5				
	40				

# **EVALUATION PATTERN**

SCHOLASTIC			NON - SCHOLASTI C		MARKS			
C1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1

10	10	5	5	5	5	40	60	100	
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# **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	_	Quiz	2 *	-	5 Mks
<b>C6</b>	-	Attendance		-	5 Mks

# **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	Equip the students with the essential aspects of insurance	K1	PSO1
CO 2	Helps the students to prepare for IRDA examination to become agents and development officers.	K1, K2,	PSO3
CO 3	Create awareness with regard to different life insurance policies in India	K1 & K3	PSO5
CO 4	Ensures the usage of modern technology in the payment of premium online.	K1, K2 & K3	PSO4

	To evaluate the merits and		PSO2
CO 5	demerits of public and private insurance agencies	K2 & K4	

# **Mapping COs Consistency with PSOs**

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
соз	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

# **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
CO3	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

Noto:	Strongly	Correla	tad _ 2
note:	Strongiv	Correia	itea – <b>3</b>

 $\square$  Moderately Correlated – **2** 

☐ Weakly Correlated -1

**COURSE DESIGNER:** 

Staff Name (Mrs.Gracy Rani)

A. Courseloni

Forwarded By

**HOD'S Signature** 

& Name

#### I BA ECONOMICS

#### II SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS				
UAEC	19E3CC5	MACRO ECONOMICS	6	4				
COURSE OBJECTIVE/S								

- COURSE OBJECTIVE/
- 1. To impart knowledge on macro variables.
- 2. To enable them to understand macro economic theories.
- 3. To introduce economic analysis of aggregate employment, income, and prices
- 4. To gain knowledge on aggregate supply and demand; economic measures, fluctuations, and Growth & Help in the formulation of economic policies

#### UNIT I INTRODUCTION

(15 HRS)

a)Meaning and Scope of Macro Economics - Importance -

Limitations – Circular flow of Income – National Income – Concepts and

Components – Methods of Measuring National Income – difficulties in estimating national income- social accounting

(b)Classical Theory of Employment – Say's Law of Market – Criticisms of Classical Theory –Classical Theory of Savings and Investment- Criticisms.

## Trends in National Income Self study

## UNIT II KEYNESIAN THEORY

(15

**HRS)** Aggregate Demand Function and Aggregate Supply Function-Keynes Theory of Income and Employment –Keynes vs. Classicism - Keynesian Liquidity Preference Theory – Liquidity Trap. **Employment** Generation in India Self study.

## UNIT III CONSUMPTION FUNCTION AND INVESTMENT FUNCTION

## (15HRS)

Consumption Function – Keynes Psychological Law of Consumption – implications of Psychological law of consumption - Marginal Propensity to Consume – Average Propensity to Consume – Relationship between APC and

MPC - Importance of Consumption Function – steps to increase consumption function.

Investment Function – Types – Autonomous and Induced Investment – Factors Determining Investment – Marginal Efficiency of Capital. Income and Consumption Trends Self study

### UNIT IV THEORIES OF CONSUMPTION

(15HRS)

The Absolute Income Theory – Relative Income Theory – The Permanent Income Theory – Life cycle Hypothesis – Cyclical and Secular consumption function – Consumption function and under developed economy. **Income** 

## Level in India Self study

# UNIT V MULTIPLIER AND BUSINESS CYCLE (15HRS)

- (a) The Concept of Multiplier and its Types Importance Leakages
   Acceleration Principle Working of acceleration principle Importance Limitations Super Multiplier.
- (b) Business cycle Phases of a Business Cycle Theories of Business Cycle Hawtrey Hayek Keynes Hicks Macro Economic Policy to Control Business Cycle. **Efficiency of macroeconomic policies in controlling business Self study**

#### COURSE CONTENTS & LECTURESCHEDULE No. of Modul Teaching Teaching Topic Lecture Aids e No. Pedagogy UNIT I INTRODUCTION PPT and LCD 1.1 a)Meaning and 3 Scope of Macro lecture Economics -Importance -Limitations 1.2 Circular flow of 3 You tube Black board Income- National viedos

1.3	Income Concepts and Components - Methods of Measuring National Income - difficulties in estimating national income- social accounting	3	Lecture	Class room	
1.4	Classical Theory of Employment – Say's Law of Market – Criticisms of Classical Theory	3	PPT and lecture	LCD	
1.5	Classical Theory of Savings and Investment- Criticisms.	3	PPT and lecture	LCD	
UNIT I	KEYNESIAN THEORY	7			
2.1	Aggregate Demand Function and Aggregate Supply Function	4	Class room lecture	Smart Board	
2.2	Keynes Theory of Income and Employment	4	Class room lecture	Smart Board	

2.4	Keynes vs. Classicism - Keynesian Liquidity Preference Theory Liquidity Trap.	3	Class room lecture  Class room	Smart Board Smart Board
			lecture	
UNIT III	CONSUMPTION FUN	ICTION AN	D INVESTM	ENT
FUNCTI	ON			
3.1	Consumption	3	Lecture	Smart
	Function – Keynes		and	Board
	Psychological Law		discussio	
	of Consumption –		n	
	implications of			
	Psychological law of			
	consumption			
3.2	Marginal	2	Lecture	Smart
	Propensity to			Board
	Consume –			
	Average Propensity			
	to Consume –			
	Relationship			
	between APC and			
2.2	MPC -	2	T4	St
3.3	Importance of	3	Lecture	Smart Board
	Consumption Function – steps to			
	increase			
	consumption			
	function.			
	Tarronom.			

3.4	Investment Function, Types – Autonomous and Induced Investment	3	Lecture	Smart Board
3.5	Factors  Determining  Investment –  Marginal Efficiency  of Capital.	4	Lecture	Smart Board
UNIT IV	THEORIES OF CO	ONSUMPTI	ON	
4.1	The Absolute Income Theory.	3	Lecture	Smart Board
4.2	Relative Income Theory	3	Lecture	Smart Board
4.3	The Permanent Income Theory	3	Lecture	Black Board
4.4	Life cycle Hypothesis	3	Lecture	Black Board
4.5	Cyclical and Secular consumption function – Consumption function and under developed economy	3	Lecture	Black Board
UNIT V	MULTIPLIER AND BU	SINESS C	YCLE	
5.1	(a) The Concept of Multiplier and its Types – Importance	3	Lecture	Black board

	– Leakages –			
5.2	Acceleration Principle – Working of acceleration principle – Importance - Limitations - Super Multiplier.	3	Lecture	Black board
5.3	Business cycle – Phases of a Business Cycle –	3	Lecture	Black board
5.4	Theories of Business Cycle – Hawtrey – Hayek – Keynes – Hicks	3	Lecture	Black board
5.5	Macro Economic Policy to Control Business Cycle.	3	Lecture	Black board
UNIT – V	VI DYNAMISM			
6.1	Case study of consumption pattern			PPT posting in class room
6.2	Case study on psychological law of consumption			PPT
6.3	Case study on change in the structure of economic policy			Case study by videos

Case study of any macro economic problem referring website or any other secondary source (poverty, unemployment, educational expenditure etc.)

A survey and study on the type of unemployment prevailing in various areas of Madurai.

A study on type of unemployment prevailing in Madurai based on the data collected from employment exchange.

Review on macro economic problems like, present unemployment, present agricultural index, present poverty, present national income, public and private investment, primary stock market, agricultural exports etc

#### Text Book.

Sankaran, S.(1988). Macro Economics, Shree Karthikeyan Publications.

#### **Books for Reference:**

- 1. Mankiv, Principles of Macro Economics,
- 2. Jhingan, M.L.(1991) Advanced Economic Theory, Konark Publishers.
- 3. Seth, M.L.(1992) *An Introduction to Keynesian Economics*", Lakshmi Narain Agarwal Educational Publishers,
- 4. Vaish, M.C.(1999). Macro Economic Theory", Vikas Publishing House,
- 5. Edward Shapiro,(1989), "Macro Economic Analysis", Galgotia Publications Pvt. Ltd.,
- 6. Ackley, G, (1976). *Macroeconomics: Theory and Policy*, Macmillan Publishing Company, New York,
- 7. Day, A.C.L,(1960) *Outline of Monetary Economics*, Oxford University Press, Oxford.
- 8. Gupta S.B,(1994), Monetary Economics, S. Chand and Co., Delhi.
- 9. Heijdra, B.J. and F.V. Ploeg,(2001) *Foundations of Modern Macroeconomics*, Oxford University Press, Oxford.

- 10. Lewis, M.K. and P.D. Mizan, (2000), *Monetary Economics*, Oxford University Press, New Delhi.
- 11. Shapiro, E,(1996). *Macroeconomic Analysis*, Galgotia Publications, New Delhi
- 12. Gleick, James. Chaos: Making a New Science. Penguin, 1987.
- 13. Henley, Patricia. *The Hummingbird House*. MacMurray, 1999

## **WEBSITES**

- 1. http://www.yourarticlelibrary.com/notes/national-income-definition-concepts-and-methods-of-measuring-national-income/30801
- 2. http://www.economicsonline.co.uk/Managing\_the\_economy/National\_income.html
- 3. <a href="https://www.moneycrashers.com/what-is-inflation-definition-causes-inflation-rate/">https://www.moneycrashers.com/what-is-inflation-definition-causes-inflation-rate/</a>

	C1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme nt
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	ı	-	2 ½	7.5	ı	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20

Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA						
Scholastic	35					
Non Scholastic	5					
	40					

# **EVALUATION PATTERN**

	SCHOLASTIC				NON - SCHOLASTI C			
<b>C</b> 1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

# **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
C2	-	Test (CIA 2)	1	-	10 Mks
С3	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	_	5 Mks
C5	-	Quiz	2 <b>*</b>	-	5 Mks
C6	-	Attendance		-	5 Mks

# COURSE OUTCOMES

On the successful completion of the course, students will be able to:

S: NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
	Explain the concepts of		PSO1
CO 1	gross domestic product, inflation and	K1	
CO 1	unemployment, and how	KI	
	they are measured.		
	Assessing the latest		PSO2
CO 2	concepts of e-commerce, e-banking and online trading	K1, K2,	
	Demonstrate the analytical		
CO 3	skills	K1 & K3	PSO5
	Identify the causes of		PSO4
	fluctuations in income,		
CO 4	output and employment,	K1, K2 & K3	
	and make attempts to		
	control them		
	Understand and analyze the		PSO3
CO 5	performance of an economy.	K2 & K4	
	GNP, NNP and PI.		

# Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
CO3	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

## Mapping COs Consistency with POs

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
CO3	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

**Note:**□ Strongly Correlated – **3** 

☐ Moderately Correlated – **2** 

☐ Weakly Correlated -1

**COURSE DESIGNER:** 

Staff Name (Dr. S. Ivy Jeno)

S. Jy Jeno.

Forwarded By

Shobana Melano

**HOD'S Signature** 

& Name

#### II BA ECONOMICS

#### III SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS				
UAEC	19E3CC6	ECONOMIC THINKERS	6	4				

#### COURSE DESCRIPTION

Study of early economic ideas, classical economic ideas, Marxian economic ideas, Modern economic thought and ideas of Indian economic thinkers.

## **COURSE OBJECTIVES**

- 1. To impart the knowledge of the history of economics.
- 2. To expose the students to various economists ideas.

## UNITI I EARLY ECONOMIC IDEAS

[15HRS]

Mercantilism -Physiocracy- Classical Economic Ideas - Adam Smith, David Ricardo, Thomas Robert Malthus, J.S. Mill, J.B.Say. **Similarities and dissimilarities in classical economic ideas Self study** 

#### UNIT II NEO- CLASSICAL ECONOMIC IDEAS

[15HRS]

Mathematical School – Austrian School – Marshall –Wicksell – Hobson – Pigou-Pareto. **Comparison of Pigou and Pareto Ideas Self study** 

## UNIT III MARXIAN ECONOMIC IDEAS

[15HRS]

Theory of glut-Scientific socialism - Theory of surplus value-Capitalist's methods to create surplus value - Exploitation - industrial reserve army-Criticism of Karl Marx's Doctrines. Steps to remove exploitation Self study UNIT IV MODERN ECONOMIC THOUGHT [15HRS]

Kennath Arrow, Joseph Stigler, Romar - Contributions of Amartya Sen - Keynes - Economic ideas of J.A. Schumpeter. Economic recovery in the age of COVID-19 - Applicability of Schumpeter's thought of India Self study.

#### UNIT V INDIAN ECONOMIC THINKERS

[15HRS]

Gandhi - Manmohan Singh - Rengarajan - Mahalanobis - Vakil Brahmananda J.C Kumarappa - Dadabhai Naoroji. D.R. Gadgil **Amartya sen's view on development Self study** 

## UNIT VI DYNAMISM:

Biographical sketch of Nobel Laureates and their contributions-Biography of any world economists-Study of Indian Economic thinkers

	COURSE CONTENTS	& LECTURI	E SCHEDULE	
Module	Topic	No. of	Teaching	Teaching
No.	Торіс	Lectures	Peadology	Aids
UNIT -1:				
1.1	Topic 1: Mercantilism	2	Chalk & Talk	Black
				Board
1.2	Physiocracy-	2	Lecture	Black
				Board
1.3	Topic 2 Classical	1	Chalk & Talk	Black
	Economic Ideas -			Board
1.4	Adam Smith	2	Lecture	PPT
1.5	David Ricardo	2	Lecture	Black
				Board
1.6	Thomas Robert	1	Discussion	Black
				Board
1.7	Malthus,	2	Chalk & Talk	Black
				Board
1.8	J.S. Mill,	1	Discussion	Black
				Board
1.9	J.B.Say.	2	Chalk & Talk	Black
				Board
UNIT -2	: NEO- CLASSICAL ECO	NOMIC IDEA	S	
2.1	Topic 1: Mathematical	1	Lecture	Black
	School			Board
2.2	Austrian School	2	Chalk & Talk	Black
				Board
2.3	Marshall	2	Lecture	PPT
2.4	Wicksell	2	Discussion	Black
				Board

2.5	Hobson	2	Lecture	Black
				Board
2.6	Pigou	3	Discussion	Online
2.7	Pareto	3	Lecture	Black
				Board
UNIT -	3 : MARXIAN ECONOMIC	IDEAS		
3.1	Topic I:Theory of glut	2	Lecture	Black
				Board
3.2	Scientific	2	Chalk & Talk	Black
	socialism			Board
3.3	Theory of surplus value	3	Lecture	PPT
3.4	Capitalist's	2	Discussion	Black
	methods to create			Board
	surplus value			
3.5	Topic:2	3	Lecture	Black
	Exploitation			Board
3.6	industrial reserve army	2	Discussion	Black
				Board
3.7	Criticism of Karl Marx's	1	Lecture	Black
	Doctrines.			Board
	: I MODERN ECONOMIC			
4.1	Topic 1: Kennath Arrow.	2	Lecture	Black
				Board
4.2	Joseph Stigler	2	Lecture	Black
				Board
4.3	Romar	2	Discussion	Black
				Board
4.4	Contributions of	3	Discussion	LCD
	Amartya Sen			
4.5	Keynes	3	Lecture	PPT

4.6	Economic ideas of J.A.	3	Discussion	Black
	Schumpeter			Board
UNIT -5				
5.1	Gandhi	3	Lecture	LCD
5.2	Rengarajan	3	Chalk & Talk	Black Board
	N.C. 1 1 1	0	T 1	
5.3	Mahalanobis	2	Lecture	Black Board
5.4	Vakil Brahmananda	2	Discussion	PPT
5.5	J.C Kumarappa	1	Lecture	Black
				Board
5.6	Dadabhai Naoroji	2	Discussion	Black
				Board
5.7	D.R. Gadgil	2	Lecture	Black
				Board
UNIT - 6	5: DYNAMISM		.1	
6.1	Biographical sketch of			PPT
	any Nobel Laureate and			
	his contributions.			
6.2	Biography of any world			LCD
	economist.			
6.3	Study of Indian			LCD
	Economic thinkers.			

## **TEXT BOOK:**

Lokanathan,(2009)"A History of Economic Thought",S.C. Chand & Company,Limited, New Delhi,.

## **REFERENCE BOOKS:**

- 1. T.N. Hajela,(1994) "History of Economic Thought", Konark Publishers Pvt. Ltd.
- 2. M.L.Jhingan,(2002) "Macro Economic Theory", Vrinda Publications [P] Ltd.
- 3. Robert Lekachman, "A History of Economic Ideas", Columbia University.

# 4. S. Sankaran, (2000) "A History of Economic Thought", Margham Publications, Chennai,.

	C1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20
Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA	
Scholastic	35
Non Scholastic	5
	40

# **EVALUATION PATTERN**

SCHOLASTIC			NON - SCHOLASTI C	MARKS				
<b>C</b> 1	C2	СЗ	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

# **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	_	10 Mks
<b>C2</b>	-	Test (CIA 2)	1		10 Mks
СЗ	-	Assignment	1		5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	_	Quiz	2 *	-	5 Mks
<b>C6</b>	_	Attendance		-	5 Mks

# **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	To compare and contrast the economic ideas of various economists at different point of time.	K1	PSO1
CO 2	To sensitize about the exploitation of labour by capitalists.	K1, K2,	PSO3
CO 3	To evaluate the contributions of Nobel Laureates in economics.	K1 & K3	PSO2
CO 4	To analyse the present economic scenario with the view point of different economists.	K1, K2 & K3	PSO5
CO 5	To sensitize and elicit an opt behaviour in	K2 & K4	PSO4

par with the current	
economic status.	

# **Mapping COs Consistency with PSOs**

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
соз	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

# **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	PO6	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
CO3	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

<b>Note</b> :□ Strongly Correlated – <b>3</b>	☐ Moderately Correlated – 2

 $\square$  Weakly Correlated -1

**COURSE DESIGNER:** 

Staff Name (Dr. S. Ivy Jeno)

Forwarded By

Shobana Melaro

S. Jy Jeno.

#### II B.A. ECONOMICS

#### IV SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E4CC7	LABOUR ECONOMICS	6	4

## **COURSE DESCRIPTION**

Labour as a primary resource for economic growth to be identified and the hardships faced by labourers, trade union role in solving industrial disputes, contribution of women workers and their problems, policies of Government for their upliftment.

## **COURSE OBJECTIVES**

- 1. To enable the students in exploring the significance of labour as a productive power.
- 2. To enrich the knowledge of the students about the status of Indian labour, labour laws and the power of Trade Union.

#### **UNIT I: INDIAN LABOUR**

[15HRS]

Characteristics of Indian Labour - Organised - Unorganised labour &

Knowledge workers. Theories of labour – International labour Market.

Migratory character- causes and effects of migration Similarities and

Dissimilarities in Classical Ideas (Self study)

UNIT II: TRADE UNION AND COLLECTIVE BARGAINING [15 HRS]

Trade Union Meaning – Types, Role of Trade Union in Indian Economy, Functions & Collective bargaining - Workers participation in management Success of Trade Union self study

#### UNIT III: EMPLOYMENT AND WAGES

[15HRS]

Meaning of unemployment – Recommendations of I.L.O and unemployment – Role of Employment Exchanges – Programmes to promote employment opportunities – Wages – wage structure and wage differential, wage legislation – Living, fair, minimum and National wages – labour market and impact of COVID-19 –Global perspective Payment of wages Act –

Minimum wages Act – Bonus and Fringe Benefits. **Employment Generation** through various programs Self study

## **UNIT IV: INDUSTRIAL DISPUTES:**

[15HRS]

Meaning and forms of industrial disputes in India – Causes – Effects – Labour welfare measures – Social Security Measures: Meaning, Need and Position in India. Labour Welfare measures in India and abroad Self study

UNIT V: STATUS OF WOMEN WORKERS: [15HRS]

Status of Women workers in MSME - Economic, social, environmental and psychological problems- sexual harassment at work place and laws-Internal Compliance Committee (ICC) - Need for comprehensive policy — work-life balance - Some suggestions **Women Participation in MSME Self study**UNIT VI - DYNAMISM [15HRS]

Survey on Problems faced by industrial labourers -Study of the working conditions of unorganised labourers - Survey of Labour welfare measures in different industries- Study of Labour welfare measures in different countries-. Comparison of Labour welfare measures in different countries.

#### COURSE CONTENTS & LECTURE SCHEDULE

Modul e No.	Topic	No. of Lectures	Teaching Pedagogy	Teaching Aids					
	UNIT -1 INDIAN LABOUR								
1.1	Topic 1: Indian labour	3	Chalk & Talk	Black Board					
1.2	Characteristics of Indian Labour	1	Lecture	Black Board					
1.3	Organised - Unorganised labour & Knowledge workers.	4	Chalk & Talk	Black Board					
1.4	Topic 2 Migratory character- causes of migration	1	Lecture	PPT					
1.5	causes of migration	2	Lecture	Black Board					
1.6	effects of migration	1	Discussion	Black Board					

1.7	Factors determining migration of	2	Chalk &	Black
	laboures		Talk	Board
1.8	Obstacles in industrial relations	1	Discussion	Black
				Board
UNIT -	2: TRADE UNION AND COLLECTIVE	BARGAINI	NG	
2.1	Topic 1: Trade Union	1	Lecture	Black
				Board
2.2	Objectives of Trade Union in Indian	2	Chalk &	Black
	Economy		Talk	Board
2.3	Role of Trade union in Indian	2	Lecture	PPT
	Economy			
2.4	Functions of Trade Union	2	Discussion	LCD
2.5	Types of Trade Union	2	Lecture	Black
				Board
2.6	Topic:2 collective bargaining	2	Discussion	Black
				Board
2.7	Union goals in collective bargaining	3	Lecture	Black
				Board
2.8	Workers participation in	1	Lecture	Black
	management			Board
UNIT -	3 : EMPLOYMENT AND WAGES			
3.1	Topic 1: Meaning of unemployment	2	Lecture	Black
	- Recommendations of I.L.O			Board
3.2	Role of Employment Exchanges	2	Chalk &	Black
			Talk	Board
3.3	Programmes to promote	3	Lecture	PPT
	employment opportunities			
3.4	Wages – wage structure and wage	2	Discussion	Black
	differential,			Board
3.5	wage legislation – Living, fair,	3	Lecture	Black
	minimum and National wages			Board

3.6	Topic:2 Payment of wages Act	2	Discussion	Black
	– Minimum wages Act			Board
3.7	Bonus and Fringe Benefits.	1	Lecture	Black
				Board
UNIT	4 - 4 : INDUSTRIAL DISPUTES		i.	
4.1	Topic 1: Meaning and forms of	2	Lecture	Black
	industrial disputes in India			Board
4.2	Causes of industrial disputes in	2	Lecture	PPT
	India			
4.3	Effects of industrial disputes	2	Discussion	Black
				Board
4.4	Labour welfare measures	2	Discussion	LCD
4.5	Topic:2Social Security Measures:	2	Lecture	Black
				Board
4.6	Meaning, Need for Social	3	Discussion	Black
	Security Measures:			Board
4.7	Position of Social Security	2	Lecture	Black
	Measures in India			Board
UNIT -	5 : STATUS OF WOMEN WORKERS:			
5.1	Topic 1: Status of Women workers	4	Lecture	Black
	in MSME			Board
5.2	Economic, social, environmental	3	Chalk &	Black
	problems		Talk	Board
5.3	psychological problems-	1	Lecture	PPT
5.4	sexual harassment at work place	2	Discussion	LCD
	and laws			
5.5	Topic:2 Internal Compliance	1	Lecture	Black
	Committee (ICC)			Board
5.6	Need for comprehensive policy	2	Discussion	Black
				Board
5.7	work-life balance - Some	2	Lecture	Black
	suggestions			Board

6.1 Survey of Problems faced by industrial labourers .  8.2 Study of the working conditions of unorganised labourers .  8.3 Survey of Labour welfare measures in different industries in different countries in different countries  8.4 Study of Labour welfare measures in different countries in different countries submission through LCD  8.5 Comparison of Labour welfare measures in different countries submission through LCD  8.6 Comparison of Labour welfare measures in different countries submission through LCD  8.7 Comparison of Labour welfare measures in different countries submission through PPT	UNIT -	6 DYNAMISM	
through PPT  6.2 Study of the working conditions of unorganised labourers .  6.3 Survey of Labour welfare measures in different industries  6.4 Study of Labour welfare measures in different countries  6.5 Comparison of Labour welfare measures in different countries  6.6 Comparison of Labour welfare measures in different countries  6.7 Comparison of Labour welfare measures in different countries  6.8 Comparison of Labour welfare measures in different countries  6.9 Comparison of Labour welfare measures in different countries  6.9 Comparison of Labour welfare measures in different countries  6.9 Comparison of Labour welfare measures in different countries	6.1	Survey of Problems faced by	report
6.2 Study of the working conditions of unorganised labourers .  6.3 Survey of Labour welfare measures in different industries  6.4 Study of Labour welfare measures in different countries  6.5 Comparison of Labour welfare measures submission through LCD  6.6 Comparison of Labour welfare measures in different countries  6.7 PPT  6.8 report submission through LCD  6.9 Comparison of Labour welfare measures in different countries submission through LCD		industrial labourers .	submission
6.2 Study of the working conditions of unorganised labourers .  6.3 Survey of Labour welfare measures in different industries  6.4 Study of Labour welfare measures in different countries  6.5 Comparison of Labour welfare measures submission through LCD  6.6 Comparison of Labour welfare measures submission through LCD  6.7 Comparison of Labour welfare measures submission through LCD  6.8 Comparison of Labour welfare measures submission through LCD			through
unorganised labourers .  submission through video.  6.3 Survey of Labour welfare measures in different industries  6.4 Study of Labour welfare measures in different countries  in different countries  comparison of Labour welfare measures in different countries  6.5 Comparison of Labour welfare measures in different countries  submission through LCD  report submission through through			PPT
through video.  6.3 Survey of Labour welfare measures in different industries  6.4 Study of Labour welfare measures in different countries  6.5 Comparison of Labour welfare measures in different countries  1 through report submission through LCD  1 comparison of Labour welfare measures in different countries  2 through video.  1 report submission through LCD  2 through video.  2 report submission through through through through	6.2	Study of the working conditions of	report
6.3 Survey of Labour welfare measures in different industries submission through PPT  6.4 Study of Labour welfare measures in different countries submission through LCD  6.5 Comparison of Labour welfare measures in different countries submission through LCD  7 report submission through through through through through through		unorganised labourers .	submission
6.3 Survey of Labour welfare measures in different industries  6.4 Study of Labour welfare measures in different countries  6.5 Comparison of Labour welfare measures measures in different countries  6.6 Comparison of Labour welfare measures in different countries  6.7 Through through LCD  6.8 Report submission through through through through through through through through			through
in different industries  submission through PPT  6.4 Study of Labour welfare measures in different countries  submission through LCD  6.5 Comparison of Labour welfare measures in different countries  submission through LCD  report submission through through			video.
6.4 Study of Labour welfare measures in different countries report submission through LCD  6.5 Comparison of Labour welfare measures in different countries submission through through through submission through through	6.3	Survey of Labour welfare measures	report
6.4 Study of Labour welfare measures in different countries report submission through LCD  6.5 Comparison of Labour welfare measures in different countries submission through		in different industries	submission
6.4 Study of Labour welfare measures in different countries report submission through LCD  6.5 Comparison of Labour welfare measures in different countries submission through			through
in different countries  submission through LCD  6.5 Comparison of Labour welfare measures in different countries submission through			PPT
through LCD  6.5 Comparison of Labour welfare measures in different countries submission through	6.4	Study of Labour welfare measures	report
6.5 Comparison of Labour welfare measures in different countries submission through		in different countries	submission
6.5 Comparison of Labour welfare measures in different countries submission through			through
measures in different countries submission through			LCD
through	6.5	Comparison of Labour welfare	report
		measures in different countries	submission
PPT			through
			PPT

## T EXT BOOK:

B.P. Tyagi, (2017) "Labour Economics and Social Welfare", VII Edition, Vikas Publishing Ltd. New Delhi.

## **REFERENCE BOOKS:**

- 1. Datt, G.[1996], Bargaining Power, Wages and Employment: An Analysis of Agricultural Labour Markets in India, Sage Publications, New Delhi.
- 2. . Hajela, P.D.[1998], Labour Restructuring in India: A Critique of the New Economic Policies, Commonwealth Publishers, New Delhi.
- 3. Jhabvala, R. and. Subrahmanya R.K ](2000), *The Unorganised Sector: Work Security and Social Protection*, Sage Publications, New Delhi.
- 4. Lester, R.A.(1964), *Economics of Labour*, [2nd Edition], Macgraw Hill company, New York.

- 5. McConnell, C.R. and. Brue S.L (1986), *Contemporary Labour Economics*, McGraw-Hill, New York.
- 6. Papola, T.S., P.P. Ghosh and Sharma A.N [Eds.] (1993), *Labour, employment and Industrial Relations in India*, B.R. Publishing Corporation, New Delhi.
- 7. Rosenberg M.R. (1988), Labour Markets in Low Income Countries in Chenery, H.B. and T.N. Srinivasan, [Eds.], *The Handbook of Development Economics*, North-Holland, New York.
- 8. Venkata Ratnam, C.S. [2001], Globalization and Labour-Management Relations: Dynamics of Change, Sage Publications/Response Books, New Delhi.
- 9. Srivatsava. K.N,(2006) "Industrial Peace and Labour in India", Vikas Publishing Pvt. Ltd., New Delhi.
- 10.Nandhakumar, (2015), Industrual relations, Labour welfare & Labour Laws, Orient Longmen Ltd, Hyderabad.

	C1	C2	СЗ	C4	Total Scholastic Marks	Non Scholast ic Marks C5	CIA Total	
Levels	Session -wise Average	Better of W1, W2	M1+M2	MID- SEM TEST				Percentage of Assessment
	5 Mks.	5 Mks	5+5=10 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
КЗ	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20
Non- Schol astic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

Scholastic	35
Non-Scholastic	5
	40

# **EVALUATION PATTERN**

SCHOLASTIC			NON – SCHOLASTI C		MARKS			
C1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

## **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	-	Quiz	2 *	-	5 Mks
C6	-	Attendance		-	5 Mks

# **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
00.1	Explore the significance of labour	77.1	PSO1
CO 1	as a productive power.	K1	

CO 2	Evaluate the status of Indian labour, labour laws and the power of Trade Union.	K1, K2,	PSO2
CO 3	Identify the causes and ill-effects of migration.	K1 & K3	PSO5
CO 4	Utilize various programmes generating employment opportunities.	K1, K2, K3	PSO4
CO 5	Identify the causes and effects of industrial disputes on the economy.	K2 & K4	PSO3

# Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	2
CO2	3	3	2	3	3
СОЗ	2	2	2	3	3
CO4	3	2	3	3	3
CO5	3	3	3	3	3

# **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
соз	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

**Note**:□ Strongly Correlated – **3** 

☐ Moderately Correlated – **2** 

Shobana Melaro

 $\square$  Weakly Correlated -1

## **COURSE DESIGNER:**

1. Staff Name (Dr. S.Ivy Jeno)

S. Jy Jeno.

## **HOD'S Signature**

#### IV SEMESTER

& Name

(For those who joined in 2019

onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS			
UAEC	19E4CC8	FISCAL ECONOMICS	6	4			
COURSE DESCRIPTION							

This course examines the subject matter of Fiscal economics. It emphasizes the problems of Allocation of resources between the Centre-state and local bodies.

#### **COURSE OBJECTIVES**

- 1. To enable the students to get an insight into various areas of Public economics
- 2. To create awareness about the different levels of functioning of the Indian Government.

## UNIT I: I INTRODUCTION TO FISCAL ECONOMICS

[15 HRS]

Fiscal Economics – meaning and subject matter – Public goods,
Private goods and **merit goods Self study** – The principle of maximum social advantage

## UNIT II: PUBLIC REVENUE [15HRS]

Public revenue: sources, canons of taxation. Theories of taxation – Benefit theory, cost of service theory and ability to pay theory – Incidence – Factors affecting incidence of taxation – impact and shifting of taxation- Taxable capacity-Kinds of taxes – Direct and indirect, progressive and proportional–Effects of taxation – **Income tax, Wealth tax**, **Self study** Sales tax, VAT, Goods and Service tax, Trends in tax GDP ratio.

UNIT III: UNIT III PUBLIC EXPENDITURE [15HRS]

Public expenditure: Canons – Effects – **Reasons for the growth** 

of public expenditure in India Self study -Theories: Peacock and&

Wiseman- Wagner's law of public Expenditure

Public debt: Classification, sources, causes for borrowing, effects – Methods of debt redemption – India's public debt: internal and external. Budget: Meaning-Types-Preparations and presentations- Fiscal policy: Meaning, Instruments. Current Budget Self study

## UNIT V: FEDERAL FINANCE AND LOCAL FINANCE

[15HRS]

Federal Finance - Principles - allocation of resources - Recommendations of the Recent Finance Commission - **Local Finance in India**.

## UNIT VI - DYNAMISM/CURRENTAFFAIR

Trends in India's Public expenditure/Taxation, Trends in India's Public Debt Analyse the current budget, Income and Expenditure of Madurai corporation/Municipalities/Panchayat

## COURSE CONTENTS & LECTURE SCHEDULE

Module No.	Topic	No. of Lecture s	Teaching Pedagogy	Teaching Aids
UNIT -I	INTRODUCTION TO FISCAL ECON	OMICS		
1.1	Fiscal Economics – meaning and	5	Chalk &	Black
	subject matter		Talk	Board
1.1:1	Public goods, Private goods and	6	Chalk &	LCD
	merit goods		Talk	
1.3	The principle of maximum social	4	Lecture	PPT &
	advantage			White
				board
UNIT II	: PUBLIC REVENUE	i		
2.1	Public revenue: sources, canons	4	Lecture	Black
	of taxation. Theories of taxation –			Board
	Benefit theory, cost of service			
	theory and ability to pay theory –			

2.1.1	Incidence – Factors	4	Chalk &	Google
	affecting incidence of taxation –		Talk	classroo
	impact and shifting of taxation			m
2.2	Taxable capacity-Kinds of taxes –	3	Lecture	Black
	Direct and indirect, progressive			Board
	and proportional– Effects of			
	taxation			
2.2.1	Income tax, Wealth tax, Sales tax,	4	Discussion	Black
	VAT, Goods and Service tax,			Board
	Trends in tax GDP ratio			
Unit -I	II PUBLIC EXPENDITURE		.i	
3.1	Public expenditure: Canons –	9	Lecture	White
	Effects – Reasons for the growth of			Board
	public expenditure in India-			
3.2	Theories: Peacock and& Wiseman-	6	Chalk &	Block
	Wagner's law of public Expenditure		Talk	Board
UNIT IV	: PUBLIC DEBT AND BUDGET			
4.1	Public debt: Classification,	7	Chalk &	Block
	sources, causes for borrowing,		Talk	Board
	effects – Methods of debt			
	redemption – India's public debt:			
	internal and external			
4.2	Budget: Meaning-Types-	4	Chalk &	Block
	Preparations and presentations		Talk	Board
4.2.1	Fiscal policy: Meaning,	4	Chalk &	Block
	Instruments		Talk	Board
TINIT W	FEDERAL FINANCE AND LOCAL F	INANCE	<u>i</u>	i

5.1	Federal Finance - Principles -	5	Lecture	White
	allocation of resource			Board
5.1.1	Recommendations of the Recent	5	Lecture	Block
	Finance Commission. in India.			Board
5.2	Local Finance in India.	5	Lecture	White
				Board
UNIT V	: DYNAMISM/CURRENTAFFAIR			
6.1	Trends in India's Public Debt			Analytical
	Analyse the current budget,			Skills(S2)
6.2	Trends in India's Public			Case
	expenditure/Taxation			Study(S1)
6.3	Income and Expenditure of			Case
	Madurai			Study
	corporation/Municipalities/			(S1)
	Panchayat			

#### **TEXT BOOKS:**

Tyagi. B.P., "Public Finance", Jai Prakash Nath & Co, Meerut [U.P], 4th Edition, 2004-05.

## **REFERENCE BOOKS:**

- 1. Cauvery. R. etal, "Public Finance", Sultan Chand & Company, New Delhi 2001.
- 2. Manker, "Public Finance", Himalaya Publishing House, 5<sup>th</sup> Edition, July 2001.
- 3. Mithani.D.M., "Modern Public Finance Theory & Practice", The Himalayan Publishing House
- 4. Mumbai 1998.
- 5. Singh. S.K., "Public Finance in Developed & Developing Countries", S. Chand and Company
- 6. 6th revised and enlarged edition, 2004.
- 7. Vasudavan. K., "Public Finance",

8. M.Maria John Kennedy,-Public Finance, PHI Learning Private limited, New Delhi,2012

## WEB REFERENCES (OPTIONAL)

- 1. www.incometaxindia.gov.in
- 2. www.indiabudget.nic.in.

	<b>C</b> 1	C2	СЗ	C4	Total Scholas tic Marks	Non- Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	•	ı	3	5	8	-	8	20
Non- Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA	
Scholastic	35
Non Scholastic	5
	40

# **EVALUATION PATTERN**

SCHOLASTIC			OLASTIC	NON - SCHOLASTIC	MARKS			
C1	<b>C2</b>	СЗ	C4	C5	C6	CIA	ESE	Total

10 10 5 5 5 40 60
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# **UG CIA Components**

			Nos			
C 1	-	Test (CIA 1)	1		-	10 Mks
C 2	-	Test (CIA 2)	1		-	10 Mks
C 3	-	Assignment	1		-	5 Mks
C 4	-	Open Book Test/PPT		2 <b>*</b>	-	5 Mks
C 5	-	Quiz		2 <b>*</b>	-	5 Mks
C 6	-	Attendance			-	5 Mks

# **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
	Understand the		PSO1
CO 1	Meaning and Scope	K1	
	of Fiscal Economics		
	Identify the sources		PSO2
CO2	Tax Revenues and	<b>1</b> 2.1 12.0	
CO2	Non tax Revenues	K1, K2	
_	Create knowledge		PSO5
002	about Income tax,	771 0 770	
CO3	VAT and GST.	K1 & K3	

	Assess the Causes for		PSO4
	the Growth of Public		
CO4	Expenditure and	K1, K2 & K3	
	Public Debt.		
	Evaluate the Centre		PSO3
	and State Financial		
CO 5	Relations.	K2 & K4	

Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
соз	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

# **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
CO3	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

**Note**: ☐ Strongly Correlated – **3** ☐ Moderately Correlated – **2** 

☐ Weakly Correlated -1

**COURSE DESIGNER:** 

Staff Name Dr. M.Regina Mary

Forwarded By

#### III BA ECONOMICS

### V SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E5CC9	INDIAN ECONOMIC ISSUES	5	4

### **COURSE DESCRIPTION**

The course provides an overview of the state of the Indian economy prior to the country's independence and form an idea of the various considerations that shaped India's post-Independence development strategy.

### **COURSE OBJECTIVES**

To impart knowledge on core sectors of Indian Economy. To equip the students to understand the current economic issues of India. To help the students to face the TNPSC and UPSC exams.

# UNIT I: CONFIGURATION OF THE INDIAN ECONOMY [15 HRS]

Basic characteristics of the Indian economy - causes for underdevelopment. Population: Demographic transition in India theory- Size and growth of population. Measurement of Economic development: PQLI, HDI. Hunger Index, Education Index, Ecological Footprint Index and Green index.

# UNIT II: INDUSTRIALIZATION IN INDIA [15 HRS]

Industrialisation: Industrial policy resolutions of 1948, 1956 and 1991, Large scale industries: cotton textile-Sugar industry-Jute industry - Iron and steel industry, Micro-Small and Medium Enterprises (MSME) – Industrial sickness.

# UNIT III:EXTERNAL TRADE-INDIA AND GLOBAL ECONOMY [15 HRS]

Features, New Economic Policy: Liberalisation-Privatisation –Globalisation, Delicensing, Dis-investment, import substitution, export promotion, FDI and India's rank at international level.

# UNIT IV: INFRASTRUCTURE AND SERVICE SECTOR [15 HRS]

Railways: significance and problems, Roadways: significance-problems-advantages roadways over railways, Postal and communication. Education - profile - role, Health and Housing.

# UNIT V: RECENT PROGRAMME OF GOVERNMENT OF INDIA [15 HRS]

Swach Bharath- Jan Dhan Yojana- Digital india-Saansad Adarsh Gram Yojana- Atal Pension Yojana- Awas Yojana – Jweevan Jothi Beema Yojana- Suraksha Beema Yojana-Krishi Sinchi Yojana- Mudra Bank Yojana – Garib Kalyan Yojana- Suganya Samridhi Yojana- Digilocker Scheme- Ebasta Scheme

## UNIT VI - DYNAMISM/CURRENTAFFAIR

An Assignment on procurement and distribution patterns of fair price shops, Report on difficulties faced in acquiring services of Ration Shop - Data to be collected for main Economic Indicators - Comprehensive Test on Indian economy.

## COURSE CONTENTS & LECTURE SCHEDULE

Modul	Topic	No. of	Teaching	Teaching						
e No.	Торіс	Lectures	pedagogy	Aids						
UNIT I:	NIT I: CONFIGURATION OF THE INDIAN ECONOMY									
1.1	Basic characteristics of the Indian	3	Chalk &	Black						
	economy		Talk	Board						
1.1.1	Causes for underdevelopment	3	Chalk &	LCD						
			Talk							
1.2	Population :	2	Lecture	PPT &						
				White						
				board						
1.2.1	Demographic transition in India	2	Lecture	Smart						
	theory-			Board						
1.2.2	Size and growth of population.	3	Lecture	Black						
				Board						
1.3	Hunger Index, Education Index,	2	Discussion	Black						
	Ecological Footprint Index and			Board						
	Green index.									

UNIT I	UNIT II: SOCIAL AND ECONOMIC OVERHEADS								
2.1	Railways	3	Lecture	Green					
				Board					
				Charts					
2.2	Significance and problems	2	Lecture	Green					
				Board					
2.2.1	Roadways	2	Lecture	Text					
				Books					
2.3	Significance & problems	2	Lecture	Text					
				Books					
2.3.1	advantages roadways over railways	2	Lecture	Text					
				Books					
2.4	Postal and communication	2	Discussion	Text					
				Books					
2.4.1	Education - profile - role, Health	2	Lecture	Text					
	and Housing			Books					
UNIT I	II: INDUSTRIALIZATION IN INDIA								
3.1	Industrialisation: Industrial policy	1	Lecture	PPT					
	resolutions of 1948								
3.1.1	1956 and 1991 and recent	1	Lecture	Green					
	Industrial Policy			board					
3.1.2	Large scale industries	1	Lecture	PPT					
3.2	cotton textile	2	Lecture	PPT					
3.2.1	Sugar industry	2	Lecture	Green					
				board					
3.2.2	Jute industry	2	Lecture	Green					
				board					
3.2.3	Iron and steel industry, Micro-	3	Lecture	Green					
	Small and Medium Enterprises			board					
	(MSME								
3.3	industrial sickness	3	Lecture	Green					
				board					

4.1 D	UNIT IV: EXTERNAL TRADE-INDIA AND GLOBAL ECONOMY								
4.1 Fea	atures, New Economic Policy	1	Lecture	Green					
				board					
4.1.1 Lib	eralisation	5	Lecture	PPT					
4.1.2 Pri	vatisation	5	Lecture	Material					
4.1.3 Glo	balisation	2	Lecture	Text book					
4.1.4 del	icensing. Dis-investment	1	Lecture	Green					
				board					
4.1.5 imր	oort substitution, export	1	Lecture	Green					
pro	motion, FDI and India's rank at			Board					
inte	ernational level								
UNIT V:	RECENT POLICY OF THE GOVE	RNMENT C	F INDIA						
5.1 Sw	ach Bharath	2	Lecture	Green					
				board					
5.2 Jar	n Dhan Yojana- Digital india-	3	Lecture	Green					
Saa	ansad Adarsh Gram Yojana			board					
5.2.1 Ata	l Pension Yojana- Awas Yojana	1	Lecture	PPT					
5.3 Jw	eevan Jothi Beema Yojana	2	Lecture	Green					
				board					
5.4 Su	raksha Beema Yojana-Krishi	5	Lecture	PPT					
Sin	chi Yojana- Mudra Bank yojana-								
Mu	dra Bank Yojana								
5.5 Ga	rib Kalyan Yojana	2	Lecture	PPT					
5.6 Su	ganya Samridhi Yojana-	2	Lecture	PPT					
Dig	gilocker Scheme- Ebasta Scheme.								
UNIT VI - D	YNAMISM/CURRENTAFFAIR								
6.1 An	Assignment on procurement and			Paper work					
dis	tribution patterns of fair price								
sho	pps, Report on difficulties faced in								
acc	uiring services of Ration Shops								
6.2 Da	ta to be collected for main			Paper work					
Eco	onomic Indicators								

6.3	Comprehensive	Test	on	Indian	UGC
	economy.				NET/SET
					Study
					Materials

## **TEXT BOOKS:**

Dutt & Sundaram .K.P.M. (2001). *Indian Economy*, S. Chand & Company, New Delhi.

# **REFERENCE BOOKS:**

- 1. Dutt & Sundaram .K.P.M.(2001) "Indian Economy", S. Chand &Company, New Delhi.
- 2. Agarwal.A.N.(2000). Indian Economy", Wishwa Prakashan Publishers, New Delhi.
- 3. Ishwar.C.Dhingra,(2005). *The Indian Economy*, S. Chand & Sons, 19th edition, New Delhi.
- 4. Jhingan M.L.(2002) *Macro Economic Theory*, Vrinda Publications, 10th edition, New Delhi.
- 5. Misra & Puri, (2004). Indian Economy, Himalayan Publisher house, Mumbai.

	C1 Sessio	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Teaching of
Levels	n - wise Avera ge	Bett er of W1, W2	M1+M 2	SEM TES T				Assessme nt
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	ı	7.5	18.75
K2	-	5	4	2 ½	11.5	ı	11.5	28.75
кз	-	-	3	5	8	-	8	20
К4	-	-	3	5	8	-	8	20

Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA	
Scholastic	35
Non Scholastic	5
	40

# **EVALUATION PATTERN**

SCHOLASTIC			NON - SCHOLASTI C		MARKS			
<b>C</b> 1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

# **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	_	Quiz	2 <b>*</b>	-	5 Mks
<b>C6</b>	-	Attendance		-	5 Mks

# COURSE OUTCOMES

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
	Become familiar with the state of the Indian economy		PSO1
CO 1	in 1947, the year of India's	K1	
	Independence.		
	Able to Comprehend the		PSO4
	factors that lead to the		
CO 2	underdevelopment and	K1, K2	
	stagnation of the Indian economy.		
	Impart knowledge on the		PSO3
	composite of population in		1000
CO 3	India.	K1 & K3	
	Help the students to		PSO2
	prepare for competitive		
CO 4	examinations and face the	K1, K2 & K3	
CO 4	TNPSC and UPSC exams	K1, K2 & K5	
	where Indian Economy is a		
	part of syllabus.		2007
	Impart clear cut idea about		PSO5
CO 5	Industrial development in	K2 & K4	
	India.		

# **Mapping COs Consistency with PSOs**

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	2	3	3	3

CO2	3	3	3	3	3
соз	3	3	3	3	2
CO4	3	3	3	3	3
CO5	3	3	3	3	3

# **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	1	2	3	3	3	3	3
CO2	3	3	3	3	3	3	3
соз	3	3	3	3	2	2	2
CO4	3	3	3	3	3	3	3
CO5	3	3	3	3	3	3	3

**Note**: □ Strongly Correlated – **3** □ Moderately Correlated – **2** 

 $\hfill\Box$  Weakly Correlated -  $\pmb{1}$ 

**COURSE DESIGNER:** 

Staff Name (Dr. P.Anita )

Forward by

**HOD'S Signature & Name** 

Shobana Milaro

#### III BA ECONOMICS

### V SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E5CC10	COMPUTER DATA ANALYTICS FOR ECONOMISTS	5	4
	COTI	DOE DESCRIPTION		

## **COURSE DESCRIPTION**

A study on data analysis using Excel, SPSS, SQL server, Commerce and E Banking

# **COURSE OBJECTIVE/S**

- 1. To help the students to use computer Software for economic analysis.
- 2. To help the students to learn online transactions and trade in Economics.

### **UNIT I E-COMMERCE**

[15HRS]

E. Commerce: Product trading, Share Trading and Commodity Trading-Modes of transactions - E-Commerce: Forms, Categories, Benefits - infrastructure: Hardware and Software - Types of Networking: Internet, Intra net and Extra net -Cloud Computing and iCloud - Big Data -an introduction

#### UNIT II: DATA ANALYSIS USING SPSS

[15HRS]

Computations and Descriptive – Graphs and Diagrams- Correlation-Regression - ANOVA - Chi Square - Multiple Regression **Graphs and Problems** (self study)

## UNIT II DBMS using SINGLE AND MULTI USER SYSTEM

- forecasting-Multi User: Basics **Problems (self study)** 

[15HRS]

Excel: Simple arithmetic- Tables and Graphs –Formula- Trend Analysis

#### UNITIII DATA ANALYSIS USING EVIEWS

[15

HRS]

Descriptives- Correlation- Regression - Graph **Problems (self study)** 

## **UNIT IV: E - BANKING**

[15HRS]

Electronic Banking: Types - E- Channels in E-Bank - On Line Bank
Services - Core Banking - Online Payment Modes - ATM - Advantages of EBanking- Question of security

#### **UNIT VI - DYNAMISM**

- 1. Case study of online transaction
- 2. Presentation of a case on online payment using e-banking
- 3. Presentation of a case on online payment for e tickets (flight, bus or train)
- 4. Presentation of a case on online purchase of products in trading websites
- 5. Presentation of a case on online purchase and sales of used products
- 6. Presentation of a case on online trading using share trading and commodity trading
- 7. Projects in any video, audio editing, designing or any software
- 8. Projects in Data Base Management

# **COURSE CONTENTS & LECTURE SCHEDULE**

Modul e No.	Topic	No. of Lectures	Teaching Pedagogy	Teaching Aids			
UNIT I E-COMMERCE							
1.1	E. Commerce: Product trading,	2	Lecture	Smart			
	Share Trading and Commodity			Board			
	Trading						
1.2	Modes of transactions	1	Lecture	Black			
				Board			
1.3	Forms of ecommerce	2	Lecture	Smart			
				Board			
1.4	Categories of E Commerce	4	Lecture	Smart			
				Board			
1.5	E Commerce infrastructure:	2	Lecture	Black			
	Hardware and Software			Board			
1.6	Types of Networking: Internet, Intra	1	Discussion	Google			
	net and Extra net			classroom			
1.7	Benefits of E Commerce	1	Lecture	Smart			
				Board			
1.8	- Cloud Computing and icloud	1	Discussion	Black			
				Board			

1.9	Big Data –an introduction		1	Lecture	Smart Board
Unit -					
1.1	Computations and	3	T	V & Projector	Computers
	Descriptives				
1.2	Graph	2	TV	7 & Projector	Computers
1.3	Correlation	2	ΤV	7 & Projector	Computers
1.4	Regression – ANOVA	3	ΤV	/ & Projector	Computers
1.5	Chi Square	2	ΤV	/ & Projector	Computers
1.6	Multiple Regression	3	ΤV	/ & Projector	Google
					classroom
UNIT	III DATABASE MANAGEMENT US	SING SING	LE US	ER AND	
MULT	I USER				
2.1	Excel: Simple arithmetic	3	TV	& Projector	Computers
2.2	Tables and Graphs	3	3 TV & Projector		Computers
2.3	Formula	3	TV	& Projector	Computers
2.4	Trend Analysis	3	TV	& Projector	Computers
2.5	Forecasting	3	TV	& Projector	Computers
2.6	Multi user: Basics	3	3 TV & Projector		Computers
UNIT '	VI EVIEWS				
3.1	Descriptives		4	TV &	Computers
				Projector	
3:2	Correlation		4	TV &	Computers
				Projector	
3.3	Regression		3	TV &	Computers
				Projector	
UNIT	IV : E – BANKING				
5.1	Electronic Banking: Types		2	Lecture	White
					board
5.2	E- Channels in E-Bank		2	Lecture	White
					board

5.3	On Line Bank Services	2	Lecture	White
				board
5.4	Core Banking	2	Discussion	White
				board
5.5	Online Payment Modes	2	Lecture	White
				board
5.6	ATM	2	Lecture	White
				board
5.7	Advantages of E-Banking	2	Lecture	White
				board
5.8	Question of security	1	Lecture	White
				board
Unit V	I: DYNAMISM		.i	
6.1	Case study of online transactions			Google
				classroom
6.2	Presentation of a case on online			Google
	payment using e-banking			classroom
6.3	Presentation of a case on online			Google
	payment for e tickets (flight, bus or			classroom
	train)			
6.4	Presentation of a case on online			Google
	purchase of products in trading			classroom
	websites			
6.5	Presentation of a case on online			Google
	purchase and sales of used products			classroom
6.6	Presentation of a case on online			Google
	trading using share trading and			classroom
	commodity trading			
6.7	Projects in any video, audio editing,			Google
	designing or any software			classroom
6.8	Projects in Data Base Management			Google
				classroom

#### **REFERENCE BOOKS:**

- 1. SPSS Software Manuel
- 2. EVIEWS Software Manuel
- 3. Excel Help Manual
- 4. Darren George and Paul Mallery(2011) 'SPSS for Windows', Pearson Education
- 5. Kothari C.R. and Gaurav Garg(2019), Research Methodology-Methods and Techniques, New Age international
- 6. Lawrence S. Meyers, Glenn C. Gamst, A. J. Guarino, (2013) 'Doing Data Analysis using SPSS', Centage Publishers.
- 7. Ron mansfield,(2006) "Working with MS office", Tata Mc Graw Hill Publishing Ltd
- **8.** Editorial Panel(2008), "Step by Step Micro Soft Excel 2007", MBD International Publishing.

	C1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme nt
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20
Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA					
Scholastic	35				
Non Scholastic	5				
	40				

# **EVALUATION PATTERN**

SCHOLASTIC			NON - SCHOLASTI C	MARKS				
C1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

# **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	-	Quiz	2 *	-	5 Mks
C6	_	Attendance		-	5 Mks

# **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED	PSOs ADDRESSED
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		BLOOM'S TAXONOMY)	
CO 1	Analyse the practical issues of Economics	K1	PSO1& PSO2
	Enable the students to find job		PSO3
CO 2	in business analytics	K1, K2,	
	Analyzing the fluctuations of market conditions using		PSO5
CO 3	market conditions using softwares.	K1 & K3	
	Enhancing the knowledge on		PSO4
CO 4	latest concepts of e-commerce, e-banking and online trading	K1, K2 & K3	
00.5	Demonstrate the business	120 0 124	PSO2
CO 5	analytical skills	K2 & K4	

# Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
CO3	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

# **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
соз	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

Noto:	Strongly	Correla	tod _ 2
note:	SHOHEIV	Correia	uea – <b>3</b>

<sup>☐</sup> Moderately Correlated – **2** 

<sup>☐</sup> Weakly Correlated -1

# **COURSE DESIGNER:**

1. Staff Name :Dr. Shobana Nelasco

Shobana Melaro

Shobana Milano

**HOD'S Signature** 

& Name

#### III BA- ECONOMICS

### V- SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS		
UAEC	19E5CC11	INTERNATIONAL TRADE	5	4		
COURSE DESCRIPTION						

COURSE DESCRIPTION

This course is designed to provide students with a basic introduction to important theories of international trade, balance of payments adjustment and capital flows. It also deals with the important international institutions

## **COURSE OBJECTIVE/S**

- 1. To Provide insight into the theories of the subject
- 2. To inculcate knowledge of global trade
- 3. To enrich the knowledge of eth students about Globalisation, WTO and other Global Trade Institutions.

#### UNIT I: THEORIES OF INTERNATIONAL TRADE

[15 HRS]

International Trade: Absolute cost theory of Smith - Classical Comparative Cost theory of Ricardo's - Neo Classical Trade Theory: Heckscher- Ohlin Theorem **Reciprocal Demand Self study** 

UNIT II:TERMS OF TRADE AND BALANCE OF PAYMENT [15 HRS]

Terms of trade and Balance of Trade and Balance of payments Self study - Structure of Balance of payments Accounts Disequilibrium and measures to correct disequilibria - FDI - FII- NRI

# UNIT III: FOREIGN EXCHANGE, RESERVES AND EXCHANGE CONTROL [15]

## HRS]

Foreign Exchange Market – Functions of foreign exchange market-Eurocurrency market- Foreign Exchange rate – Determination of exchange rate – Mint parity theory - Purchasing power parity theory – Balance of payment theory. Foreign Exchange Reserves: FERA in India. Self study

Exchange control: tariff and Quotas

# UNIT IV: GLOBALIZATION AND INTERNATIONAL AGREEMENTS [15 HRS]

Liberalisation - Privatization - Globalisation in India - MNCs -WTO:

# TRIPS, TRIMS Self study

# UNIT- V GLOBAL TRADE INSTITUTIONS AND FINANCIAL INSTITUTIONS [15 HRS]

IMF- IBRD and its affiliates IDA-IFC - ADB- UNCTAD - Trade Blocks - India's position in the international level Self study - International Rating Agencies.

## **UNIT VI - DYNAMISM**

Analysis of India's Balance of Payment- Case studies on Intellectual property Rights, Pattern and Growth of Foreign Direct Investment, Impact of WTO on Indian Agriculture.

## COURSE CONTENTS & LECTURE SCHEDULE

Modul	Topic	No	o. of	Teaching	Teaching
e No.	Topic		tures	Pedagogy	Aids
UNIT I:					
1.1	International Trade: Absolute cost		5	Chalk &	Black
	theory of Smith			Talk	Board
1.1:1	Classical Comparative Cost theory of	•	5	Chalk &	LCD
	Ricardo's			Talk	
1.1.2	– Neo Classical Trade Theory:		5	Lecture	PPT &
	Heckscher- Ohlin Theorem				White
					board
UNIT II	TERMS OF TRADE AND BALANCE O	)F P	AYMEN	T	
2.1	Terms of trade and Balance of Trade		5	Lecture	Black
	and Balance of payments- Structure	of			Board
	Balance of payments Accounts				
					L

Disequilibrium and measures to corre	ect	5	Lecture&	Google				
disequilibria			Discussion	classroom				
FDI – FII- NRI			Lecture	LCD				
Unit -III: FOREIGN EXCHANGE, RESERVES AND EXCHANGE CONTROL								
Foreign Exchange Market –		7	Lecture	Block				
Functions of foreign exchange				Board				
market- Eurocurrency market-								
Foreign Exchange rate –								
Determination of exchange rate –								
Mint parity theory								
Purchasing power parity theory –		8	Chalk &	Block				
Balance of payment theory. Foreign			Talk	Board				
Exchange Reserves: FER in India.								
Exchange control: tariff and Quotas								
V: GLOBALIZATION AND INTERNATION	ONA:	L AGR	EEMENTS					
Liberalisation - Privatisatisation-		7		Online/ E-				
Globalisation in India				Content/				
				Text Books				
				/Materials				
MNCs -WTO: TRIPS, TRIMS		8	Chalk &	LCD				
			Talk					
: GLOBAL TRADE INSTITUTIONS AND	D FI	NANCI	AL INSTITUT	IONS				
IMF- IBRD and its affiliates IDA-IFC		8	Lecture	PPT &				
- ADB- UNCTAD				White				
				board				
Trade Blocks		4	Lecture	LCD				
– India's position in the		3	Lecture	PPT				
international level- International								
Rating Agencies.								
I – DYNAMISM								
	### TRIPS  ### CIT: FOREIGN EXCHANGE, RESERVES  ### Foreign Exchange Market —  ### Functions of foreign exchange  ### market - Eurocurrency market —  ### Foreign Exchange rate —  ### Determination of exchange rate —  ### Mint parity theory  ### Purchasing power parity theory —  ### Balance of payment theory. Foreign  ### Exchange Reserves: FER in India.  ### Exchange control: tariff and Quotas  ### CIOBALIZATION AND INTERNATION  ### CIOBALIZATION  ###	FDI – FII- NRI  TII: FOREIGN EXCHANGE, RESERVES AN  Foreign Exchange Market – Functions of foreign exchange market- Eurocurrency market- Foreign Exchange rate – Determination of exchange rate – Mint parity theory Purchasing power parity theory – Balance of payment theory. Foreign Exchange Reserves: FER in India. Exchange control: tariff and Quotas  V: GLOBALIZATION AND INTERNATIONAL  Liberalisation - Privatisatisation- Globalisation in India  MNCs –WTO: TRIPS, TRIMS  TRIPS and its affiliates IDA-IFC - ADB- UNCTAD  Trade Blocks - India's position in the international level- International Rating Agencies.	disequilibria  FDI – FII- NRI  5  III: FOREIGN EXCHANGE, RESERVES AND EXC  Foreign Exchange Market – Functions of foreign exchange market- Eurocurrency market- Foreign Exchange rate – Determination of exchange rate – Mint parity theory  Purchasing power parity theory – Balance of payment theory. Foreign Exchange Reserves: FER in India. Exchange control: tariff and Quotas  V: GLOBALIZATION AND INTERNATIONAL AGRI Liberalisation - Privatisatisation- Globalisation in India  MNCs –WTO: TRIPS, TRIMS  8  E: GLOBAL TRADE INSTITUTIONS AND FINANCI IMF- IBRD and its affiliates IDA-IFC - ADB- UNCTAD  Trade Blocks - India's position in the international level- International Rating Agencies.	disequilibria Discussion  FDI – FII- NRI 5 Lecture  III: FOREIGN EXCHANGE, RESERVES AND EXCHANGE CON Foreign Exchange Market – 7 Lecture  Functions of foreign exchange market- Eurocurrency market- Foreign Exchange rate – Determination of exchange rate – Mint parity theory Purchasing power parity theory – 8 Chalk & Balance of payment theory. Foreign Exchange Reserves: FER in India. Exchange control: tariff and Quotas  V: GLOBALIZATION AND INTERNATIONAL AGREEMENTS  Liberalisation - Privatisatisation- Globalisation in India  MNCs –WTO: TRIPS, TRIMS 8 Chalk & Talk  : GLOBAL TRADE INSTITUTIONS AND FINANCIAL INSTITUT  IMF- IBRD and its affiliates IDA-IFC 8 Lecture  - ADB- UNCTAD  Trade Blocks 4 Lecture  India's position in the 3 Lecture  international level- International Rating Agencies.				

6.1	Analysis of India's Balance of	Analytical
	Payment	Skills(S1)
6.2	Case studies on Intellectual	Case
	property Rights	study(S2)
6.3	Pattern and Growth of Foreign	Analytical
	Direct Investment	Skills(S1)
6.4	Impact of WTO on Indian	PPT(S1)
	Agriculture	

#### **TEXT BOOKS:**

- 1. Jhingan, M.L.(2006). "International Economics", Vrinda Publications Pvt. Ltd., Delhi.
- 2. Jeevanandham, Victor Louis, Kalyani, Padma, Hemavathi, (2008) "International Economics", Sultan Chand & Sons, Delhi.
- 3. Krugman, Paul & Mautice Obstfeed, (1997) "International Economics", Addison Wesley .Boston.
- 4. Mannur, (1995) D.MH.G. "International Economics", Vikas Publishing Pvt. Ltd.,
- 5. Mithani, .(2010) "International Economics", Himalaya Publishing House, New Delhi,
- 6. Francis Cherunilam, (1997). "International Economics", Tata McGraw-hill Publishing Company Ltd., New Delhi
- 7. Gupta, K.R. (1978) "International Economics", Atman ram and sons,
- 8. WEB REFERENCES (OPTIONAL)
- 1. www.imf.org
- 2. www.meadev.nic.in
- 3. www.unctad.org.
- 4. www.worldbank.org
- 5. www.wto.org

Levels	C1 C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta ge of Assessme nt
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	Sessio n - wise Avera ge 5 Mks.	Bett er of W1, W2 5 Mks	M1+M 2 5+5=1 0 Mks.	MID - SEM TES T 15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	1	ı	3	5	8	ı	8	20
Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA					
Scholastic	35				
Non Scholastic	5				
	40				

# **EVALUATION PATTERN**

SCHOLASTIC				NON - SCHOLASTI C	MARKS			
C1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

**UG CIA Components** 

No s

**C1** - Test (CIA 1)

1 - 10 Mks

Test (CIA 2) C2 -1 10 Mks Assignment C3 1 5 Mks Open Book Test/PPT 2 **\*** 5 Mks C4 -Quiz C5 -2 \* 5 Mks Attendance 5 Mks

# **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
	Discuss the theories		PSO1
CO 1	of International	K1,K3	
	Trade.		
	Analyse Balance of		PSO2
CO 2	Payment and	K1, K2	
	Balance of trade		
	Inculcate the		PSO3
	knowledge of Foreign		
CO 3	Exchange Market	K1 & K3	
	and Euro Currency		
	Market.		
	Assess the Impact of		PSO4
90.4	Globalisation on the	**** *** 0 ***	
CO 4	Indian Economy	K1, K2 & K3	
CO 5	Evaluate the		PSO5
	performance of GATT	K2 & K4	
	and WTO and other		

Global Trade	
Institutions	

# **Mapping COs Consistency with PSOs**

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	2	3	3	3
CO3	3	2	3	3	2
CO4	3	3	3	3	2
CO5	3	3	3	3	3

# **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
CO3	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

☐ Moderately Correlated – **2** 

 $\square$  Weakly Correlated -1

**COURSE DESIGNER:** 

Staff Name (Dr. Regina Mary)

Forwarded By

HOD'S Signature & Name

#### III BA ECONOMICS

### V- SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEE K	CREDITS
UAEC	19E5CC12	ENTREPRENURIAL DEVELOPMENT	5	4
	~~	IIDAD DDAADIDMIAN		

#### COURSE DESCRIPTION

This is a course to introduce the student to understanding creative abilities, recognizing their creative abilities, changing their way of viewing creativity.

### **COURSE OBJECTIVES**

- 1. To equip and motivate the students to become entrepreneurs.
- 2. To understand the basic concepts in the area of entrepreneurship
- 3. To understand the role and importance of entrepreneurship for economic development
- 4. To inculcate skills of writing business and funding proposals.
- 5. To promote agri- based business and handicraft business.

#### UNIT: I INTRODUCTION

[15 HRS]

Entrepreneur - Types, functions - women entrepreneurship: The micro finance and self help groups - Social Entrepreneurship in Non-Profit Organization -On line registration for entrepreneurs - **Project Proposals** to Funding agencies, Performa

# UNIT: II ECONOMIC ANALYSIS FOR AN ENTREPRENEUR [15 HRS]

Budgeting, Break-Even, **SWOT and Profitability Analysis-PERT analysis-** – Income Tax payment – GST Calculation - blog creation – web creation – online marketing

# UNIT:III GOVERNMENT INSTITUTIONS AND SCHEMES [15 HRS]

MSME- Madurai DIC- CED -SIDO-NSIC-TCO-SIPCOT-NAYE-Unemployed Youth Employment Generation Program(UYEGP) - Banks

# UNIT:VI SCOPE FOR BUSINESS OPPORTUNITIES- BRIEF INTRODUCTIONS [15 HRS]

Agriculture: Horticulture, Floriculture, Kitchen garden and sales, Sale of seeds and agricultural products, Mushroom Cultivation, Vermi-Culture,

Api-Culture etc -Industry Handicrafts - Service industry: Tour organisation, Tuition centers, Tailoring – Beauty Parlours- Home delivery of food etc

# UNIT: V ON LINE BUSINESS- BRIEF INTRODUCTIONS [15 HRS]

Online Buying and selling: Case studies on Amazon, OLX, airbnb, ola, Facebook – scope for business in Online share trading – scope for business in Online commodity trading- scope for business in online exports and online imports

## UNIT VI - DYNAMISM/CURRENT AFFAIR

Project proposal for any product or service – Case study of any one Institutional loan schemes(Bank or non banking)- On the Spot Learning Component: Visit to SHG to study their income generation activities and writing report - Visit to industrial estate to meet entrepreneurs - Case study of successful entrepreneurs- Case study of NGO's and SHG's- Blue print of project report- Project proposal for any product or service -Institutional loan schemes – a survey-Collection of data regarding entrepreneurs

### **REFERENCE BOOKS:**

- 1. Saravanavel. P, "Entrepreneurial Development", Eee Pee Kay Pub. House II Edition, 2008.
- 2. C.B. Gupta & S.S. Khanka, "Entrepreneurship and Small Business Management", S.Chand, edition. 1998
- 3. Gupta. C.B. & Srinivasan. M.P., "Entrepreneurial Development", Sultan Chand & Sons, Ed.
- 4. Jose Paul & Ajith Kumar, "Entrepreneurship Development and Management", Himalaya Publishing House, 2000.
- 5. Pandey G.N (Vikas), "A Complete Guide to Successful Entrepreneurship", Vikas Publishing House New Delhi, Reprint 1999.
- 6. Sherlekar.S.A & Janardhana C.P., "Essential of Business Organisation & Management".

## WEB REFERENCES (OPTIONAL)

- 1. http://tnchamber.in/
- 2. http://maditssia.com/index.php/madmin/bicactivities
- 3. http://www.msmeonline.tn.gov.in/
- 4. http://www.msmeonline.tn.gov.in/msme\_partI/msmefiling.php

- 5. http://www.dcmsme.gov.in/howtosetup/grgxx01x.htm
- 6. http://www.tn.nic.in/tnhome/projectfiles/ssi.pdf
- 7. http://www.sidco.tn.nic.in/
- 8. http://www.msmedi-chennai.gov.in:8080/MSME/
- 9. http://tnchamber.in/key-initiatives/
- 10. https://www.entrepreneur.com/articl/41846

# COURSE CONTENTS & LECTURE SCHEDULE

Module	<b>.</b>	No. of	Teaching	Teaching
No	Topic	Lectures	Pedagogy	Aids
UNIT: I IN	ITRODUCTION			
1.1	Entrepreneur-Types-Women Entrepreneurs	1	Lecture	Jam Board
1.2	Self Help Groups -Micro Finance	1	Lecture	Jam Board
1.3	Social Entrepreneurship in Non- Profit Organization: NGOs and Trusts	1	Lecture	Jam Board
1.4	On line registration for entrepreneurs - Project Proposal	1	Video	LCD and
	writing to Funding agencies		Lecture	White Board
1.5	Top ten Social Entrepreneurs	1	Lecture	Jam Board
UNIT -2	ECONOMIC ANALYSIS FOR ANY ENT	'REPRENEU	JR	
2.1	Budgeting, Break-Even, SWOT - PEST Analysis and Profitability Analysis	2	Lecture	Jam Board
2.2	Income Tax payment	1	Lecture	Jam Board
2.3	GST Calculation - blog creation -	2	Lecture	Jam Board
	web creation – online marketing-			
UNIT:III GO	VERNMENT INSTITUTIONS AND SCHEMES	SUPPORTING	G ENTREPRENE	URS
3.1	MSME –DIC- CED DIC-SIDO-NSIC- TCO	2	Online Lecture	Black Board
3.2	SIPCOT-PMEGP, PMRY- Commercial banks-SBI and other institutes.	1	Online Lecture	Black Board

3.3	Start up India , CGT SME Scheme- Annapurna Scheme- Mudra Yojana Scheme	1	Online Lecture	PPT and White Board
3.4	Financial Institutions and Government incentives- Dairy Entrepreneurship Development Scheme	1	Online Lecture	PPT and White Board
3.5	Case studies of business financing – Modern Entrepreneurs.	1	Online Lecture	PPT and White Board
UNIT: IV	SCOPE FOR BUSINESS OPPORTUNIT	IES- BRIE	<u> </u>	
4.1	Agriculture: Horticulture-Floriculture, Kitchen garden and sales, Sale of seeds and agricultural products, Mushroom Cultivation	2	Lecture	Black Board
4.2	Vermi-Culture, Api-Culture etc - Industry Handicrafts	1	Discussion	Black Board
4.3	Service industry: Tour organisation, Tuition centers, Tailoring – Beauty Parlours-	1	Lecture	PPT and White Board
4.4	Home delivery of food etc Female focused entrepreneurship - Case studies of Industries Self study - Field Visit to industry	1	Lecture	Black Board
UNIT: V	ON LINE BUSINESS- BRIEF INTRODU	JCTION		
5.1	Technopreneur- Agripreneur	2	Blended Learning	White Board
5.2	Online Buying and selling: Case studies on Amazon, OLX – Facebook –eBay	1	Lecture	PPT and White Board
5.3	scope for business in Online commodity trading	1	Lecture	Black Board
5.4	Gold, Silver scope for business in online exports: Goods and Services	1	Lecture	PPT and White Board
UNIT – V	/I DYNAMISM/CURRENTAFFAIR			
6.1	Project proposal for any product or service			Report submission in google class room
6.2	Case study of any one Institutional loan schemes(Bank or non banking)			PPT Posting in class room

6.3	On the Spot Learning Component: Visit	Report
	to SHG to study their income generation	submission
	activities and writing report	in class
		Room
6.4	Case study any one women	Report
	entrepreneur -	submission
		in google
		class rooms
6.5	On-the spot learning: Visit to industrial	PPT Posting
	estate to meet entrepreneurs	in class
		room

	C1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme nt
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20
Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA	
Scholastic	35
Non Scholastic	5

40

# **EVALUATION PATTERN**

SCHOLASTIC					NON - SCHOLASTI C		MARKS	
C1	C2	СЗ	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

# **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	_	Quiz	2 *	-	5 Mks
<b>C6</b>	-	Attendance		_	5 Mks

# **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	To explore the functions of Entrepreneur	K1	PSO1
CO 2	To identify the basic qualities of an Entrepreneur.	K1, K2	PSO2

CO 3 To enable the students to understand the Project report.		K1 & K3	PSO5
	ų 1		
CO 4	To evaluate the .merits and	K1, K2 & K3	PSO3
	demerits of online trading.	111, 112 @ 110	
	To assess the policy		PSO4
~~ =	implementation by government		
CO 5	for Entrepreneurial K2 & K4		
	development.		

# Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
CO3	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

# **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
соз	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
<b>O</b> 5	3	3	3	3	3	1	3

<b>Note</b> :□ Strongly Correlated – <b>3</b>	☐ Moderately Correlated – 2
note: Strongly Correlated	= Moderatery correlated

☐ Weakly Correlated -1

# **COURSE DESIGNER:**

1. Staff Name (Dr. R.Suji Karthika)

Shobana Melano

Forwarded By

#### III BA ECONOMICS

### VI SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E6CC13	RURAL INDIAN ECONOMIC ISSUES	5	4

#### COURSE DESCRIPTION

The course provides an overview of the developmental issues Indian economy, External trade and government development strategies and policies.

## **COURSE OBJECTIVES**

- 1. To impart knowledge on problems in Indian Economy.
- 2. To equip the students about the factors that lead to the underdevelopment and stagnation of the Indian economy.
- 3. To help the students to face the TNPSC and UPSC exams.
- 4. To highlight the importance of different sectors of the Indian Economy for its development and the position of our economy with the rest of the world.

# UNIT I: INDIAN AGRICULTURE [15 HRS]

Role and importance of agriculture in the Indian Economy; factors determining Productivity – causes for low productivity. Land reforms:

Meaning – objectives – Tenancy reforms – Ceiling on land holdings.

Technological aspects: input, irrigation, power, fertilizers, seeds, mechanization, green revolution.

# UNIT II: AGRICULTURAL CREDIT AND MARKETING [15 HRS]

Rural Credit: Rural Indebtedness - Need and sources of credit.

Agricultural Marketing: Defects of agricultural marketing - Regulated markets

-cooperative marketing - government and agricultural marketing - support

price policy -buffer stocks and public distribution system.

# UNIT III: POVERTY, UNEMPLOYMENT AND PARALLEL ECONOMY[15HRS]

Unemployment: types, causes, major employment programmes, Poverty: concept, causes, measures – Poverty alleviation programme-Global poverty index, Inequality, Parallel Economy – remedial measures.

# UNIT IV: RURAL DEVELOPMENT: An overview [15 HRS]

Recent Rural development programmes –co-operation - Panchayati Raj in India-Rural Non –Farm Sector- Strategy for Rural Development.

# UNIT V: LAND REFORMS

[15 HRS]

Land Reforms: Land Revenue Systems in British India: Zamindari System, Ryotwari System and Mahalwari System. Land Reforms in India after Independence.

# UNIT VI - DYNAMISM/CURRENTAFFAIR

Data to be collected for main Economic Indicators - To help in filling applications to the beneficiaries of Suganya Samrithi Yojana in post offices / Nationalised banks - To attend Gram Sabha meetings and submit a write-up on it.

#### COURSE CONTENTS & LECTURE SCHEDULE

Modul e No.	Topic	No. of Lectures	Teaching Pedagogy	Teaching Aids			
UNIT I: INDIAN AGRICULTURE							
1.1	Role and importance of agriculture	4	Chalk &	Black			
	in the Indian Economy		Talk	Board			
1.1:1	Factors determining Productivity	1	Chalk &	LCD			
			Talk				
1.3	Causes for low productivity	4	Lecture	PPT			
1.4	Land reforms	1	Lecture	Black			
				Board			
1.5	Meaning – objectives	2	Lecture	Hand outs			
1.6	Tenancy reforms - Ceiling on land	1	Discussion	Text book			
	holdings						
1.7	Technological aspects	2	Lecture	PPT			

1.8	Input, irrigation, power, fertilizers, seeds, mechanization, green	1	Discussion	Black Board
	revolution			
UNIT I	I: AGRICULTURE CREDIT & MARKET	`ING		
2.1	Rural Credit: Rural Indebtedness	3	Lecture	Black
				board/ PPT
2.2	Agricultural Marketing: Defects of	2	Lecture	Online
	agricultural marketing			material
2.3	Need and sources of credit	3	Lecture	E-
				Materials
2.4	Regulated markets -cooperative	3	Lecture	E-Material
	marketing			
2.5	government and agricultural	4	Lecture	PPT
	marketing – support price policy –			
	buffer stocks and public			
	distribution system			
UNIT I	II: POVERTY, UNEMPLOYMENT & PA	RALLEL E	ECONOMY	
<b>UNIT I</b> 3.1	II: POVERTY, UNEMPLOYMENT & PA Unemployment: types	ARALLEL E	Lecture	Green
				Green board
3.1	Unemployment: types	3	Lecture	board
3.1	Unemployment: types  causes, major employment	3	Lecture	board Green
3.1.1	Unemployment: types  causes, major employment programmes	2	Lecture  Lecture	board Green board
3.1.1	Unemployment: types  causes, major employment programmes	2	Lecture  Lecture	board Green board Green
3.1.1 3.1.1 3.2	Unemployment: types  causes, major employment programmes  Poverty: concept, causes, measures	2	Lecture  Lecture  Lecture	board Green board Green board
3.1.1 3.1.1 3.2	Unemployment: types  causes, major employment programmes  Poverty: concept, causes, measures  - Poverty alleviation programme-	2	Lecture  Lecture  Lecture	board Green board Green board Green
3.1.1 3.1.1 3.2	Unemployment: types  causes, major employment programmes  Poverty: concept, causes, measures  - Poverty alleviation programme- Global poverty index, Inequality,	2	Lecture  Lecture  Lecture	board Green board Green board Green
3.1.1 3.1.1 3.2	Unemployment: types  causes, major employment programmes  Poverty: concept, causes, measures  - Poverty alleviation programme- Global poverty index, Inequality, Parallel Economy - remedial	2	Lecture  Lecture  Lecture	board Green board Green board Green
3.1.1 3.2 3.2.1	Unemployment: types  causes, major employment programmes  Poverty: concept, causes, measures  - Poverty alleviation programme- Global poverty index, Inequality, Parallel Economy - remedial measures.	2 2	Lecture  Lecture  Lecture	board Green board Green board Green board
3.1.1 3.2 3.2.1	Unemployment: types  causes, major employment programmes  Poverty: concept, causes, measures  - Poverty alleviation programme- Global poverty index, Inequality, Parallel Economy - remedial measures.	2 2	Lecture  Lecture  Lecture	board Green board Green board Green board Green board
3.1.1 3.2.1 3.2.2	Unemployment: types  causes, major employment programmes  Poverty: concept, causes, measures  - Poverty alleviation programme- Global poverty index, Inequality, Parallel Economy - remedial measures.  Unemployment: types	2 2	Lecture  Lecture  Lecture  Lecture	board Green board Green board Green board Green board

4.1	Recent Rural development	2	Lecture	Green
	programmes			board
4.2	co-operation	2	Lecture	Green
				board
4.2.1	Panchayati Raj in India	3	Lecture	Green
				board
4.2.2	Rural Non –Farm Sector	2	Lecture	Green
				board
4.2.3	Strategy for Rural Development	2	Lecture	Green
				board
UNIT V	: RUTRAL ECONOMIC REFORMS		·i	
5.1	Rural and Agricultural Reforms	1	Discussion	PPT
5.2	Meaning, objectives & features of	1	Discussion	PPT
	economic reforms			
5.3	Land Revenue Systems in British	1	Discussion	PPT
	India			
5.4	Zamindari System,	1	Discussion	PPT
5.5	Ryotwari System	1	Discussion	PPT
5.6	Mahalwari System	1	Discussion	PPT
5.7	Land Reforms in India After	1	Discussion	PPT
	Independence			
5.8	Green Revolution	1	Discussion	PPT
5.9	Rural and Agricultural Reforms	1	Discussion	PPT
5.10	Meaning, objectives & features of	1	Discussion	PPT
	economic reforms			
5.11	Land Revenue Systems in British	1	Discussion	PPT
	India			
UNIT V	I - DYNAMISM/CURRENTAFFAIR		.!	
6.1	Data to be collected for main		Discussion	Paper work
	Economic Indicators			
6.2	To help in filling applications to the		Discussion	Paper work
	beneficiaries of Suganya Samrithi			
			<u> </u>	<u>L</u>

	Yojana in post offices / Nationalised		
	banks		
6.3	To attend Gram Sabha meetings on	Discussion	Paper work
	2 <sup>nd</sup> October and submit a write-up		with
	on it.		photos

#### **TEXT BOOKS:**

Dutt & Sundaram .K.P.M, "Indian Economy", S. Chand & Company, New Delhi, 2001

#### **REFERENCE BOOKS:**

- 1. Agrawal A.N., "Indian Economy", Wiley Eastern Ltd., New Delhi, 2000.
- 2. Ishwar. C. Dhingra, "The Indian Economy", Chand and Company Ltd., New Delhi, 2017
- 3. Misra & Puri, "Indian Economy", Himalaya Publishing House, New Delhi, 2013.
- 4. M.L.Jhingan, "Macro Economic Theory", Vrinda Publications, 10th edition, New Delhi, 2002.

	C1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta
U	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme nt
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	ı	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	1	11.5	28.75
КЗ	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20

Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA	
Scholastic	35
Non Scholastic	5
	40

### **EVALUATION PATTERN**

SCHOLASTIC			NON - SCHOLASTI C		MARKS			
C1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

### **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
C2	-	Test (CIA 2)	1		10 Mks
СЗ	-	Assignment	1		5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	-	Quiz	2 <b>*</b>		5 Mks
C6	-	Attendance		=	5 Mks

# **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	COURSE OUTCOMES  KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	
CO 1	Attain insight on various issues obstructing the development of Indian economy	K1	PSO1
CO 2	Help the students to prepare for competitive examinations and appear for the IES, TNPSC and UPSC exams where Indian Economy is a part of syllabus.		PSO3
CO 3	Impart clear cut idea about Economic reforms of India.	K1 & K3	PSO4
CO 4	Alert the students regarding the proceedings of Panchayat raj in India.	K1, K2& K3	PSO2
CO 5	Make them responsive to recent developmental schemes and policies of GOI in India.	K2 & K4	PSO5

# Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	2	2
CO2	3	3	3	3	3
CO3	3	3	3	2	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

### **Mapping COs Consistency with Pos**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	1	2	3	3	3	3	3
CO2	3	3	3	3	3	3	3
CO3	3	3	3	3	2	2	2
CO4	3	3	3	3	3	3	3
CO5	3	3	3	3	3	3	3

<b>Note</b> : □ Strongly Correlated – <b>3</b>	☐ Moderately Correlated – 2
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☐ Weakly Correlated -1

**COURSE DESIGNER:** 

Staff Name: Dr. P. Anita Forwarded By

**HOD'S Signature** 

& Name

# III BA ECONOMICS VI SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E6CC14	BASIC ECONOMETRICS	5	4

#### COURSE DESCRIPTION

The study of mathematical and statistical application of economic theories.

#### **COURSE OBJECTIVE/S**

To give an exposure to the students in giving mathematical and statistical application of economic theories.

#### UNIT I INTRODUCTION

[15 HRS]

Definition & Scope of Econometrics – Relationship between Econometrics, Mathematical Economics and Statistics – Goals of Econometrics – Limitations – **Divisions of Econometrics Self study** 

#### UNIT II METHODOLOGY OF ECONOMETRICS

[15 HRS]

Methodology of Econometrics – Specification of the Model – Collection of Data – Estimation of the Model – Evaluation of the Co-efficient of the Model. Forecasting Power of the Model – **R-square, estimation and evaluation. Self study** 

#### UNIT III LINEAR REGRESSION MODEL

[15 HRS]

Meaning – Assumptions – Least Square Methods – Statistical Properties of Least Square Estimations – Goodness of Fit Self study –Simple Problems.

Meaning – Assumptions – Statistical Properties Least Square Estimations – [GLRM] – General Linear Regression Model – Simple Problems with two explanatory variables.

#### UNIT IV VIOLATION OF OLS ASSUMPTION

[15 HRS]

Auto Correlation, Heterocedasticity – **Multicollinearity Self study:** sources, consequences, test, remedies.

#### UNIT V FORECASTING ANALYSIS

[15 HRS]

Meaning – Stationary & Non-Stationary – Time series analysis – **Methods of**forecasting. Self study

### UNIT VI DYNAMISM/CURRENT AFFAIRS

Use the econometric models in research project - apply forecasting on the proceedings of a firm.

#### COURSE CONTENTS & LECTURESCHEDULE

Modul		No. of	Teaching	Teaching
e No.	Topic	Lectures	Pedagogy	Aids
	t -1 INTRODUCTION	Dectures	reuagogy	Alus
	·			
1.1	Definition & Scope of Econometrics	3	Discussion	Black
				Board
1.1.1	Relationship between	3	Chalk &	LCD
	Econometrics, Mathematical		Talk	
	Economics and Statistics			
1.2.	Goals of Econometrics	3	Lecture	PPT &
				White
				board
1.3	Limitations	4	Lecture	Black
				Board
1.4	Divisions of Econometrics	2	Lecture	Black
				Board
Unit	-2 METHODOLOGY OF ECONOME	TRICS		
2.1	Methodology of Econometrics	3	Lecture	Black
				Board
2.2	Specification of the Model	2	Chalk &	LCD
			Talk	
2.2.1	Collection of Data	2	Chalk &	PPT
			Talk	
2.2.2	Estimation of the Model	2	Lecture	Black
				Board/
2.2.3	Evaluation of the Co-efficient of the	2	Lecture,	PPT, LCD
	Model.		Discussion,	
2.3	Forecasting Power of the Model	2	Lecture,	Black
				Board

2.3.1	R-square, estimation and	2	Discussion,	LCD, Black
	evaluation.		Chalk &	Board
			Talk	
Unit –	3 LINEAR REGRESSION MODEL	li		
3.1	Simple Regression model	1	Chalk &	Black
			Talk,	Board &
			Discussion	LCD
3.2	Meaning – Assumptions – Least	1	Lecture ,	PPT, Black
	Square Methods –		Chalk &	Board
			Talk	
3.3	Statistical Properties of Least	2	Discussion,	PPT, LCD
	Square Estimations		Lecture	
3.3.1	Goodness of Fit –Simple Problems	3	Lecture	Black
				Board
3.1	Multiple Regression Model.	1	Lecture	LCD
	Meaning – Assumptions – Statistical	2	Lecture ,	PPT, Black
	Properties Least Square Estimations		Chalk &	Board
	_		Talk	
	[GLRM] – General Linear Regression	1	Lecture ,	PPT, Black
	Model		Chalk &	Board
			Talk	
	Simple Problems with two	4	Lecture ,	PPT, Black
	explanatory variables		Chalk &	Board
			Talk	
Unit –	IV VIOLATION OF OLS ASSUMPTION			i
4.1	Correlation,	4	Chalk &	Black
			Talk,	Board &
			Discussion	LCD
4.1.1	Heterocedasticity	4	Lecture ,	PPT, Black
			Chalk &	Board
			Talk	

4.1.2	Multicollinearity:	2	Lecture,	PPT, LCD
			Discussion,	
4.2	sources, consequences, test,	5	Chalk &	PPT, LCD
	remedies.		Talk	
5.1	Meaning – Stationary & Non-	5	Lecture,	PPT, LCD
	Stationary		Discussion	
5.2	Time series analysis	5	Chalk &	Black
			Talk	Board
5.3.1	Methods of forecasting	5	Lecture	PPT
Unit V	DYNAMISM/CURRENT AFFAIRS			
	Application of an econometric		Case study	Students
	models in research project.		models &	report
			survey	submission
				in class
	Identify forecasting on the		Case study	Students
	proceedings of a firm.		models &	report
			survey	submission
				in class
	· ·			1

#### **REFERENCE BOOKS:**

- 1. Shyamala, S. (2009) "Econometrics Theory and Applications", Vishal Publishing Co., Jalandhar-Delhi.
- 2. Damodar N. Gujarat. (2007) "Basic Econometrics", MgGraw-Hill Book Company, Delhi.
- 3. Koutsoyiannis,(2009) "Econometrics", Palgrave, 2nd Edition. New York.
- 4. Maddala, G.S. (2008) "Econometrics", McGraw-Hill Book Company, New Delhi.
- 5. Madnani, G.M.K. (2008) "Econometrics", Oxford & IBH Publishing Company Private Limited, 8th Edition, New Delhi,.

	C1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20
Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA	
Scholastic	35
Non Scholastic	5
	40

# **EVALUATION PATTERN**

SCHOLASTIC					NON - SCHOLASTI C	MARKS		
C1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

### **UG CIA Components**

			No s		
C1	_	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
C5	-	Quiz	2 <b>*</b>	-	5 Mks
<b>C6</b>	-	Attendance		_	5 Mks

### COURSE OUTCOMES

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
	Make students familiar with the		PSO1
CO 1	application of econometrics in	K1	
	Economic theory.		
	Enable the students to acquire		PSO3
CO 2	the knowledge on methodology	K1, K2,	
	of econometrics		
	Facilitate cause and effect		PSO4
CO 3	relationship among two	K1 & K3	
	economic variables		

	Analyze the cause and effect		PSO2
CO 4	relationship among more than K1, K2 & K3		
	two economic variables.		
	Identify application of various		PSO5
	forecasting models in the study		
CO 5	of econometrics	K2 & K4	

# Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
CO3	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

# Mapping COs Consistency with POs

CO/ PO	PO1	PO2	PO3	PO4	PO5	PO6	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
соз	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

<b>Note</b> :□ Strongly Correlated – <b>3</b>	☐ Moderately Correlated – <b>2</b>
☐ Weakly Correlated -1	

**COURSE DESIGNER:** 

Staff Name Dr. K.Selva Lakshmi Forwarded By

& Name

#### III BA ECONOMICS

#### VI - SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E6CC15	ECONOMICS OF PLANNING AND DEVELOPMENT	5	4

#### COURSE DESCRIPTION

Planning is the <u>process</u> of <u>thinking</u> about the activities required to achieve a desired <u>goal</u>. It is the first and foremost activity to achieve desired results.

#### **COURSE OBJECTIVE/S**

- 1. To understand some important and core issues of planning
- 2. To improve the knowledge on planning and development
- 3. To enlighten them on planning commission.
- 4. 'compare and contrast the Indian planning and other countries planning
- 5. Analyse the merits and demerits of capital and labour intensive technology.

#### UNIT I ECONOMIC GROWTH AND DEVELOPMENT

[15HRS]

Meaning and definition of Economic Growth, Development and
Characteristics of under development - **Obstacles to economic development Self study** - Factors of Economic Growth: Economic and Non Economic factors

#### UNIT II CAPITAL FORMATION AND INPUT-OUTPUT MODEL [15HRS]

Capital formation: Meaning – Importance - Reasons for low capital formation – Sources of Capital formation. **Capital output ratio Self study**: Meaning – Factors determining capital-output ratio - Case for low or high capital output ratio in UDCs. Input - Output Model.

# UNIT III INVESTMENT CRITERIA [15HRS]

Choice of technique: Labour intensive Vs Capital intensive

Techniques - Investment Criteria in Economic Development: Capital

Turnover Criterion - Social Marginal Productivity Criterion Self study - Reinvestment Criterion - Time Series Criterion.

#### UNIT IV THEORIES OF ECONOMIC GROWTH

[15HRS]

Adam Smith - Rostow - Theory of Big Push-Doctrine of Balanced and Unbalanced growth - Critical Minimum Effort Thesis - Marxian Theory -

#### Schumpeterian theory. Self study

#### UNIT V PLANNING IN INDIA

[15HRS]

Meaning – Need for Planning in UDCs – Types of Planning – Planning Machinery in India – Planning Commission – Five Year Plans Self study - Recent five year plan- NITI Ayog: Functions of NITI Ayog-powers of NITI Ayog UNIT VI - DYNAMISM/CURRENTAFFAIR

Functions of NITI-Ayog- powers of NITI -Ayog . case study of current five year plan.

Assignment on various countries plans. Compare the Indian planning with other countries.

#### COURSE CONTENTS & LECTURESCHEDULE

	COURSE CONTENTS & LECTO			
Modul	Topic	No. of	Teaching	Teaching
e No.	Торіс	Lectures	Pedagogy	Aids
UNIT -	1 ECONOMIC GROWTH AND DEVELO	OPMENT		.i
1.1	Meaning and definition of	4	Chalk &	Black
	Economic Growth, Development.		Talk	Board
1.1:1	Characteristics of under	4	Chalk &	Black
	development -		Talk	Board
1.3	Obstacles to economic development	3	Lecture	PPT
1.4	Factors of Economic Growth:	4	Video	Online
	Economic and Non Economic		Lecture	
	factors			
UNI	T II: CAPITAL FORMATION AND INP	UT-OUTPU1	' MODEL	·i
2.1	Capital formation: Meaning –	2	Lecture	Black
	Importance — Sources of Capital			Board
	formation.			
2.2	Reasons for low capital formation	2	PPT	Online
	Importance of capital formation	2	PPT	Online

2.3	Capital output ratio: Meaning – Factors determining capital-output ratio,	3	Google	Online
	Case for low or high capital output ratio in UDCs	3	Lecture	Black Board
2.3	Input - Output Model.	3	Flipped Learning	Online/ E- Content/
UNIT	III: INVESTMENT CRITERIAN			
3.1	Choice of technique: Labour intensive Vs Capital intensive Techniques -	4	Lecture	Black Board
3.2	Investment Criteria in Economic  Development,–.  Capital Turnover Criterion	4	Google	online
3.3	Social Marginal Productivity  Criterion –	3	Power point presentatio	Black Board
3.4	Reinvestment Criterion - Time Series	4	Power point presentatio	online
UNIT	IV: THEORIES OF ECONOMIC GROW	TH .	I	
4.1	Adam Smith	2	Lecture	Black Board
4.2	Rostow	2	Lecture	Black Board
4.3	Theory of Big Push-Doctrine of Balanced and Unbalanced growth	2	ppt	Online
4.4	Critical Minimum Effort Thesis	2	ppt	Online
4.5	Marxian Theory -		Lecture	Black Board
4.6	Schumpeterian theory		Google class room	

01111	V. I DANNING IN INDIA			
5.1	Meaning – Need for Planning in	3	Google	Online
	UDCs			
5.1.1	– Types of Planning	2		Online/ E-
			Flipped	Content/
			Learning	
5.2	– Planning Machinery in India	3		Online/ E-
			Flipped	Content/
			Learning	
5.3	Planning Commission	2		
5.3.	Five Year Plans - Recent five year	2	Google	Online
	plan			
UNIT '	VI DYNAMISM/CURRENTAFFAIR			
6.1	Functions and powers of Nidhi			
	Ayog			
6.2	case study of current five year plan			
6.3	Assignment on various countries			
	plans			
6.4	Compare the Indian planning with			
	other countries.			
		<u> </u>	<u>i</u>	

#### **Reference Books**

UNIT V: PLANNING IN INDIA

- 1. Jhingan, M.L (2007) "Economics of Planning and Growth", Vrinda Publications ltd.
- 2. Seth M.L,(2005). "Theory and Practice of Economic Planning", S. Chand & Company [P] Ltd. New Delhi
- 3. Tandon B.C, (2007) "Economic Planning Theory & Practice", Chaitanya publishing House . Allahabad.
- 4. Taneja and Sharma(2005) "Economics of Development and Planning", Vishal Publications, Jalandhar,
- 5. Uma Kapila (2002), "Indian Economy", Academic foundation, New Delhi,.

	C1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	•	ı	3	5	8	-	8	20
Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA	
Scholastic	35
Non-Scholastic	5
	40

### **EVALUATION PATTERN**

SCHOLASTIC			NON - SCHOLASTI C		MARKS			
C1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

### **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
С3	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
C5	_	Quiz	2 <b>*</b>	-	5 Mks
<b>C6</b>	_	Attendance		-	5 Mks

### **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
	Assess the policy implementation by government		PSO1
CO 1	for economic development.	K1	
CO 2	Analyse individual decisions at variety of economic environment	K1, K2,	PSO2
CO 3	Enable the students to understand the basic concepts in Economic Theories.	K1 & K3	PSO5
	Identify the merits and demerits of labor and capital		PSO4
CO 4	intensive technology.	K1, K2 & K3	

CO 5	Demonstrate the various plans according to the economic status	K2 & K4	PSO3
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### **Mapping COs Consistency with PSOs**

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
соз	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

### Mapping COs Consistency with POs

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
соз	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

<b>Note</b> :□ Strongly Correlated – <b>3</b>	☐ Moderately Correlated −		
☐ Weakly Correlated -1			

COURSE DESIGNER: Staff Name (Mrs.Gracy Rani)

Forwarded By

Shobana Milaro & Name

#### I SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E1AC1	ECONOMIC STATISTICS	5	5

#### COURSE DESCRIPTION

Statistical tools are necessary for the application of economic theories and for their research work.

#### COURSE OBJECTIVE/S

- 1. To equip the students with statistical tools needed for research and analysis
- 2. Designed to be recruited for IES and NET Exams.
- 3. To equip them to become a good statistical officer

#### UNIT I INTRODUCTIONTO STATISTICS AND AVERAGES [15 HRS]

Meaning and Definition - Functions - Relationship with Economics - Arithmetic Mean - Median - Mode - Harmonic Mean - Geometric Mean - Relative Merits and Demerits of Different Averages - Diagrammatic and Graphic Representation of Data: **Diagrams - Bar - Pie - Histogram-Frequency curve Self study.** 

#### UNIT II MEASURES OF DISPERSION

[15 HRS]

Absolute and Relative Measures of Dispersion – Range - Quartile Deviation – Mean Deviation – Standard Deviation – Coefficient of variation- **Lorenz Curve Self study**.

#### UNIT III SIMPLE CORRELATION

[15 HRS]

Correlation – Meaning – Types – Methods of Studying Correlation - Karl Pearson Co-efficient of Correlation – Properties of Correlation Co-efficient and its Interpretation – **Spearman's Rank Correlation Self study** – Co-efficient of Correlation and Probable Error.

#### UNIT IV REGRESSION

[15 HRS]

Regression - Definition - Uses - Significance - **Difference between** 

Correlation and Regression - Simple Regression Equation Self study.

#### UNIT V INDEX NUMBERS AND ANALYSIS OF TIME SERIES

[15HKS

[a]Index Numbers: Meaning – Uses and Limitations – Methods of Construction of Index Numbers – Price- Quantity and Value – Fixed Base and Chain Base – Factor & Time Reversal tests – Index Number in India.

[b]Time Series: Components - Secular Trend - Seasonal Variations -

Cyclical Variation - Methods of Estimating Components - Freehand or

Graphic Method - Semi-Average Method - Moving Average Method -

#### Method of Least Squares Self study.

#### UNIT VI

To work out question papers of Competitive Exams-Collecting data, using any statistical tool studied, interpreting and bringing the results. - Application of any statistical tool for data collected from internet or journal - On the Spot Learning Component: Visit to statistical office. Exposure program on mathematics in excel.

	CHEDULE			
Modul e No.	Topic	No. of Lecture s	Teaching Pedagogy	Teachin g Aids
UNIT -	I INTRODUCTION TO STATIS	TICS AND	AVERAGES	
1.1	Topic 1 Averages		Blended	Black
			Method	Board
1.1:1	Subtopics:			
1.3	Meaning and Definition –	5	Blended	PPT &
	Functions – Relationship		Method	White
	with Economics			board
1.4	Arithmetic Mean - Median -	5	Lecture	
	Mode – Harmonic Mean –			
	Geometric Mean –			
1.5	Relative Merits and Demerits	5	Blended	Black
	of Different Averages -		Method	Board
	Diagrammatic and Graphic			
	Representation of Data:			

	Diagrams – Bar – Pie -			
	Histogram-Frequency curve.			
UNIT -I	I MEASURES OF DISPERSI	ON		
2.1	Measures of Dispersion	5	Lecture	Black
	Absolute and Relative			Board
	Measures			and
				Charts
2.2	Range - Quartile Deviation -	5	Lecture	Jam
	Mean Deviation - Standard			Board
	Deviation –			
2.3	Coefficient of variation-	5	Lecture &	Jam
	Lorenz Curve.		Discussio	Board
			n	
UNIT – I	II SIMPLE CORRELATION			
3.1	Sub topics-Correlation	10	Blended	Black
	Meaning, Types,		Learning	Board
	Methods of Studying			
	Correlation - Karl Pearson Co-			
	efficient of Correlation -			
	Spearman's Rank Correlation			
3.2	Properties of Correlation Co-	5		Black
	efficient and its Interpretation			Board
	<ul> <li>Co-efficient of Correlation</li> </ul>			
	and Probable Error.			
UNIT I	·			
4.1	Sub topics:	6	Blended	Black
	Regression – Definition – Uses		Learning	Board
	– Significance.			
4.2	Difference between	9	Blended	Black
	Correlation and Regression –		Method	Board
	Simple Regression Equation			

UNIT -	- V INDEX NUMBERS AND ANA	LYSIS OF	TIME SERIE	S
5.1	Sub topics: Index Numbers:	3	Blended	Black
	Meaning – Uses and		Method	Board
	Limitations			
5.2	Methods of Construction of	5	Blended	
	Index Numbers- Price-		Method	
	Quantity and Value – Fixed			
	Base and Chain Base			
	Factor & Time Reversal tests			
5.3	Index Number in India.	1	Lecture	Jam
				board
5.4	Time Series: s Methods of	6	Lecture	Black
	Estimating Components -			Board
	Freehand or Graphic Method			
	– Semi-Average Method –			
	Moving Average Method –			
	Method of Least Squares.			
	I – DYNAMISM			
6.1	To work out question papers			
	of Competitive Exams			
6.3	Collecting data, using any			
0.0	statistical tool studied,			
	interpreting and bringing the			
	results Application of any			
	statistical tool for data			
	collected from internet or			
	journal			
6.2	On the Spot Learning			
	Component: Visit to statistical			
	office. Exposure program on			
	mathematics in excel.			
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**TEXT BOOKS:** 

Gupta S.P., "Statistics", S. Chand & Company Ltd., New Delhi, 2001.

#### **REFERENCE BOOKS:**

- 1. Monga G.S., "Mathematics and Statistics for Economics", Vikas Publishing House Pvt. Ltd., New Delhi, 2001.
- Pillai & Bagawathi R.S.N., "Statistics", S. Chand & Company Ltd.,
   New Delhi, 2001.
- 3. Gupta S.C and Kapoor V.K, "Fundamentals of Applied Statistics" Sultan Chand and Sons, New Delhi, 2003.
- 4. Elhance D.N and Aggarwal B.M, "Fundamentals of Statistics", Kitab Mahal, Allahabad, 2003.
- 5. Hooda R.P, "Statistics for Business and Economics", MacMillan, New Delhi, 2000.
- 6. Frank, Harry and Althoen, C Steven, "Statistics: Concepts and Applications",
- 7. Cambridge University Press, Cambridge.
- 8. Richard I.Levin, David S. Rubin "Statistical for management"

  Dorling
- 9. Kindersley publication India, Seventh Edition 2008
- 10. Baijley , Norman T.J "Statistical methods in biology" London Cambridge

University press,3<sup>rd</sup> edition 1997.

- 11. Mills Frederick .c "statistical methods" –New York, Henry Holt and company 3<sup>rd</sup> Edition 1955.
- 12. Sneduos, George, "statistical methods" / george w snedecos and willam.G cochran 6th edition.
- 13. Edward, Allen 1 "statistical methods" newyork holt Rinehart and Winston inc 3<sup>rd</sup> Ed.

Levels	C1	C2	С3	C4	Total Scholasti c Marks	Non Scholasti c Marks C5	CIA Total	Percentage of Assessme
	Session -wise	Bette r of	M1+M 2	MID - SEM				nt

	Averag e	W1, W2		TES T				
	5 Mks.	5 Mks	5+5=10 Mks.	15 Mks	35 Mks.	5 Mks.	40Mks	
K1	5	-	_	2 1/2	7.5	-	7.5	18.75
K2	-	5	4	2 1/2	11.5	-	11.5	28.75
К3	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20
Non - Scholasti c	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA							
Scholastic	35						
Non Scholastic	5						
	40						

### **EVALUATION PATTERN**

	SCHOLASTIC				NON - SCHOLASTI C		MARKS	
C1	C2	СЗ	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

### **UG CIA Components**

No

**C1** - Test (CIA 1) 1 - 10 Mks

**C2** - Test (CIA 2) 1 - 10 Mks

**C3** - Assignment 1 - 5 Mks

**C4** - Open Book Test/PPT 2 \* - 5 Mks

**C5** - Quiz 2 \* - 5 Mks

**C6** - Attendance - 5 Mks

### COURSE OUTCOMES

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	To become aware of the Central tendency	K1	PSO1
CO 2	Be equipped on statistical tools.	K1, K2,	PSO3
CO 3	Gained knowledge on dispersion	K1 & K3	PSO4
CO 4	Enabling them to do their research project.	K1, K2, K3	PSO2
CO 5	Equipped them with the knowledge of time series, and trend analysis	K2 & K4	PSO4

# Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3

соз	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

### **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	PO6	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
соз	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

<b>Note</b> :□ Strongly Correlated – <b>3</b>	☐ Moderately Correlated – 2
☐ Weakly Correlated -1	

#### **COURSE DESIGNER:**

Staff Name (C. Sahaya Mary Sophia)

Forwarded By

HOD'S Signature & Name

#### II SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E2AC2	MATHEMATICAL METHODS FOR ECONOMICS	5	5

#### **COURSE DESCRIPTION**

The intention is to transmit the body of basic mathematics that enables the creation of economic theory in general. In this course, particular economic models are not the ends, but the means for illustrating the method of applying mathematical techniques to economic theory in general.

#### **COURSE OBJECTIVE/S**

To equip students in the application of mathematical tools in Economics.

To make the students skilful in business mathematics to find a good job.

#### UNIT I: INTRODUCTION

[15 HRS]

Meaning of Mathematical Economics- Relationship between Mathematics and Economic theory - Role and scope of Mathematics in Economics - Uses and Limitations.

#### UNIT II: ANALYTICAL GEOMETRY

[15 HRS]

Straight Line: Equations to Straight Lines - Application of Straight Lines in Economics. Law of Demand - Law of Supply. Quadratic Function: Application of Quadratic Functions in Economics - Standard Equations of Parabola - Hyperbola - Rectangular Hyperbola and their Application in Economics.

#### **UNIT III: MATRIX ALGEBRA**

[15 HRS]

Matrix - Types and Properties - Addition - Subtraction - Multiplication - Transpose of a Matrix Properties - Inverse and Cramer's Rule.

#### UNIT IV: DIFFERENTIAL CALCULUS

[15 HRS]

Differentiation: Rules of Differentiation - Successive Differentiation - Maxima - Minima - MR - MC - Minimization of Cost, Maximization of Revenue and Profit -Point of Inflexion. Partial Differentiation-Total Differentiation - Maxima & Minima with Two Variables.

#### **UNIT V: INTEGRAL CALCULUS**

#### [15 HRS]

Integration- an Anti Derivative - Integration Between Limits - Simple Method - Consumer's Surplus - Producer's Surplus.

#### UNIT VI - DYNAMISM/CURRENTAFFAIR

Assignments on solving any one quantitative question papers of TNPSC/ UPSC/ BANK examinations, Application of mathematics in the study vital variables in Micro and Macro Economics.

	COURSE CONTENTS & LECTURESCHEDULE							
Module	Tomio	No. of	Teaching	Teaching				
No.	Topic	Lectures	Pedagogy	Aids				
UNIT I:	INTRODUCTION							
1.1	Meaning of Mathematical Economics	2	Lecture	Jam Board				
1.1.1	Relationship between Mathematics and Economic theory	2	Discussion	White board				
1.1:2	Role of Mathematics in Economics	3	Lecture	Jam Board				
1.1.3	Scope of Mathematics in Economics	3	Lecture	PPT				
1.1.4	Uses of Mathematics in Economics	3	Lecture & Discussion	Jam Board				
1.1.5	Limitations of Mathematics in Economics.	2	Lecture	Black Board				
UNIT II: A	ANALYTICAL GEOMETRY							
2.1	Straight Line : Equations to Straight Lines	1	Lecture	Jam Board				
2.2	Application of Straight Lines in Economics.	1	Discussion	White board				
2.2.1	Law of Demand	1	Lecture	Jam Board				
2.2.2	Law of Supply.	1	Lecture	PPT				
2.2.3	Quadratic Function:	1	Lecture & Discussion	Hand outs				
2.2.4	Application of Quadratic Functions in Economics	2	Lecture	Black Board				
2.2.5	Standard Equations of Parabola	3	Lecture	Jam Board				
2.2.6	Hyperbola	2	Discussion	White board				

2.2.7	Rectangular Hyperbola and their Application in Economics.	3	Lecture	Jam Board
UNIT III:	MATRIX ALGEBRA			
3.1	Matrix	1	Lecture	Jam Board
3.2	Types and Properties	2	Discussion	White board
3.3	Addition	1	Lecture	Jam Board
3.4	Subtraction	2	Lecture	PPT
3.5	Multiplication	2	Lecture & Discussion	Hand outs
3.6	Transpose of a Matrix Properties	2	Lecture	Black Board
3.7	Inverse	2	Lecture	Jam Board
3.8	Cramer's Rule.	3	Discussion	White board
UNIT IV:	DIFFERENTIAL CALCULUS		·	<u>.</u>
4.1	Differentiation:	1	Lecture	Jam Board
4.1.1	Rules of Differentiation	2	Discussion	White board
4.1.2	Successive Differentiation	1	Lecture	Jam Board
4.1.3	Maxima - Minima	1	Lecture	PPT
4.1.3.1	MR - MC	1	Lecture & Discussion	Hand outs
4.1.3.2	Minimization of Cost,	1	Lecture	Black Board
4.1.3.3	Maximization of Revenue	1	Lecture	Jam Board
4.1.3.4	Maximization of Profit	1	Discussion	White board
4.1.3.5	Point of Inflexion.	1	Lecture	Jam Board
4.2	Partial Differentiation	2	Lecture	PPT
4.3	Total Differentiation	1	Lecture & Discussion	Hand outs
4.2.1	Maxima & Minima with Two Variables.	2	Lecture	Black Board
UNIT V:	INTEGRAL CALCULUS			
5.1	Integration–an Anti Derivative	1	Lecture	Jam Board
5.1.1	Integration Between Limits	3	Discussion	White board
5.1.2	Simple Method	5		

			Lecture	Jam Board
5.2	Consumer's Surplus	3	Lecture	PPT
5.3	Producer's Surplus.	3	Lecture & Discussion	Hand outs
UNIT VI	- DYNAMISM/CURRENTAFFA	<b>II</b> R		
6.1	Assignments on solving any one quantitative question papers of TNPSC/ UPSC/ BANK examinations.		Discussion	PPT
6.2	Application of mathematics in the study vital variables in Micro and Macro Economics.		Discussion/ Oral	PPT

#### **REFERENCE BOOKS:**

- 1. Metha and Madnani, "Mathematics for Economists", Sultan Chand & Sons, New Delhi, Seventh Edition & Reprint, 2003.
- 2. Bose, D., "An Introduction of Mathematical Economics", Himalaya Publishing House, New Delhi, Reprint, 2004.
- 3. Allen, R.G.D., "Mathematical for Economists", A.I.T.B.S, Delhi, Edition, 2004.
- 4. Alpha C. Chiang, "Fundamental Methods of Mathematical Economics", McGraw Hill International Book Company, Tokyo, Third Edition, 1984.

	C1	C2	С3	C4	Total Scholasti c Marks	Non Scholasti c Marks C5	CIA Total	
Levels	Session -wise Averag e	Bette r of W1, W2	M1+M 2	MID - SEM TES T				Percentage of Assessme nt
	5 Mks.	5 Mks	5+5=10 Mks.	15 Mks	35 Mks.	5 Mks.	40Mks	
K1	5	-	-	2 1/2	7.5	-	7.5	18.75
K2	-	5	4	2 1/2	11.5	-	11.5	28.75
К3	-	_	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20

Non Scholasti c	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA			
Scholastic	35		
Non Scholastic	5		
	40		

### **EVALUATION PATTERN**

SCHOLASTIC			NON - SCHOLASTIC		MARKS			
C1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

### **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
СЗ	_	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2	-	5 Mks
<b>C5</b>	-	Quiz	2	-	5 Mks
<b>C6</b>	_	Attendance		-	5 Mks

### **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED	PSOs ADDRESSED
-----	-----------------	--	-------------------

		BLOOM'S TAXONOMY)	
CO 1	Implant the knowledge of Mathematical Application in Economics	K1	PSO1
CO 2	Equip the students to develop their skills in problem solving	K1, K2,	PSO3
CO 3	Prepare the students to resolve problems in business and economics involving profit maximisation and loss minimization	K1 & K3	PSO5
CO4	Gain a more precise understanding of the nature of Human behaviour to maximize their advantages	K1, K2, K4	PSO4
CO5	Identify the significance of Mathematics in preparing for various competitive examinations like TNPSC, UPSC, SET & NET	K1,K2,K3,K4	PSO3

# Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
CO3	3	3	3	3	3
CO4	3	3	2	3	3
CO5	3	3	3	3	3

# Mapping COs Consistency with POs

CO/ POs	PO1	PO2	РО3	PO4	PO5	PO6	PO7
CO1	1	2	3	3	3	3	3
CO2	3	3	3	3	3	3	3
CO3	3	3	3	3	2	2	2
CO4	3	3	3	3	3	3	3

CO5	3	3	3	3	3	3	3		
Note: ☐ Strongly Correlated – 3					☐ Moderately Correlated – <b>2</b>				
□ Weakly Correlated -1									
~~									

#### **COURSE DESIGNER:**

Staff Name (Dr. P. Anita)
HOD'S Signature & Name

Forwarded By

Shobana Ullaro

#### II BA ECONOMICS

#### III SEMESTER

[Offered to Department Of Commerce –Regular]

[For those who joined in 2019 onwards]

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E3AC3	INTERNATIONAL BUSINESS MANAGEMENT	5	5

#### COURSE DESCRIPTION

This course would impart the knowledge of international business, operation of multinational companies, international market, foreign exchange and Balance of payment.

#### **COURSE OBJECTIVES**

- 1. The aim of this subject is to provide the basic concepts [like WTO, GATT] of global business.
- 2. To develop their Marketing Skills
- 3. To enhance their Managerial Efficiency
- 4. To become aware of the products of Imports and Exports

#### **UNIT 1 INTERNATIONAL BUSINESS**

[15 HRS]

International Business – Introduction – Evolution – Nature – Why go International? – Stages – Approaches – Advantages– Problems. WTO – Introduction – GATT – Establishment of WTO – Organisation structure – Dumping - WTO & Anti dumping measures – **India & WTO Self study**.

#### UNIT II MULTI NATIONAL CORPORATIONS

[15 HRS]

MNCs - Definition -IC, MNC, GC & TNC - Advantages & Disadvantages - Control over MNCs - Modes of Entry - MNCs in India Self study.

#### UNIT III INTERNATIONAL PRODUCTION & HRM:

[15HRS]

International Production - Introduction - Generic Strategies - Acquisition of Resources - Location decisions. International **Human** 

Resource management Self study - Functions of HRM - Global

Recruitment – Selection Process – Expatriates – International Adjustment – Cross – Cultural Training – Compensation and benefits.

#### **UNIT IV ENVIRONMENTAL BUSINESS POLICIES:**

[15 HRS]

Meaning of Environment -Objectives of Environmental Policy -

**Environment laws Self study** – Global environment policy – Types of international Environmental agreements. Environmental business ethics - Role of business in environmental protection - Going green business policy.

#### UNIT V INTERNATIONAL FINANCE:

[15 HRS]

International Finance – Foreign Exchange – Convertibility of Rupees and its Implications – Foreign Investors– Foreign Direct Investment – Capital Expenditure Analysis – International Capital Risk Management. **Women in international business Self study**.

#### UNIT VI - DYNAMISM/CURRENTAFFAIR

Analysis on International marketing and Products. - Case studies on Product life cycle - Analysis of foreign exchange market - Impact of Foreign investment in economic development

#### COURSE CONTENTS & LECTURE SCHEDULE

Modul eNo.	Topic	No. of Lectures	Teaching pedagogy	Teaching Aids
UNIT I:	INTERNATIONAL BUSINESS			
1.1	Introduction – Evolution –  Nature – Why go International?  Stages – Approaches –  Advantages– Problems.	5	Lecture	White Board
1.2	WTO – Introduction – GATT – Establishment of WTO – Organisation structure	5	Lecture	White Board
1.3	Dumping - WTO & Anti dumping measures India & WTO.	5	Lecture	White Board

2.1	MNCs Definition , IC, MNC,	8	Lecture	White Board
	GC & TNC Advantages &			
	Disadvantages			
	MNCs in India			
2.2	Control over MNCs	3	Lecture	White Board
2.3	Modes of Entry	4	Lecture	White Board
UNIT -	III INTERNATIONAL PRODUCTI	ON & HRM		
3.1	International Production -	5	Lecture	White Board
	Introduction – Generic			
	Strategies – Acquisition of			
	Resources – Location			
	decisions.			
3:2	International Human	3	Lecture	White Board
	Resource management -			
	Functions of HRM			
3.3	Global Recruitment-	2	Blended	White Board
	Selection Process			
3.4	Expatriates – International	5	Blended	White Board
	Adjustment Cross – Cultural			
	Training – Compensation			
	and benefits.			
UNIT I	v - ENVIRONMENTAL BUSINES	S POLICIES	<b>):</b>	
4.1	Meaning of Environment	2	Blended	White Board
	Objectives of Environmental			
	Policy			
42	Environment laws	2	Blended	White Board
43	Global environment policy	2	Blended	White Board
44	Types of international	2	Blended	White Board
	Environmental agreements			
45	Environmental business	2	Blended	White Board
	ethics			

46	Role of business in environmental protection - Going green business policy	5	Blended	White Board
UNIT V	INTERNATIONAL FINANCE:			
5.1	International Finance – Foreign Exchange – Convertibility of Rupees and its Implications .	5	Lecture	White Board
5.1:1	Foreign Investors– Foreign Direct Investment	2	Blended	White Board
5.3	Capital Expenditure Analysis International Capital Risk Management.	3	Blended	White Board
5.4	Women in international business	5	Blended	White Board
UNIT VI	- DYNAMISM/CURRENTAFFA	IR		
6.1	Analysis on International marketing and Products.			
6.2	Case studies on Product life cycle			
6.3	Analysis of foreign exchange market Impact of Foreign investment in economic development			

### **TEXT BOOKS:**

1. International Business – P. Subba Rao. , Himalaya Publishing House, Mumbai -2001

### **REFERENCE BOOKS:**

- .1. International Business Management By Dewan.J.M
- 2. International Business Francis Cherunilam

# 3. International Economics – K.C.Rana and K.N. Verma Vishal Publishing Co. Jalandhar – Delhi

	C1	C2	C3	C4	Total Scholasti c Marks	Non Scholasti c Marks C5	CIA Total	
Levels	Session -wise Averag e	Bette r of W1, W2	M1+M 2	MID - SEM TES T				Percentage of Assessme nt
	5 Mks.	5 Mks	5+5=10 Mks.	15 Mks	35 Mks.	5 Mks.	40Mks	
K1	5	-	_	2 1/2	7.5	-	7.5	18.75
K2	-	5	4	2 1/2	11.5	-	11.5	28.75
К3	-	1	3	5	8	1	8	20
K4	-	1	3	5	8	1	8	20
Non Scholasti c	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA				
Scholastic	35			
Non Scholastic	5			
	40			

# **EVALUATION PATTERN**

SCHOLASTIC	NON - SCHOLASTI C	MARKS
------------	-------------------------	-------

C1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

# **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
C2	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
C5	-	Quiz	2 *	-	5 Mks
C6	_	Attendance		-	5 Mks

# COURSE OUTCOMES

On the successful completion of the course, students will be able to:

S: NO	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
	Students would become		PSO1
CO 1	knowledgeable of all the basic international business polices	K1	
CO 2	Equipped with the Knowledge of different types of business	K1, K2	PSO3
CO 3	Able to compare and contrast the business	K1 & K3	PSO5

	culture of India with		
	other countries.		
00.4	Groomed up with	771 7700 770	PSO4
CO 4	management skills	K1, K2& K3	
	Gained knowledge on		PSO2
CO 5	convertibility of rupee.	K2 & K4	

### Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
CO3	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

## **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
CO3	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

Note: ☐ Strongly Correlated – 3

☐ Moderately Correlated – **2** 

☐ Weakly Correlated -1

**COURSE DESIGNER:** 

Staff Name (Dr. C. Sahaya Mary Sophia)

Forwarded By

**HOD'S Signature** 

& Name

#### II B.A. ECONOMICS

#### **IV SEMESTER**

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS			
UAEC	19E4AC4	ENTREPRENEURIAL DEVELOPMENT	5	5			
COURSE DESCRIPTION							

COURSE DESCRIPTION

This is a course to introduce the student to understanding creative abilities, recognizing their creative abilities, changing their way of viewing creativity.

#### **COURSE OBJECTIVES**

- 1. To equip and motivate the students to become entrepreneurs.
- 2. To understand the basic concepts in the area of entrepreneurship
- 3. To understand the role and importance of entrepreneurship for economic development
- 4. To inculcate skills of writing business and funding proposals.
- 5. To promote agri- based business and handicraft business.

### **UNIT: I INTRODUCTION**

[5 HRS]

Entrepreneur - Types, functions - women entrepreneurship: The micro finance and self help groups - Social Entrepreneurship in Non-Profit Organization -On line registration for entrepreneurs - Project Proposals to Funding agencies, Performa

#### UNIT: II ECONOMIC ANALYSIS FOR AN ENTREPRENEUR [5 HRS]

Budgeting, Break-Even, **SWOT** and **Profitability Analysis-PEST** analysis- – Income

Tax payment – GST Calculation - blog creation – web creation – online marketing

### UNIT:III GOVERNMENT INSTITUTIONS AND SCHEMES [5 HRS]

MSME- Madurai DIC- CED -SIDO-NSIC-TCO-SIPCOT-NAYE-Unemployed Youth Employment Generation Program (UYEGP) - Banks – Problems of MSMEs during Pandemic

# UNIT:VI SCOPE FOR BUSINESS OPPORTUNITIES- BRIEF NTRODUCTIONS

[5 HRS]

Agriculture: Horticulture, Floriculture, Kitchen garden and sales, Sale

of seeds and agricultural products, Mushroom Cultivation, Vermi-Culture,

Api-Culture etc -Industry Handicrafts - Service industry: Tour organisation,

Tuition centers, Tailoring – Beauty Parlours- Home delivery of food etc

### UNIT: V ON LINE BUSINESS- BRIEF INTRODUCTIONS [5 HRS]

Online Buying and selling: Case studies on Amazon, OLX, airbnb, ola, Facebook – scope for business in Online share trading – scope for business in Online commodity trading- scope for business in online exports and online imports

#### NIT VI - DYNAMISM/CURRENTAFFAIR

Project proposal for any product or service – Case study of any one Institutional loan schemes(Bank or non banking)- On the Spot Learning Component: Visit to SHG to study their income generation activities and writing report - Visit to industrial estate to meet entrepreneurs - Case study of successful entrepreneurs- Case study of NGO's and SHG's- Blue print of project report- Project proposal for any product or service -Institutional loan schemes – a survey-Collection of data regarding entrepreneurs

### COURSE CONTENTS & LECTURE SCHEDULE

Module No	Topic	No. of Lectures	Teaching Pedagogy	Teaching Aids
UNIT: I II	NTRODUCTION			
1.1	Entrepreneur-Types-Women Entrepreneurs	1	Lecture	Jam Board
1.2	Self Help Groups -Micro Finance	1	Lecture	Jam Board

1.3	Social Entrepreneurship in Non- Profit Organization: NGOs and Trusts	1	Lecture	Jam Board
1.4	On line registration for	1	Video	LCD and
	entrepreneurs - Project Proposal		Lecture	White
	writing to Funding agencies			Board
1.5	Top ten Social Entrepreneurs	1	Lecture	Jam Board
UNIT -	2 ECONOMIC ANALYSIS FOR ANY ENTI	REPRENEU	JR	
2.1	Budgeting, Break-Even, SWOT - PEST Analysis and Profitability Analysis	2	Lecture	Jam Board
2.2	Income Tax payment	1	Lecture	Jam Board
2.3	GST Calculation - blog creation -	2	Lecture	Jam Board
	web creation – online marketing-			
UNIT: II	I GOVERNMENT INSTITUTIONS AND SCHEMES	SUPPORTI	NG ENTREPREN	EURS
3.1	MSME -DIC- CED DIC-SIDO-NSIC- TCO	2	Online Lecture	Black Board
3.2	SIPCOT-PMEGP, PMRY- Commercial banks-SBI and other institutes.	1	Online Lecture	Black Board
3.3	Start-up India , CGT SME Scheme- Annapurna Scheme- Mudra Yojana Scheme	1	Online Lecture	PPT and White Board
3.4	Financial Institutions and Government incentives- Dairy Entrepreneurship Development Scheme	1	Online Lecture	PPT and White Board
3.5	Case studies of business financing -	1	Online	PPT and
UNIT:	Modern Entrepreneurs. IV SCOPE FOR BUSINESS OPPORTUNIT	IES- BRIE	Lecture <b>F INTRODUC</b>	White Board TION
4.1	Agriculture: Horticulture-Floriculture, Kitchen Garden and sales, Sale of seeds and agricultural products, Mushroom Cultivation	2	Lecture	Black Board
4.2	Vermi-Culture, Api-Culture etc - Industry Handicarfts	1	Discussion	Black Board
4.3	Service industry: Tour organisation, Tuition centers, Tailoring – Beauty Parlours-	1	Lecture	PPT and White Board

4.4	Home delivery of food etc Female focused entrepreneurship - <b>Case studies of Industries Self study</b> - Field Visit to industry	1	Lecture	Black Board
UNIT: V	/: ON LINE BUSINESS- BRIEF INTRODU	CTION		
5.1	Technopreneur- Agripreneur	2	Blended Learning	White Board
5.2	Online Buying and selling: Case studies on Amazon, OLX – Facebook –eBay	1	Lecture	PPT and White Board
5.3	scope for business in Online commodity trading	1	Lecture	Black Board
5.4	Gold, Silver scope for business in online exports: Goods and Services	1	Lecture	PPT and White Board
UNIT –	VI DYNAMISM/CURRENTAFFAIR		.i	t
6.1	Project proposal for any product or service			Report submission in google class room
6.2	Case study of any one Institutional loan schemes(Bank or non banking)			PPT Posting in class room
6.3	On the Spot Learning Component: Visit to SHG to study their income generation activities and writing report			Report submission in class Room
6.4	Case study any one women entrepreneur -			Report submission in google class rooms
6.5	On-the spot learning: Visit to industrial estate to meet entrepreneurs			PPT Posting in class room

#### **REFERENCE BOOKS:**

- 1. Saravanavel. P, "Entrepreneurial Development", Eee Pee Kay Pub. House II Edition, 2008.
- 2. C.B. Gupta & S.S. Khanka, "Entrepreneurship and Small Business Management", S.Chand, edition. 1998
- 3. Gupta. C.B. & Srinivasan. M.P., "Entrepreneurial Development", Sultan Chand & Sons, Ed.
- 4. Jose Paul & Ajith Kumar, "Entrepreneurship Development and Management", Himalaya Publishing House, 2000.

- 5. Pandey G.N (Vikas), "A Complete Guide to Successful Entrepreneurship", Vikas Publishing House New Delhi, Reprint 1999.
- 6. Sherlekar.S.A & Janardhana C.P., "Essential of Business Organisation & Management".

### WEB REFERENCES (OPTIONAL)

- 1. http://tnchamber.in/
- 2. http://maditssia.com/index.php/madmin/bicactivities
- 3. http://www.msmeonline.tn.gov.in/
- 4. http://www.msmeonline.tn.gov.in/msme\_partI/msmefiling.php
- 5. http://www.dcmsme.gov.in/howtosetup/grgxx01x.htm
- 6. http://www.tn.nic.in/tnhome/projectfiles/ssi.pdf
- 7. http://www.sidco.tn.nic.in/
- 8. http://www.msmedi-chennai.gov.in:8080/MSME/
- 9. http://tnchamber.in/key-initiatives/
- 10. https://www.entrepreneur.com/articl/41846

	C1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	1	-	3	5	8	ı	8	20
К4	-	-	3	5	8	-	8	20
Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA					
Scholastic	35				
Non-Scholastic	5				
	40				

# **EVALUATION PATTERN**

SCHOLASTIC			NON - SCHOLAST IC	I	MARK	s		
C1	C2	С3	C4	C5	C6	CIA	ES E	Tot al
10	10	5	5	5	5	40	60	100

## **UG CIA Components**

			Nos		
C1	-	Test (CIA 1)	1	_	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	_	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
C5	-	Quiz	2 *	-	5 Mks
<b>C6</b>	-	Attendance		_	5 Mks

### **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	To explore the functions of Entrepreneur	K1	PSO1& PSO2
CO 2	To identify the basic qualities of an Entrepreneur	K1, K2,	PSO3
CO 3	To enable the students to understand the Project report.	K1 & K3	PSO5
CO 4	To evaluate the -merits and demerits of online trading.	K1, K2, K3	PSO4
CO 5	To assess the policy implementation by government for Entrepreneurial development.	K2 & K4	PSO3

# **Mapping COs Consistency with PSOs**

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3

CO2	3	3	3	3	3
соз	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

# **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
CO3	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

**Note**:□ Strongly Correlated – **3** 

☐ Moderately Correlated – **2** 

 $\square$  Weakly Correlated -1

**COURSE DESIGNER:** 

Staff Name (Dr. Shobana Nelasco)

Forwarded By

**HOD Name and Sign** 

#### III BA ECONOMICS

#### **V SEMESTER**

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E5ME1	INDIAN STOCK MARKET	5	5

#### COURSE DESCRIPTION

The study stock exchange and stock market operations

#### COURSE OBJECTIVE/S

- 1. To provide an understanding of the conceptual framework
- 2. To bring about insights into the operations of the Indian Stock Market.
- 3. To gain the Knowledge of stock markets and share trading
- 4. To examine the opportunities of finding job in share market and commodity market.
- 5. To enhance the knowledge of trend in stock market

# UNIT I FINANCIAL MARKETS: AN INTRODUCTION AND STRUCTURAL FRAMEWORK [15 HRS]

Concepts: securities, shares, stocks, I.P.O., Primary market, Secondary market, Bull, Bear Indian corporate securities market - Structural framework - Registration of stock brokers Self study -sub- brokers - share Transfer Agents - Global market regulations- Introduction-controlling-corporate-securities-contract-member options in securities, recognized stock exchange-spot delivery contract - Depository Services [DMAT] PAN application - Tax payments

#### UNIT II REGULATORY ENVIRONMENT

[15 HRS]

Regulatory framework – SEBI Objectives – Functions – Powers of SEBI Conditions for the successful securities market: Eco, political – legal – Institutional – Regulatory environment –Policies – Infrastructure Self study – Financial sector – Interface – Corporate Governance Self study – Role of Government – Role of regulatory body.

#### UNIT III STOCK EXCHANGE AND STOCK MARKET OPERATIONS

[15 HRS]

Introduction – Significance of Stock Exchange – Evolution of Stock Exchange of India – Regulation of Stock Market – Securities contracts [regulation] Act 1956 – Organizational structure of stock exchanges – composition of the governing body of a stock Exchange – Departments of a Stock Exchange-Working-NIFTY-SENSEX-BSE Self-study - Stock Scam.

#### UNIT IV ONLINE SHARE TRADING:

[15 HRS]

Direct Online trading – Trading through Brokers – Payment modes - Profit and Loss: Chart Preparation - Losses and Gains – **Trend analysis: Bearish and Bullish Self study** –Risks associated with Share trading and commodity trading

### UNIT V GRIEVANCE CONCERNING STOCK EXCHANGE [15 HRS]

Grievance concerning stock exchange dealings and their removals-Grievance Cells in stock exchanges- **SEBI Self study** - Company law boards - Press Remedy through courts.

#### **UNIT V DYNAMISM**

Case Study about NIFTY. Case Study about SENSEX

### COURSE CONTENTS & LECTURE SCHEDULE

Modul e No.	Topic	No. of Lecture s	Teaching pedagogy	Teaching Aids
UNIT -1	:FINANCIAL MARKETS: AN INTRO	DUCTION	AND STRUC	TURAL
1.1	Concepts: securities, shares,	3	Discussion	Black
	stocks, I.P.O., Primary market,			Board
	Secondary market, Bull, Bear			
1.1.1	Indian corporate securities	3	Chalk &	LCD
	market - Structural framework -		Talk	
1.2.	Registration of stock brokers	3	Lecture	PPT &
	,sub- brokers – share Transfer			White
	Agents			board

1.3	Global market regulations	4	Lecture	Black Board
	Introduction-controlling-			
	corporate-securities-contract-			
	member options in securities,			
1.4	recognized stock exchange-spot	2	Lecture	Black
	delivery contract – Depository			Board
	Services [DMAT] PAN application			
	- Tax payments			
UNIT -2	REGULATORY ENVIRONMENT			
		2	T4	D11-
2.1	Regulatory framework	3	Lecture	Black
			O1 11 0	Board
2.2	SEBI Objectives – Functions –	5	Chalk &	LCD
	Powers of SEBI Conditions for the		Talk	
	successful securities market			
2.2.1	Eco, political – legal –	2	Chalk &	PPT
	Institutional		Talk	
2.2.2	Regulatory environment –Policies	3	Lecture	Black
	– Financial sector – Interface			Board/
2.2.3	Corporate Governance	2	Lecture,	PPT, LCD
	Infrastructure		Discussion	
			,	
UNIT – 3	STOCK EXCHANGE AND STOCK	MARKET (	<b>OPERATIONS</b>	}
3.1	Introduction – Significance of	2	Chalk &	Black
	Stock Exchange –		Talk,	Board &
			Discussion	LCD
3.2	Evolution of Stock Exchange of	1	Lecture ,	PPT, Black
	India		Chalk &	Board
			Talk	

3.3.1 Organisational structure of stock exchanges  composition of the governing body of a stock Exchange  Departments of a Stock Exchange-  Departments of a Stock Exchange-  Departments of a Stock Exchange-  Working-NIFTY-SENSEX-BSE- Stock Scam.  UNIT - IV ONLINE SHARE TRADING  4.1 Direct Online trading - Trading through Brokers  Talk, Board & Discussion LCD  4.1.1 Payment modes  4 Lecture, PPT, Black Chalk & Board Talk  Preparation - Losses and Gains  Trend analysis: Bearish and Bullish  4.2 Risks associated with Share trading and commodity trading  UNIT - V GRIEVANCE CONCERNING STOCK EXCHANGE  5.1 Grievance concerning stock cachange dealings and their removals  5.2 Grievance Cells in stock exchanges  5.3.1 SEBI  3 Lecture Black Board  Chalk & Board  Talk  PPT, LCD  PPT, LCD  Chalk & PPT, LCD  Discussion  Discussion  Tend Analysis: Bearish and Bullish  4.2 Risks associated with Share trading and commodity trading  Talk  Discussion  Talk  PPT, LCD  Talk  Discussion  Talk  Chalk & PPT, LCD  Talk  Discussion  Talk  Discussion  Talk  Chalk & Black  Talk  Board  Talk  Discussion  Talk  Talk  Discussion  Talk  Discussion  Talk  Discussion  Talk  Discussion  Talk  Discussion  Talk  Discussion  Talk  Talk  Discussion  Talk  Discussion  Talk  Discussion  Talk  Discussion  Talk	3.3	Regulation of Stock Market – Securities contracts [regulation] Act 1956	2	Discussion , Lecture	PPT, LCD
of a stock Exchange Departments of a Stock Exchange- Working-NIFTY-SENSEX-BSE- Stock Scam.  UNIT - IV ONLINE SHARE TRADING  4.1 Direct Online trading - Trading through Brokers  4.1.1 Payment modes  4.1.2 Profit and Loss: Chart Preparation - Losses and Gains  Trend analysis: Bearish and Bullish  4.2 Risks associated with Share trading and commodity trading  UNIT - V GRIEVANCE CONCERNING STOCK EXCHANGE  5.1 Grievance concerning stock exchange dealings and their removals  5.2 Grievance Cells in stock exchanges  4 Lecture Discussion CCD  LCD  Chalk & Board  Talk  PPT, LCD  Talk  PPT, LCD  Discussion  PPT, LCD  Discussion  Chalk & PPT, LCD  Talk  Discussion  Talk  Discussion  Talk  Chalk & PPT, LCD  Talk  Discussion  Talk  Discussion  Talk  Chalk & Black  Talk  Discussion	3.3.1		3	Lecture	
Working-NIFTY-SENSEX-BSE-Stock Scam.  UNIT - IV ONLINE SHARE TRADING  4.1 Direct Online trading - Trading through Brokers  4.1.1 Payment modes  4.1.2 Profit and Loss: Chart Preparation - Losses and Gains  Trend analysis: Bearish and Bullish  4.2 Risks associated with Share trading and commodity trading  UNIT - V GRIEVANCE CONCERNING STOCK EXCHANGE  5.1 Grievance concerning stock exchange dealings and their removals  5.2 Grievance Cells in stock exchanges  4 Chalk & Board Talk  Discussion PPT, LCD  Chalk & Board Discussion  PPT, LCD  PPT, LCD  Discussion  PPT, LCD  PPT, LCD  Discussion  PPT, LCD  Chalk & PPT, LCD  Discussion  PPT, LCD  Discussion  Talk  Talk  Discussion  Talk  Discussion  Talk  Talk  Discussion  Talk  Discussion  Talk  Talk  Discussion  Talk  Talk  Discussion  Talk  Talk			2	Lecture	LCD
Stock Scam.  UNIT - IV ONLINE SHARE TRADING  4.1 Direct Online trading - Trading through Brokers  4.1.1 Payment modes  4.1.2 Profit and Loss: Chart Preparation - Losses and Gains  Trend analysis: Bearish and Bullish  4.2 Risks associated with Share trading and commodity trading  UNIT - V GRIEVANCE CONCERNING STOCK EXCHANGE  5.1 Grievance concerning stock exchange dealings and their removals  5.2 Grievance Cells in stock exchanges  4 Chalk & Black Black Black Chalk & Black Exchanges		Departments of a Stock Exchange-	2	Lecture	LCD
UNIT - IV ONLINE SHARE TRADING  4.1 Direct Online trading - Trading through Brokers  4 Chalk & Black Discussion LCD  4.1.1 Payment modes  4 Lecture , PPT, Black Chalk & Board Talk  4.1.2 Profit and Loss: Chart Preparation - Losses and Gains  Trend analysis: Bearish and Bullish  4.2 Risks associated with Share trading and commodity trading  UNIT - V GRIEVANCE CONCERNING STOCK EXCHANGE  5.1 Grievance concerning stock A Lecture, PPT, LCD Discussion Temovals  5.2 Grievance Cells in stock A Chalk & Black Exchanges  4 Chalk & Black Black Talk Board		Working-NIFTY-SENSEX-BSE-	3	Discussion	PPT, LCD
4.1 Direct Online trading – Trading through Brokers  Talk, Board & Discussion LCD  4.1.1 Payment modes  4.1.2 Profit and Loss: Chart Chalk & Board Board Chalk & Board Talk  4.1.2 Preparation - Losses and Gains  Trend analysis: Bearish and Bullish  4.2 Risks associated with Share trading and commodity trading  UNIT – V GRIEVANCE CONCERNING STOCK EXCHANGE  5.1 Grievance concerning stock exchange dealings and their removals  5.2 Grievance Cells in stock exchanges  4 Chalk & Black Black Chalk & Black Black Exchanges		Stock Scam.		, Lecture	
through Brokers  through Brokers  Talk, Discussion LCD  4.1.1 Payment modes  4 Lecture, Chalk & Board Talk  4.1.2 Profit and Loss: Chart 2 Lecture, PPT, LCD Preparation - Losses and Gains  Trend analysis: Bearish and Bullish  4.2 Risks associated with Share 5 Chalk & PPT, LCD trading and commodity trading  UNIT - V GRIEVANCE CONCERNING STOCK EXCHANGE  5.1 Grievance concerning stock 4 Lecture, PPT, LCD exchange dealings and their removals  5.2 Grievance Cells in stock 4 Chalk & Black exchanges  Talk Board	UNIT –	IV ONLINE SHARE TRADING		i	
4.1.1 Payment modes  4 Lecture, Chalk & Board Talk  4.1.2 Profit and Loss: Chart 2 Lecture, PPT, LCD Preparation - Losses and Gains  Trend analysis: Bearish and Bullish  4.2 Risks associated with Share trading and commodity trading  UNIT - V GRIEVANCE CONCERNING STOCK EXCHANGE  5.1 Grievance concerning stock exchange dealings and their removals  5.2 Grievance Cells in stock exchanges  4 Lecture, PPT, LCD Discussion PPT, LC	4.1	Direct Online trading – Trading	4	Chalk &	Black
4.1.1 Payment modes  4 Lecture , Chalk & Board Talk  4.1.2 Profit and Loss: Chart Preparation - Losses and Gains  Trend analysis: Bearish and Bullish  4.2 Risks associated with Share trading and commodity trading  UNIT - V GRIEVANCE CONCERNING STOCK EXCHANGE  5.1 Grievance concerning stock exchange dealings and their removals  5.2 Grievance Cells in stock exchanges  4 Chalk & Black Exchanges		through Brokers		Talk,	Board &
4.1.2 Profit and Loss: Chart Preparation - Losses and Gains  Trend analysis: Bearish and Bullish  4.2 Risks associated with Share trading and commodity trading  UNIT - V GRIEVANCE CONCERNING STOCK EXCHANGE  5.1 Grievance concerning stock exchange dealings and their removals  5.2 Grievance Cells in stock exchanges  4 Chalk & Black exchanges				Discussion	LCD
4.1.2 Profit and Loss: Chart Preparation - Losses and Gains Discussion PPT, LCD Preparation - Losses and Gains  Trend analysis: Bearish and Bullish  4.2 Risks associated with Share trading and commodity trading Talk  UNIT - V GRIEVANCE CONCERNING STOCK EXCHANGE  5.1 Grievance concerning stock exchange dealings and their removals  5.2 Grievance Cells in stock exchanges  4 Chalk & Black Exchanges	4.1.1	Payment modes	4	Lecture ,	PPT, Black
4.1.2 Profit and Loss: Chart Preparation - Losses and Gains  Trend analysis: Bearish and Bullish  4.2 Risks associated with Share trading and commodity trading  UNIT - V GRIEVANCE CONCERNING STOCK EXCHANGE  5.1 Grievance concerning stock exchange dealings and their removals  5.2 Grievance Cells in stock exchanges  4 Chalk & Black Exchanges				Chalk &	Board
Preparation - Losses and Gains  Trend analysis: Bearish and Bullish  4.2 Risks associated with Share trading and commodity trading  UNIT - V GRIEVANCE CONCERNING STOCK EXCHANGE  5.1 Grievance concerning stock exchange dealings and their removals  5.2 Grievance Cells in stock exchanges  4 Chalk & Black exchanges				Talk	
Trend analysis: Bearish and Bullish  4.2 Risks associated with Share trading and commodity trading  UNIT - V GRIEVANCE CONCERNING STOCK EXCHANGE  5.1 Grievance concerning stock acchange dealings and their removals  5.2 Grievance Cells in stock acchanges  4 Chalk & Black acchanges	4.1.2	Profit and Loss: Chart	2	Lecture,	PPT, LCD
Bullish  4.2 Risks associated with Share trading and commodity trading  UNIT - V GRIEVANCE CONCERNING STOCK EXCHANGE  5.1 Grievance concerning stock exchange dealings and their removals  5.2 Grievance Cells in stock exchanges  4 Chalk & Black Exchanges  Talk Board		Preparation - Losses and Gains			
trading and commodity trading  UNIT - V GRIEVANCE CONCERNING STOCK EXCHANGE  5.1 Grievance concerning stock exchange dealings and their removals  5.2 Grievance Cells in stock exchanges  4 Chalk & Black exchanges					
UNIT - V GRIEVANCE CONCERNING STOCK EXCHANGE  5.1 Grievance concerning stock exchange dealings and their removals  5.2 Grievance Cells in stock exchanges  4 Lecture, Discussion Discussion  4 Chalk & Black Exchanges	4.2	Risks associated with Share	5	Chalk &	PPT, LCD
5.1 Grievance concerning stock 4 Lecture, PPT, LCD exchange dealings and their removals  5.2 Grievance Cells in stock 4 Chalk & Black exchanges Talk Board		trading and commodity trading		Talk	
exchange dealings and their removals  5.2 Grievance Cells in stock exchanges  Talk  Discussion  Chalk & Black  Talk  Board	UNIT –	V GRIEVANCE CONCERNING STOC	K EXCHAI	NGE	
removals  5.2 Grievance Cells in stock 4 Chalk & Black exchanges Talk Board	5.1	Grievance concerning stock	4	Lecture,	PPT, LCD
5.2 Grievance Cells in stock 4 Chalk & Black exchanges Talk Board		exchange dealings and their		Discussion	
exchanges Talk Board		removals			
U	5.2	Grievance Cells in stock	4	Chalk &	Black
5.3.1 SEBI 3 Lecture PPT		exchanges		Talk	Board
	5.3.1	SEBI	3	Lecture	PPT

	Company law boards	2	Lecture	PPT, LCD
	Press Remedy through courts	2	Lecture	PPT, LCD
UNIT V I	DYNAMISM			
	Case Study about NIFTY.			PPT
	Case Study about SENSEX			PPT

#### **REFERENCE BOOKS:**

- 1. Sharma & G.S. Batra, A.K. (2014) "Indian Stock market", Deep and Deep Publications Pvt. Ltd., New Delhi.
- 2. Jitendra Gala, (2012) "Guide to Indian Stock Market", Buzzing stock Publishing House, Mumbai.
- 3. Gordon, E. Natrajan, K. (2008) "Indian Stock market", Himalaya Publishing House, New Delhi.
- 4. Norman G. Fosbacs. (2016) "Stock Market Logic", Vision Cooks Publications, Mumbai.
- 5. John.M. Dalton(Ed), "Stock Market Logic", New York Institute of Finance, Mumbai.

#### **WEB REFERENCES**

https://www.stocktrader.com/learn-stock-trading/ (retrived on) https://www.moneycontrol.com/news/business/personal-finance/-1934759.html(retrived on)

	C1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta ge of Assessme nt
Levels	Sessio n - wise Avera ge 5 Mks.	Bett er of W1, W2 5 Mks	M1+M 2 5+5=1 0 Mks.	MID - SEM TES T 15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	_	2 ½	7.5	-	7.5	18.75

K2	•	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20
Non Scholas tic	1	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA	
Scholastic	35
Non Scholastic	5
	40

## **EVALUATION PATTERN**

	SCHOLASTIC				NON - SCHOLAST IC			
C1	C2	СЗ	C4	C5	C6	CIA	ESE	Tot al
10	10	5	5	5	5	40	60	100

## **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	-	Quiz	2 <b>*</b>	-	5 Mks

## **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	Identify the complete picture about security market and its structural framework.	K1	PSO1& PSO2
CO 2	Analyse the regulatory environment in Security Market.	K1, K2,	PSO3
CO 3	assess the working of Capital market in recognized stock Exchange in India.	K1 & K3	PSO5
CO 4	Explore and utilize the Grievance Cells in Stock Exchange.	K1, K2, K3	PSO3
CO 5	Create skills in to the operation of Sock Exchanges in India.	K2 & K4	PSO4

# **Mapping COs Consistency with PSOs**

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
CO3	3	3	3	3	3

CO4	3	3	3	3	3
CO5	3	3	3	3	3

## **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
CO3	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

**Note**: □ Strongly Correlated – **3** 

☐ Moderately Correlated – **2** 

☐ Weakly Correlated -1

**COURSE DESIGNER:** 

Forwarded By

Staff Name (Dr. K.Selvalakshmi)

HOD'S Signature & Name

#### III BA ECONOMICS

#### VI SEMESTER

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E5ME2	WELFARE ECONOMICS	5	5

#### COURSE DESCRIPTION

Very essential to know about allocation of resources and the optimality in production, consumption and distribution.

#### COURSE OBJECTIVE/S

- 1. To focus on the optimal allocation of resources and goods and how the allocation of these resources affects social welfare
- 1. To serve as a guide during the creation of public policy.

#### UNIT I PRE-PARETIAN WELFARE ECONOMICS

[15 HRS]

Benthamite Approach to Aggregate Welfare; Optimum Resource Allocation and Welfare Maximization, Assumption of Uniform Income — Utility Function of Individuals; Question of Income Distribution; **Issue of Interpersonal Comparisons of Utility Self study**.

#### UNIT II MARSHALLIAN WELFARE ECONOMICS

[15 HRS]

Marshallian Welfare Economics; Consumer's Surplus; Measurement of Consumer's Surplus — Difficulties involved, Criticism; Principle of Compensating Variation; Hicks's Four Consumer's Surpluses; Concept of Consumer's Surplus; Consumer's Surplus and Tax-Bounty Analysis Self study

#### **Unit III PARETIAN WELFARE ECONOMICS**

[15 HRS]

Pareto optimality — Optimum exchange conditions, The production optimum, The consumption optimum; Concept of contract curve; Top level optimum; Infinite number of non-comparable optima vs. unique social optimum; Compensation criteria. Self study

#### Unit IV CONTRIBUTIONS OF ECONOMISTS

[15 HRS]

Contributions of Barone, Kaldor and Hicks; The Scitovsky double criterion; Concept of community indifference map, Samuelson's utility

possibility curve; Value judgements and welfare economics; **Bergson's social** welfare function Self study, Arrow's possibility theorem.

#### UNIT V LATER DEVELOPMENTS

[15 HRS]

Divergence between private and social costs; Problems of non-market interdependence; Externalities of production and consumption; External economies and diseconomies; Problem of public goods; Pigovian welfare economics; Second-best optima; Marginal cost pricing; **Cost-benefit analysis**; **Self study** Interdependent utilities; Attempts to develop dynamic welfare analysis.

#### UNIT -VI DYNAMISM AND CURRENT AFFAIRS

Case study on recording satisfaction and rational behavior in the Market. To evaluate the principal of maximum social advantage of any two socio-economic overheads –Case study.

#### COURSE CONTENTS & LECTURESCHEDULE

Modul e No.	Topic	No. of Lectu res	Teaching Pedagogy	Teaching Aids
UNIT -1	PRE-PARETIAN WELFARE E	CONOMI	CS	
1.1	Benthamite Approach to Aggregate Welfare;	3	Lecture	Black Board
1.2	Optimum Resource Allocation and Welfare Maximization,	4	Video lecture	
1.3	Assumption of Uniform Income — Utility Function of Individuals;	3		
1.4	Question of Income Distribution; Issue of Interpersonal Comparisons of Utility.	5	Video and Lecture	LCD and Green Board
UNIT II	MARSHALLIAN WELFARE ECONO	MICS		
2.1	Consumer's Surplus; Meaning	5		

	Measurement of Consumer's			
	Surplus Difficulties involved,			
	Criticism			
2.1:1	Principle of Compensating	3	Lecture	Black Board
	Variation;			
2.1:2	Hicks's Four Consumer's	3	Chalk &	Black Board
	Surpluses; Concept of Consumer's		Talk	
	Surplus			
2.2	Consumer's Surplus and Tax-	4		
	Bounty Analysis			
UNIT II	PARETIAN WELFARE ECONOMIC	S		
3.1	Pareto optimality Optimum	5	Lecture	Black Board
	exchange conditions, The			
	production optimum, The			
	consumption optimum			
3:2	Concept of contract curve;	3	Lecture	Black Board
3.3	Top level optimum	2	Lecture	Black Board
3.4	Infinite number of non-comparable	5		
	optima vs. unique social optimum;			
	Compensation criteria.			
UNIT IV	CONTRIBUTIONS OF ECONOMIST	rs		
4.1	Contributions of Barone, Kaldor	1	Lecture	Green Board
	and Hicks;			
42	The Scitovsky double criterion	1	Lecture	Green Board
43	Concept of community	2	Video and	LCD and Green
	indifference map		Lecture	Board
L	i	<u> </u>		

44	Samuelson's utility possibility	2	Youtube	Green Board
	curve;		video and	
			lecture	
45	Value judgements and welfare	3	Lecture	Green Board
	economics			
46	Bergson's social welfare function	2	Lecture	Green Board
47	Arrow's possibility theorem	4	Lecture	Green Board
UNIT V	LATER DEVELOPMENTS	<u>i</u>		
5.1	Divergence between private	3	Chalk & Talk	Black Board
	and social costs;; External			
	economies and diseconomies			
5.2	Problems of non-market	1	Chalk & Talk	LCD
	interdependence;			
5.3	Externalities of production and	4	Lecture	PPT & White
	consumption			board
5.4	Problem of public goods	1	Lecture	Smart Board
5.5	Pigovian welfare economics	2	Lecture	Black Board
5.6	Second-best optimal	1	Discussion	Google
				classroom
5.7	Marginal cost pricing; Cost-	3	Lecture	Black Board
	benefit analysis; Interdependent			
	utilities; Attempts to develop			
	dynamic welfare analysis.			
נט	NIT-VI DYNAMISM			
6.1	Case study on recording		Case study	Students PPT
	satisfaction and rational behavior		Models by	posting in class
	in the Market		ppts	room
			<u> </u>	<u>i</u>

6.2	Case study on evaluation of the	Case study	
	principal of maximum social	Models by	
	advantage of any two socio-	ppts	
	economic overheads –		
	•		

#### Text BooK:

1. Arrow, K.J. [1951], Social Choice and Individual Values, Yale University Press, New Haven

#### REFERENCE BOOKS:

- 2. Baumol, W.J. [1965], Welfare Economics and the Theory of the State [Second Edition], Longmans, London
- 3. Baumol, W.J. [ed.] [2001], Welfare Economics, Edward Elgar Publishing Ltd. U.K.
- 4. Broadway, R.W. and N. Bruce [1984], Welfare Economics, Basil Blackwell, Oxford.
- 5. Duesenberry, J.S. [1949], Income, Saving and the Theory of Consumer Behaviour, Harvard University Press, Cambridge, Mass.
- 6. Feldman, A.M. [1980], Welfare Economics and Social Choice Theory, Martinus Nijhoff, Boston.
- 7. Graaff J. de V. [1957], Theoretical Welfare Economics, Cambridge University Press, Cambridge.
- 8. Little, I.M.D. [1939], A Critique of Welfare Economics [2nd Edition], Oxford University Press, Oxford.
- 9. Marshall, A. [1946], Principles of Economics, Macmillan, London.
- 10. Myint, H. [1948], Theories of Welfare Economics, Longmans, London.
- 11. Ng Y.K. [1979], Welfare Economics, Macmillan, London.
- 12. Nicholas, B. [Ed.] [2001], Economic Theory and the Welfare State, Edward Elgar Publishing Ltd., U.K.
- 13. Pigou, A.C. [1962], The Economics of Welfare [4th Edition], Macmillan.
- 14. Quirk, J. and R. Saposnik [1968], Introduction to General Equilibrium Theory and Welfare Economics, McGraw Hill, New York.
- 15. Samuelson, P.A. [1947], Foundations of Economic Analysis, Harvard University Press, Cambridge, Mass.

	C1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	1	ı	3	5	8	ı	8	20
Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA	
Scholastic	35
Non Scholastic	5
	40

## **EVALUATION PATTERN**

SCHOLASTIC				NON - SCHOLASTI C		MARKS		
C1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

# **UG CIA Components**

			Nos		
C1	-	Test (CIA 1)	1	-	10 Mks
C2	-	Test (CIA 2)	1	-	10 Mks
СЗ	_	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
C5	-	Quiz	2 *	_	5 Mks
<b>C6</b>	_	Attendance		-	5 Mks

# COURSE OUTCOMES

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	Enable them to gain Knowledge on allocation of resources	K1	PSO1
CO 2	Evaluating the contributions of the economist to the society	K1, K2	PSO2
CO 3	Able to analyse the concept of consumer surplus	K1 & K3	PSO5
CO 4	Have knowledge on primary theory	K1, K2, K3	PSO4

	Become aware of the difference		PSO5
CO 5	between private and social cost	K2 & K4	

# **Mapping COs Consistency with PSOs**

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
соз	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

# **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	PO6	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
соз	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

<b>Note</b> □ Strongly Correlated – <b>3</b>	☐ Moderately Correlated – <b>2</b>
☐ Weakly Correlated - <b>1</b>	

### **COURSE DESIGNER:**

Staff Name (Dr. Sahaya mary Sophia) forwarded by

\_\_ .

Head name and sign

#### III BA ECONOMICS

#### VI SEMESTER

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E6ME3	BANKING AND NON BANKING FINANCIAL INSTITUTIONS	5	5

#### **COURSE DESCRIPTION**

This is a financial institution providing services for businesses, organisations and individuals. Services include offering current, deposit and saving accounts as well as giving out loans to businesses Non-bank financial companies (NBFCs) offer most sorts of banking services, such as loans and credit facilities.

#### **COURSE OBJECTIVE/S**

- 1. Analyse theoretical and empirical aspects of the effect of money on economy.
- 2. Analyze the effect of money, credit and liquidity on income, employment, economic growth and inflation.
- 3. Identify the goals of monetary policy, the methods used to obtain these goals, and the effects of these methods
- 4. Assess the, issues such as the functioning of monetary policy in international financial system;
- 5. Demonstrate the relationship of the financial system with the real economy, monetary policy channels

### UNIT I:INTRODUCTION BANKING INSTITUTIONS

(15 HRS)

Nature, Role and Structure of Financial System - Classification of Financial Institutions. Financial Markets - Commercial Banking - Functions - Investment and Portfolio Management special Role of Banks - Other Aspects. Banking Innovations and Consortium Approach. Self study UNIT II:RESERVE BANK OF INDIA (15 HRS)

Regulatory Institution: The RBI – Organization and Management – Functions and its role monetary policy, quantiative qualitative methods of credit control Self study

### UNIT III: NON-BANKING FINANCIAL INSTITUTIONS (15 HRS)

Small Savings – Types of Instruments. Insurance Companies – LIC – GIC – UTI and Mutual Fund – Organization – Structure – Types. Investment Pattern and Return on Investment – MMMFS – Miscellaneous NBFIs, **Rural** 

### Financial Market. Self study

#### **UNIT IV:TYPES OF MARKETS**

(15HRS)

Call Money Market - Treasury Bills Market - Commercial Bills Market - Commercial Paper and Certificate of Deposits - Discount Market - Financial Guarantees - Capital Market - Bond Market - Mortgage Market - Stock Market Self Study - Derivative Securities Market.

#### **UNIT V: MICRO FINANCE**

(15HRS)

Meaning – origin- features Demand and supply of micro finance – Micro entrepreneurship and Business Development- Micro Finance and rural financial services – **Micro Finance in India Self Study**.

### UNIT VI - DYNAMISM/CURRENTAFFAIR

Recent Trends Of Stock Market . Recent Policies Of Stock Market. SEBI Guide Lines for public issue. SENSEX calculation.

#### COURSE CONTENTS & LECTURESCHEDULE

	Topic	No. of	Teaching	Teaching
Modul		Lectures	Pedagogy	Aids
e No.				
UNIT -1	INTRODUCTION			
1.1	Nature, Role and Structure of	4	Chalk &	Black
	Financial System – Classification of		talk	Board
	Financial Institutions.			
1.1:1	Financial Markets	3	Chalk &	Black
			Talk	Board

1.2	Commercial Banking.	2	Lecture	PPT
1.3	Functions – Investment and Portfolio Management special Role of Banks –	4	Lecture	VIDEO
	Other Aspects			
1.4	Innovations and Consortium	2	Lecture	Black
	Approach.			Board
UNIT II:	RESERVE BANK OF INDIA			
2.1	Regulatory Institution: The RBI	5	Flipped	brain
			Learning	storming
				session
2.2	Organization and Management	3	Chalk &	Black
			Talk	board
2.3	Functions and its role of RBI	4		Text
			Flipped	Books
			Learning	/Material
				s/ Field
				Visit/
2.4	Quantitative and qualitative	3	Blended	Online/ -
	methods of credit control		Learning	Text
				Books
				/Material
				s/ Field
				Visit/
UNIT III	: NON-BANKING FINANCIAL INST	ITUTIONS		
3.1	Small Savings - Types of	3	Chalk &	Black
	Instruments.		Talk	board
3.2	Insurance Companies LIC	3	Ppt	Online
3.3	GIC – UTI	3	Case study	Survey
3.4	Mutual Fund – Organization –	3	Comparati	Field
	Structure – Types.		ve study	Visit/

3.5	Investment Pattern and Return on	3	Blended	Online/ -
	Investment – MMMFS.		Learning	Text
				Books
				/Material
				s/ Field
				Visit/
UNIT I	V: TYPES OF MARKETS			
4.1	Money Market – Treasury Bills	2	Chalk &	Black
	Market –		Talk	board
4.2	Commercial Bills Market –	3	PPT	Online
	Commercial Paper and Certificate of			
	Deposits – Discount Market			
4.3	Financial Guarantees – Capital	2	SLIDE	Online
	Market		SHARE	
4.4	Bond Market – Mortgage Market –	3	VIDEO	Online
4.5	Stock Market – Derivative Securities	1	Chalk &	Black
	Market.		Talk	board
UNIT V	: MICRO FINANCE			
5.1	Meaning – origin- features Demand	3	Brain	
	and supply of micro finance		storming	
			session	
5.2	Micro entrepreneurship and	4	Flipped	
	Business Development		learning	
5.3	Micro Finance and rural financial	2	Brain	
	services		storming	
			session	
5.4	Micro Finance in India	4	PPT	
UNIT V	VI - DYNAMISM/CURRENT AFFAIR			
	Recent Trends Of Stock Market .			
	Recent Policies Of Stock Market.			

SEBI Guide Lines for public issue.		
SENSEX calculation.		

#### **REFERENCE BOOKS:**

- 1.. Bhole.L.M, (2005). "Financial Institutions and Markets", Tata McGraw-Hill,
- 2. 2.Batra.G.S and Dangural P.C (2005)., "Financial Services New Innovations", Deep and Deep Publications Pvt. Ltd
- 3. Aggarwal.S.K, 1998 "Stock Markets and Financial Journalism" Shipra Publication, New Delhi.
- 4..Sharma A.K and. Batra G.S, 2005. "Indian Stock Market, Regulation, Performance & PolicyPerspective", Deep and Deep Publications Pvt. Ltd, 5.Anthony Saunders, "Financial Markets and Institutions", Tata McGraw-Hill. 6.Peter S. Rose, "Money and Capital Markets Financial Institutional & Instruments in a Global Market Place", (International Edition)
- 7.Day A.C.L., "Outlines of Monetary Economics", Oxford University Press, Amen House, London.
- 8. Johes , Chris , (2008) "Financial economics" London
- 9. Meggison & Gitman( 2007). "Principles of corporate finance" Australia 10 Thomson . Profor Torry (2005) "globalization and finance" Blackwell Publishers London .

	C1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme nt
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	ı	3	5	8	-	8	20

K4	•	-	3	5	8	-	8	20
Non Scholas tic	1	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA	
Scholastic	35
Non Scholastic	5
	40

# **EVALUATION PATTERN**

	SC	HOLAS	TIC		NON - SCHOLASTI C	MARKS		
<b>C</b> 1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

# **UG CIA Components**

			Nos		
C1	-	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	-	Quiz	2 *	_	5 Mks
<b>C6</b>	-	Attendance		-	5 Mks

## **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	Make the students to understand the Financial K1 System		PSO1
CO 2	Assess the importance of Micro Finance and Financial K1, K Inclusion.		PSO2
CO 3	Equip them to Analyze the Impact of Micro finance in India	K1 & K3	PSO5
CO 4	Identify the latest technology in Banking services	K1, K2, K3	PSO3
CO 5	Gain knowledge in the profitable investment field	K2 & K4	PSO4

# Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3

CO2	3	3	3	3	3
соз	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

## **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	PO6	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
соз	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

**Note**: □ Strongly Correlated – **3** □ Moderately Correlated – **2** 

 $\hfill\square$  Weakly Correlated -  $\pmb{1}$ 

### **COURSE DESIGNER:**

d. Congressioni

Staff Name (Mrs.Gracy

Forwarded By

**HOD'S Signature** 

& Name

Rani)

#### III BA ECONOMICS

#### VI SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E6ME4	BUSINESS COMMUNICATION	5	5

## COURSE DESCRIPTION

Study of Business communications in conduct of meetings , writing letters, writing applications etc

## COURSE OBJECTIVE/S

- To equip students in different modes of business communications those are required in the modern business environment.
- To train students in writing business letters and application letters.

#### UNIT – I: COMMUNICATION

(5HRS)

Methods of Communication and Barriers to communication – Verbal and non-verbal communication: Dyadic Communication: Face to Face Communication, Appearance, Posture and Body Language - Interview - Group discussion-

## UNIT – II: BUSINESS LETTERS AND APPLICATIONS: (5 HRS)

Business letter: format -types and parts of standard letter -Letter of enquiry- Letter of order -Sales promotion letter-Interview letter- Reference and Appointment order

Letter of Application - Application for a job - Resume preparation

#### UNIT - III:: BUSINESS CORRESPONDENTS:

(5 HRS)

Time management skills -Correspondence of a company's Secretary with shareholders and directors enquiry -quotation – order - advice - making payment - trade reference – complaints- office notice- Correspondence with customers -Fire insurance and life insurance Correspondence–import and export correspondents.

# UNIT - IV: COMPANY MEETINGS AND REPORT WRITING: (5 HRS)

Classification of meetings – notice of meetings- Requisites of quorum – Agenda - Motion and Resolutions – Amendments – Reports and minutes - Report Writing – Structure of Reports - Writing Research Reports, Technical Reports – Norms for including Exhibits & Appendices-Memorandum.

# UNIT - V: INFORMATION TECHNOLOGY IN COMMUNICATION: (5 HRS)

Internet and Intranet – Dialogue -Telephonic Conversation,
Telephone-answering machines, facsimile, Chat, Virtual Communication Audio conferencing and Video conferencing - Messaging: voicemail, video
mail and e-mail -Program management using Outlook express

## **UNIT VI: DYNAMISM**

Personal Application Letter - CV Preparation - Mock Interview - Group Discussion

#### COURSE CONTENTS & LECTURESCHEDULE

Module No.	Topic	No. of Lectures	Teaching Pedagogy	Teaching Aids
UNIT – I:	COMMUNICATION			
1.1	Methods of Communication and	1	Video	LCD
	Barriers to communication			
1.2	Verbal and non-verbal	2	Discussion	White
	communication: Dyadic			Board
	Communication: Face to Face			
	Communication, Appearance,			
	Posture and Body Language			
1.3	Interview	1	Lecture	White
				Board
1.4	Group discussion	1	Discussion	White
				Board
UNIT – II	BUSINESS LETTERS AND APPLICA	TIONS		
2.1	Business letter: format -types and	1	Discussio	White Board
	parts of standard letter		n	

2.2	Letter of enquiry- Letter of order -	1	Discussio	White Board
	Sales promotion letter		n	
2.3	Interview letter- Reference and	1	Lecture	White Board
	Appointment order			
2.4	Letter of Application- Application	1	Discussio	White Board
	for a job		n	
2.4	Resume preparation	1	Online	LCD
			delivery	
UNIT -	III:: BUSINESS CORRESPONDENTS:		·	
3.1	Time management skills	1	Video	LCD
3.2	Correspondence of a company's	1	Discussio	White Board
	Secretary with shareholders and		n	
	directors enquiry			
3.3	quotation – order - advice - making	1	Lecture	White Board
	payment - trade reference -			
	complaints- office notice			
3.4	Correspondence with customers	1	Discussio	White Board
			n	
3.5	Fire insurance and life insurance	1	Online	LCD
	Correspondence-import and export		delivery	
	correspondents.			
UNIT -	IV: COMPANY MEETINGS AND REPORT	WRITING	G	
4.1	classification of meetings – notice of	1	Video	LCD
	meetings- Requisites of quorum –			
	Agenda			
4.2	Motion and Resolutions –	1	Discussio	White Board
	Amendments – Reports and		n	
	minutes			
4.3	Report Writing – Structure of	1	Lecture	White Board
	Reports			
4.4	Writing Research Reports, Technical	1	Discussio	White Board
	Reports		n	

4.5	Norms for including Exhibits &	1	Online	LCD
	Appendices-Memorandum		delivery	
UNIT - V				
5.1	Internet and Intranet – Dialogue	1	Video	LCD
5.2	Telephonic Conversation,	1	Discussion	White Board
	Telephone-answering machines,			
	facsimile, Chat, Virtual			
	Communication,			
5.3	Audio conferencing and Video	1	Lecture	White Board
	conferencing			
5.4	Messaging: voicemail, video mail	1	Discussion	White Board
	and e-mail			
5.5	Program management using	1	Online	LCD
	Outlook express		delivery	
UNIT VI I	DYNAMISM	-		
				Google class
	Personal Application Letter			room
				submission
	CV Preparation			Google class
	Mock Interview			room
				submission
				Google class
	Group Discussion			room
				submission

# **REFERENCE BOOKS:**

Reference Books, CDs and Websites:

- 1. Homai Pradhan, D.S.Bhende & Vijaya Thakur Business Communication, Himalaya publishing House Mumbai
- 2. Reddy, Appannaiah & Raja Rao, Essential of Business Communication, Himalaya Publishing house Mumbai
- 3. Balraj Duggal Office Management & Commercial Correspondence.
- 4. Krishnamohan & Meera Banerjee- Developing Communication Skills, McMillan.

- 5. Nayyar. O.P., Commercial Correspondence, Forward Book Depot Delhi.
- 6. Ramesh .M.S. & Pattan shethi. C.C., Business Communication, R. Chand & co, New Delhi.
- 7. Bala Subramanian.M., Business Communication., Kalyani publishers, Ludhiana.
- 8. Rajendra Pal & Korlahalli. J.S. Essential of Business Communication, Sultan Chand
- 9. B.M. Tole & M.V. Chandgadker Business Communication theory and practice, Macmillan Publication.
- 10. Dr Rajive kumar jain and Dr. Usha Jain: Life skills- a guide to steer life, Vayu Education
- 11. Jasleen Duggal, My book of my life skills and values'

	C1	C2	СЗ	C4	Total Scholas tic Marks	Non- Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme nt
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20
Non- Scholas tic	-	-	-	1		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA					
Scholastic	35				
Non-Scholastic	5				
	40				

# **EVALUATION PATTERN**

	SCHOLASTIC			NON - SCHOLASTI C		MARKS		
<b>C</b> 1	C2	С3	C4	<b>C</b> 5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

# **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
C2	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	_	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	_	5 Mks
<b>C</b> 5	-	Quiz	2 <b>*</b>	-	5 Mks
C6	_	Attendance		_	5 Mks

# **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	Preparing young people for changing social circumstances	K1	PSO1

CO 2	Help the students to explore alternatives,	K1, K2	PSO4
CO 3	To enable them to consider pros and cons	K1 & K3	PSO5
CO 4	Facilitate in making rational decisions in solving problems or issues that arises in life.	K1, K2 & K3	PSO2
CO 5	Promoting both mental well- being and personal development of the students as they are facing the realities of life.	K2 & K4	PSO3

# Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
соз	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

# Mapping C0s Consistency with POs

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
соз	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

oderately Correlated – 2
(

 $\hfill\square$  Weakly Correlated -  $\pmb{1}$ 

**COURSE DESIGNER:** 

Staff Name (Dr. Shobana Nelasco)

Shobana Melaro

Forwarded By

HOD'S Signature

& Name

#### III BA ECONOMICS

#### VI SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E6ME5	TAMILNADU ECONOMY	5	5

## **COURSE DESCRIPTION**

Study the sectoral development in tamilnadu, tamilnadu agricultural scheme, and industrial scheme

# COURSE OBJECTIVE/S

- 1. To know about our native state and the challenges
- 2. To identify the position of our state compared to other states

## UNIT I CONFIGURATION OF TAMIL NADU ECONOMY

[15 HRS]

Population composition – occupational structure, GDI, PCI.- HDI - Fiscal

position: Tax and Non tax Revenue Self Study – Expenditure- Borrowing

#### UNIT II SECTORAL DEVELOPMENTS IN TAMILNADU

[15HRS]

Agriculture: **Food crops and non-food crops Self Study** – Energy: Nuclear-Hydel- Thermal- Wind – Energy Schemes - Industry and Infrastructure: Textile- Electronics - Transport-Education

## UNIT III SCHMES OF TAMILANDU

[15 HRS]

Industrial Supports – Agricultural Supporting Schemes - **Health Schemes Self Study**, Educational Schemes

Free and Subsidy Schemes available in Tamilnadu

# UNIT IV CHALLENGES FACING TAMILNADU

[15 HRS]

Challenges of Farmers- Water Scarcity- Water Dispute; examples – Deforestation; examples – **Urbanisation Self Study**, degradation of resources; examples, coastal Issues: examples – pollutions

#### UNIT V MADURAI ECONOMY

[15HRS]

Special features of Madurai, Fiscal position: Tax and Non-Tax Revenue – Expenditure of different heads- Borrowing – Planning and development

# standards – Industries and Agriculture around Madurai – Tourism Self Study

# UNIT VI - DYNAMISM/CURRENTAFFAIR

- o Study on Tamilnadu data base
- o Study on Madurai data base

# COURSE CONTENTS & LECTURESCHEDULE

Modul	Topic	No. of	Teaching	Teaching
e No.	Торіс	Lectures	Pedagogy	Aids
UNIT -				
1.1	Population composition	3	Lecture	Black
				Board
1.2	occupational structure, GDI, PCI	2	Lecture	Black
				Board
1.3	Human Development Index	3	Chalk &	PPT &
			Talk	White
				board
1.4	Fiscal Position	3	Chalk &	PPT &
			Talk	White
				board
1.5	Tax and Non tax revenue	2	Chalk &	PPT &
			Talk	White
				board
1.6	Expenditure- Borrowing	2	Lecture	Black
				Board
U <sub>1</sub>	nit -2 <b>SECTORAL DEVELOPMENT</b>	'S IN TAMI	LNADU	
2.1	Agriculture: Food crops and non	3	Lecture	Black
	food crops			Board
2.2	Energy: Nuclear-Hydel- Thermal-	4	Chalk &	PPT &
	Wind		Talk	White
				board

2.3	Energy Schemes	4	Chalk &	PPT &
			Talk	White
				board
2.4	Industry and Infrastructure,	4	Chalk &	PPT &
	Textile- Electronics - Transport-		Talk	White
	Education			board
	Unit -3 SCHMES OF			
	TAMILANDU			
3.1	Industrial Supports	3	Lecture	Black
				Board
3.2	Agricultural Supporting Schemes	4	Chalk &	PPT &
			Talk	White
				board
3.3	Health Schemes, Educational	4	Chalk &	PPT &
	Schemes		Talk	White
				board
3.4	Free and Subsidy Schemes	3	Chalk &	PPT &
	available in Tamilnadu		Talk	White
				board
UNIT I	V CHALLENGES FACING TAMILNADU	•		
4.1	Challenges of Farmers	3	Lecture	Black
				Board
4.2	Water Scarcity- Water Dispute;	4	Chalk &	PPT &
	examples		Talk	White
				board
4.3	Deforestation; examples	4	Chalk &	PPT &
			Talk	White
				board
4.4	Urbanisation, degradation of	4	Chalk &	PPT &
	resources; examples		Talk	White
				board

				Black
pont	ıtions			Board
UNIT V MAD	URAI ECONOMY		<u>.i.</u>	
5.1 Spec	ial features of Madurai	3	Lecture	Black
				Board
5.2 Tax a	and Non-Tax Revenue	3	Chalk &	PPT &
			Talk	White
				board
5.3 Fisca	al position Expenditure of	2	Chalk &	PPT &
diffe	rent heads		Talk	White
				board
5.4 Plan	ning and development	3	Chalk &	PPT &
stan	dards		Talk	White
				board
5.5 Indu	stries and Agriculture around	2	Chalk &	PPT &
Mad	urai – Tourism		Talk	White
				board
UNIT:VI DYN	IAMISM/CURRENTAFFAIR		i	
6.1 Stud	y on Tamilnadu data base			Report
				submission
				in class
6.2 Stud	y on Madurai data base			Report
				submission
				in class

# **TEXT BOOKS:**

Leonard, A.J., **Tamil Nadu Economy**, Macmillan India Ltd, 2006.

# **REFERENCE BOOKS:**

- Dhingra, I.C., Indian Economy with special reference to Tamil Nadu, New Delhi, Sultan chand and Co, 1995.
- 2. Perumalsamy. S., **Tamil Nadu Economy Performance & Issues**, Oxford & India Book House,
- 3. 1998.

- 4. Rajalakshmi. N, **Economic Development of Tamil Nadu**, S. Chand & Co., 1995.
- 5. Tamil Nadu Development Report, **GOVERNMENT OF INDIA**, series of 2000, New Delhi, Published
- 6. by Academic Foundation PLANNING COMMISSION.
- 7. Tamil Nadu Economic Appraisals, published by Government of Tamil Nadu, Series of 2000.
- 8. Veeramani, A.R., TN Agricultural Economy, Divyasre Pub, 2005.

	<b>C</b> 1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20
Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA		
Scholastic	35	
Non-Scholastic	5	
	40	

# **EVALUATION PATTERN**

	SC	HOLAS	TIC		NON - SCHOLASTI C			
C1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

# **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	_	Quiz	2 <b>*</b>	-	5 Mks
C6	_	Attendance		_	5 Mks

# **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	It enhance the students' critical thinking on Tamil Nadu economy on different aspects	K1, K2	PSO1& PSO2
CO 2	Understand the process of growth in Tamil Nadu economy	K2	PSO3

CO 3	Analyse the specific economic issues pertaining to the region	K1, K2	PSO3
CO4	Provide an overview of Tamil Nadu economy development schemes	K1 & K3	PSO5
CO 5	The students get to know about strengths and weaknesses of Madurai agricultural pattern and marketing.	K1, K2, K3	PSO4

# Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
соз	3	3	3	3	3
CO4	3	3	2	3	3
CO5	3	3	3	3	3

# **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	PO6	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
CO3	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

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☐ Weakly Correlated -1

**COURSE DESIGNER:** 

Forwarded By

Shobana Melano

Staff Name (Dr. R. Suji Karthika)

<sup>☐</sup> Moderately Correlated – **2** 

#### III BA ECONOMICS

### VI SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E6ME6	MANAGERIAL ECONOMICS	5	5

## **COURSE DESCRIPTION**

Develop the managerial skills

### COURSE OBJECTIVE/S

- 1. To develop the managerial skills of the students
- 2. To develop the application and calculation part of managerial economics
- 3. To equip them for career opportunities with crucial decision making
- 4. To help the students to familiarize themselves with the most significant tools of economic analysis.
- 5. To understand the logic and be able to make their own decision model and strategy.

# UNIT I INTRODUCTION AND DEMAND FORECASTING (15HRS)

Meaning and scope of Managerial Economics – Difference between managerial economics and economics Demand forecasting: – Types of forecasting -Forecasting Methods of forecasting Theoretical and Statistical-Criteria for a good forecasting Self Study

#### UNIT II INVENTORY MANAGEMENT

(15 HRS)

Concepts –Standard order quantity – Maximum level – Stages of completion – Holding costs

# UNIT III CAPITAL BUDGETING AND PROFIT MANAGEMENT (15HRS)

Meaning –Need for capital budgeting-forms of capital budgeting - capital rationing-steps involved in investment and decision making process – Criteria –Pay-back period, NPV,IRR Discount RR

**Profit Management: Measurement of Profit Self Study** – Profit policies – Break-even analysis – Profit Forecasting.

# **UNIT IV PRICING POLICY**

(15 HRS)

Types: Cost plus pricing – Marginal cost pricing – Going –rate pricing – Loss leaders pricing – Stay-out pricing – Target pricing – Customary pricing – Limit pricing – Cyclical Pricing – Differential Pricing – Refusal Pricing – Export Pricing – Administered Pricing – Dual Pricing – **Price Leadership Self Study UNIT V MANAGERIAL ECONOMICS DECISIONS** (15HRS)

Input- Output Analysis: Types One simple Computation – **Linear Programming Self Study:** Linear programming Techniques – Game Theory:

2 person zero sum game only

# UNIT VI: DYNAMIM

Writing economics analyses on any economic issue

Preparing video on game theory

Writing Report on any one managerial issue

Case Study on Inventory Management during COVID-19

Modul e No.	Topic	No. of Lectures	Teaching Pedagogy	Teaching Aids					
UNIT –									
1.1	Meaning and scope of Managerial	3	Lecture	Black					
	Economics			board					
1.2		3	Discussion	Black					
	Difference between managerial			board					
	economics and economics Demand								
	forecasting								
1.3	Types of forecasting	4	viedo	LCD					
1.3	Methods of forecasting Theoretical	5	Lecture	Black					
	and Statistical– Criteria for a good			board					
	forecasting.								
UNIT II	UNIT II INVENTORY MANAGEMENT								
2.1	Concepts	3	Lecture	Black					
				board					
2.2	Standard order quantity	3	video	LCD					

Maximum level	3	Lecture	Black							
			Board							
Stages of completion	3	Discussion	Black							
			Board							
Holding costs	3	Lecture	White							
			Board							
UNIT III CAPITAL BUDGETING AND PROFIT MANAGEMENT										
Meaning –Need for capital budgeting	2	PPT and	LCD							
		lecture								
Forms of capital budgeting	2	lecture	Black							
			board							
Capital rationing-steps involved in	3	video								
investment and decision making										
process										
Criteria –Pay-back period, NPV, IRR		video								
Discount RR										
Profit Management and	4	lecture	Black							
Measurement of Profit			board							
Profit policies Break-even analysis	4	lecture	•							
and Profit Forecasting.										
V PRICING POLICY		<u>.i</u>								
Cost plus pricing - Marginal cost	3	PPT and	LCD							
pricing Limit pricing– Cyclical		lecture								
Pricing –										
Going –rate pricing – Loss leaders	3	lecture	Black							
pricing			board							
Stay-out pricing , Target pricing	3	lecture	Black							
and Customary pricing			board							
Differential Pricing, Refusal	3	lecture	Online							
Pricing and Export pricing			viedo							
	Stages of completion  Holding costs  III CAPITAL BUDGETING AND PROF  Meaning –Need for capital budgeting  Forms of capital budgeting  Capital rationing-steps involved in investment and decision making process  Criteria –Pay-back period, NPV, IRR Discount RR  Profit Management and Measurement of Profit  Profit policies Break-even analysis and Profit Forecasting.  IV PRICING POLICY  Cost plus pricing – Marginal cost pricing Limit pricing— Cyclical Pricing— Going –rate pricing – Loss leaders pricing  Stay-out pricing , Target pricing and Customary pricing  Differential Pricing , Refusal	Stages of completion  3  Holding costs  3  HI CAPITAL BUDGETING AND PROFIT MANAGE  Meaning – Need for capital budgeting  2  Forms of capital budgeting  2  Capital rationing-steps involved in investment and decision making process  Criteria – Pay-back period, NPV, IRR  Discount RR  Profit Management and  Measurement of Profit  Profit policies Break-even analysis and Profit Forecasting.  IV PRICING POLICY  Cost plus pricing – Marginal cost pricing Limit pricing— Cyclical Pricing—  Going – rate pricing – Loss leaders pricing  Stay-out pricing , Target pricing and Customary pricing  Differential Pricing , Refusal 3	Stages of completion 3 Discussion  Holding costs 3 Lecture  III CAPITAL BUDGETING AND PROFIT MANAGEMENT  Meaning –Need for capital budgeting 2 PPT and lecture  Forms of capital budgeting 2 lecture  Capital rationing-steps involved in investment and decision making process  Criteria –Pay-back period, NPV, IRR Discount RR  Profit Management and 4 lecture  Profit policies Break-even analysis and Profit Forecasting.  IV PRICING POLICY  Cost plus pricing – Marginal cost 3 PPT and pricing Limit pricing— Cyclical Pricing— Going –rate pricing – Loss leaders 3 lecture pricing  Stay-out pricing , Target pricing 3 lecture and Customary pricing  Differential Pricing , Refusal 3 lecture							

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4.5	Administered Pricing – Dual	3	PPT and	LCD
	PricingPrice Leadership		lecture	
UNIT V	MANAGERIAL ECONOMICS DECISION	ONS		
5.1		3	Youtube	Moodle
	Input- Output Analysis		Video and	Classroom
			lecture	submission
5.2	Types One simple Computation –	4	Youtube	Moodle
	Linear Programming		Video and	Classroom
			lecture	submission
5.3	Linear programming Techniques	4	Video and	Moodle
			lecture	Classroom
				submission
5.4	Game Theory: 2 person zero sum	4	Video and	Moodle
	game only		lecture	Classroom
				submission
UNIT V	I: DYNAMISM			
6.1	Writing economics analyses on any			Moodle
	economic issue			Classroom
				submission
6.2	Preparing video on inventory			Moodle
	management			Classroom
				submission
6.3	Writing Report on any one			Moodle
	managerial issue			Classroom
				submission
Text Bo	i			.i

# **Text Book**

Cauvery. R Sudhanayak, U.k. M. Girija, M., Meenakshi, R. (1998). Managerial Economics, S. Chand & Company Ltd.

# **Reference Books**

- Dwivedi, D.N. (1980). Fundamentals of Managerial Economics, Vani Educational Books, a Division of Vikas Publishing House Private Limited.
- 2. Mageswari & Varshney,(1996). *Managerial Economics*, sultan Chand & Sons.
- 3. Mehta,(1995). Business & Management, sultan chand & sons, 1995.
- 4. Moti V.C.(1998) Samuel Pauls & Gupta L.G.S, *Managerial Economics*, Tata McGraw-Hill publishing Company Limited.
- 5. Pylee M.V. Sankaranarayanan K.C. & Jose,
  Payyalpilly, T. (1998). *Managerial Economics An Introduction Analysis*, S. chand & Company private limited, New Delhi.
  - 6. Subramanian M.S(1995). *Manageraial Economics*, Ramesh Publications.

	C1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
КЗ	-	-	3	5	8	-	8	20
K4	-	ı	3	5	8	-	8	20
Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA	
Scholastic	35
Non Scholastic	5
	40

# **EVALUATION PATTERN**

SCHOLASTIC					NON - SCHOLASTI C		MARKS	
<b>C</b> 1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

# **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
C2	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	_	Quiz	2 <b>*</b>	-	5 Mks
<b>C6</b>	-	Attendance		-	5 Mks

# COURSE OUTCOMES

On the successful completion of the course, students will be able to:

	NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL	PSOs ADDRESSED
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		(ACCORDING TO REVISED BLOOM'S TAXONOMY)	
CO 1	Innovative skills of managers.	K1	PSO1& PSO2
CO 2	Able to create design and anticipate the internal and external decisions to be made by managers	K1, K2,	PSO3
CO 3	Analyze the demand and supply conditions and assess the position of a company	K1 & K3	PSO5
CO 4	Design competition strategies, including costing, pricing, product differentiation, and market environment according to the natures of products and the structures of the markets.	K1, K2, K3	PSO4
CO 5	Analyze real-world business problems with systematic theoretical framework productions.	K2 & K4	PSO2

# Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
CO3	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

# **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
соз	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

**Note**:□ Strongly Correlated – **3** 

☐ Moderately Correlated – **2** 

 $\square$  Weakly Correlated -1

# **COURSE DESIGNER:**

y una

Staff Name (Dr. G.Uma )

Forwarded By

**HOD'S Signature** 

Shobana Melaro

& Name

#### I BA ECONOMICS

#### I SEMESTER

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E1NME /19E2NM E	ENTREPRENEURIAL SKILLS	2	2

(For those who joined in 2019 onwards)

#### COURSE DESCRIPTION

This is a course to introduce the student to understanding creative abilities, recognizing their creative abilities, changing their way of viewing creativity.

#### **COURSE OBJECTIVES**

- 6. To equip and motivate the students to become entrepreneurs.
- 7. To understand the basic concepts in the area of entrepreneurship
- 8. To understand the role and importance of entrepreneurship for economic development
- 9. To inculcate skills of writing business and funding proposals.
- 10. To promote agri- based business and handicraft business.

# **UNIT: I INTRODUCTION**

[6 HRS]

Entrepreneur - Types, functions - Intrapreneur- women entrepreneurship: The micro finance and self-help groups - Social Entrepreneurship in Non-Profit Organization -On line registration for entrepreneurs - Project Proposals to Funding agencies, proforma

# UNIT: II ECONOMIC ANALYSIS FOR AN ENTREPRENEURS [6 HRS]

Budgeting, Break-Even, SWOT and Profitability Analysis-PEST analysis- – Income Tax payment – GST Calculation.

# UNIT: III GOVERNMENT INSTITUTIONS AND SCHEMES [6 HRS]

MSME-Government skill development centres: Madurai DIC- CED - SIDO-NSIC-TCO-SIPCOT-NAYE- Unemployed Youth Employment Generation Program (UYEGP) - Banks

# UNIT:VI SCOPE FOR BUSINESS OPPORTUNITIES- BRIEF

INTRODUCTIONS [6 HRS]

Agriculture: Horticulture, Floriculture, Kitchen garden and sales, Sale of seeds and agricultural products, Mushroom Cultivation, Vermi-Culture,

Api-Culture etc -Industry Handicrafts - Service industry: Tour organisation,
Tuition centers, Tailoring - Beauty Parlours- Home delivery of food etc

# UNIT: V ON LINE BUSINESS- BRIEF INTRODUCTIONS [6 HRS]

Online Buying and selling: Case studies on Amazon, OLX, Airbnb, Ola, Facebook – scope for business in Online share trading – scope for business in Online commodity trading- scope for business in online exports and online imports

## UNIT VI - DYNAMISM/CURRENTAFFAIR

Project proposal for any product or service – Case study of any one Institutional loan schemes(Bank or non banking)- On the Spot Learning Component: Visit to SHG to study their income generation activities and writing report - Visit to industrial estate to meet entrepreneurs - Case study of successful entrepreneurs- Case study of NGO's and SHG's- Blue print of project report- Project proposal for any product or service -Institutional loan schemes – a survey-Collection of data regarding entrepreneurs

## COURSE CONTENTS & LECTURESCHEDULE

Module No	Topic	No. of Lectures	Teaching Pedagogy	Teaching Aids
UNIT: I IN	TRODUCTION			
1.1	Entrepreneur-Types-Women Entrepreneurs	1	Lecture	Jam Board
1.2	Self Help Groups -Micro Finance	1	Lecture	Jam Board
1.3	Social Entrepreneurship in Non- Profit Organization: NGOs and Trusts	1	Lecture	Jam Board
1.4	On line registration for entrepreneurs - Project Proposal writing to Funding agencies	1	Video Lecture	LCD and White Board
1.5	Top ten Social Entrepreneurs	1	Lecture	Jam Board

UNIT -2	ECONOMIC ANALYSIS FOR ANY ENT	REPRENEU	JR	
2.1	Budgeting, Break-Even, SWOT - PEST Analysis and Profitability Analysis	2	Lecture	Jam Board
2.2	Income Tax payment	1	Lecture	Jam Board
2.3	GST Calculation - blog creation -	2	Lecture	Jam Board
	web creation – online marketing-			
UNIT:III G	OVERNMENT INSTITUTIONS AND SCHE	MES SUPPO	RTING ENTR	EPRENEURS
3.1	MSME -DIC- CED DIC-SIDO-NSIC- TCO	2	Online Lecture	Black Board
3.2	SIPCOT-PMEGP, PMRY- Commercial banks-SBI and other institutes.	1	Online Lecture	Black Board
3.3	Start up India , CGT SME Scheme- Annapurna Scheme- Mudra Yojana Scheme	1	Online Lecture	PPT and White Board
3.4	Financial Institutions and Government incentives- Dairy Entrepreneurship Development Scheme	1	Online Lecture	PPT and White Board
3.5	Case studies of business financing – Modern Entrepreneurs.	1	Online Lecture	PPT and White Board
UNIT: IV	SCOPE FOR BUSINESS OPPORTUNIT	IES- BRIE		
4.1	Agriculture: Horticulture-Floriculture, Kitchen garden and sales, Sale of seeds and agricultural products, Mushroom Cultivation	2	Lecture	Black Board
4.2	Vermi-Culture, Api-Culture etc - Industry Handicarfts	1	Discussion	Black Board
4.3	Service industry: Tour organisation, Tuition centers, Tailoring – Beauty Parlours-	1	Lecture	PPT and White Board
4.4	Home delivery of food etc Female focused entrepreneurship - Case studies of Industries Self study - Field Visit to industry	1	Lecture	Black Board
UNIT: V:	ON LINE BUSINESS- BRIEF INTRODU	JCTION		
5.1	Technopreneur- Agripreneur	2	Blended Learning	White Board
5.2	Online Buying and selling: Case studies on Amazon, OLX – Facebook –eBay	1	Lecture	PPT and White Board

5.3	scope for business in Online commodity trading	1	Lecture	Black Board
5.4	Gold, Silver scope for business in	1	Lecture	PPT and White Board
	online exports: Goods and Services			
UNIT -	VI DYNAMISM/CURRENTAFFAIR		-	
6.1	Project proposal for any product or			Report
	service			submission
				in google
				class room
6.2	Case study of any one Institutional			PPT Posting
	loan schemes(Bank or non-banking)			in class
				room
6.3	On the Spot Learning Component: Visit			Report
	to SHG to study their income generation			submission
	activities and writing report			in class
				Room
6.4	Case study any one women			Report
	entrepreneur -			submission
				in google
				class rooms
6.5	On-the spot learning: Visit to industrial			PPT Posting
	estate to meet entrepreneurs			in class
				room

## REFERENCE BOOKS:

- 1. Saravanavel. P, "Entrepreneurial Development", Eee Pee Kay Pub. House II Edition, 2008.
- 2. C.B. Gupta & S.S. Khanka, "Entrepreneurship and Small Business Management", S.Chand, edition. 1998
- 3. Gupta. C.B. & Srinivasan. M.P., "Entrepreneurial Development", Sultan Chand & Sons, Ed.
- 4. Jose Paul & Ajith Kumar, "Entrepreneurship Development and Management", Himalaya Publishing House, 2000.
- 5. Pandey G.N (Vikas), "A Complete Guide to Successful Entrepreneurship", Vikas Publishing House New Delhi, Reprint 1999.
- 6. Sherlekar.S.A & Janardhana C.P., "Essential of Business Organisation & Management".

# **WEB REFERENCES (OPTIONAL)**

- 1. http://tnchamber.in/
- 2. http://maditssia.com/index.php/madmin/bicactivities

- 3. http://www.msmeonline.tn.gov.in/
- 4. http://www.msmeonline.tn.gov.in/msme\_partI/msmefiling.php
- 5. http://www.dcmsme.gov.in/howtosetup/grgxx01x.htm
- 6. http://www.tn.nic.in/tnhome/projectfiles/ssi.pdf
- 7. http://www.sidco.tn.nic.in/
- 8. http://www.msmedi-chennai.gov.in:8080/MSME/
- 9. http://tnchamber.in/key-initiatives/
- 10. <a href="https://www.entrepreneur.com/articl/41846">https://www.entrepreneur.com/articl/41846</a>

	<b>C</b> 1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
К4	-	-	3	5	8	-	8	20
Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA	
Scholastic	35
Non Scholastic	5
	40

# **EVALUATION PATTERN**

	SCHOLASTIC			NON - SCHOLASTI C		MARKS		
<b>C</b> 1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

# **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 *	-	5 Mks
<b>C</b> 5	-	Quiz	2 <b>*</b>	-	5 Mks
<b>C6</b>	_	Attendance		-	5 Mks

# **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

	NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
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	The second secon		PSO1
CO 1	To explore the functions	K1	
	of Entrepreneur		
	To identify the basic		PSO3
CO 2	qualities of an	K1, K2,	
	Entrepreneur.		
	To enable the students		PSO4
CO 3	to understand the	K1 & K3	
	Project report.		
	To evaluate the .merits		PSO5
CO 4	and demerits of online	K1, K2 & K3	
	trading.		
	To assess the policy		PSO2
	implementation by		
CO 5	government for	K2 & K4	
	Entrepreneurial		
	development.		

# Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3 3		3	3	3
CO2	3	3	3	3	3
CO3	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

# **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
CO3	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3

CO5	3	3	3	3	3	1	3		
Note: ☐ Strongly Correlated – 3 ☐ Moderately Correlated – 2									
$\square$ W	□ Weakly Correlated -1								
COURSE	DESIGN	ER:							
Shobana Melaro Shobana Melaro									
Staff Nam	ne (Dr. S	hobana N	elasco)		Fo	rwarded 1	В <del>у</del>		

#### II BA ECONOMICS

### **III- SEMESTER**

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS				
UAEC	19E3SB1	COMPETITIVE EXAM SKILLS	2	2				
COURCE OF IECMITIES								

#### **COURSE OBJECTIVES**

- 1. To win Government and private competitive exams
- 2. To enhance capabilities at national and international level
- 3. To help them understand recruitment Process including interview and
- 4. group discussion.
- 5. To enhance their capabilities of online forums on job search

# UNIT I COMPETITIVE EXAMS- BRIEF INTRODUCTION PATTERN [6 HRS]

TNPSC Exams: Group 1 and other, UPSC Exams: I.A.S., IES and
Other Exams -Railways - Staff Selection - Banks - SET, NET exams - Other
Central and State Exams-Government websites and other websites

# UNIT II SYLLABUS FOR COMPETITIVE EXAMS

[6 HRS]

English Aptitude- Quantitative Aptitude - Logical Reasoning -IES Syllabus

# UNIT III INTERNATIONAL EXAMS FOR JOB AND HIGHER STUDIES [6HRS]

IELT – GRE- TOEFL – SOP preparation – Ranking of international institutes and Applications.

# UNIT IVONLINE PORTALS AND NETWORKING FORUMS [6HRS]

Video Conferencing: Youtube Preparation, Video Recording- Online Webpage Preparation - Linkedyn Profile creation- Facebook, Twitter

# UNIT V SELECTION PROCESS: CV, APPLICATION, SELF INTRO [6 HRS]

Selection Process: Resume preparation, CV and updating– Application preparation-Self Introduction and online mail applications- interview process - Physical examination- Group discussion - Reference checks and recommendations.

# UNIT VI: Dynamics: PRACTICAL: One hour per unit

Model Panel Interview and Group Discussion- Assignments on application and CV- Account Creation in LinkedIn, Facebook and Twitter-zoom practical- Different Competitive Exam Question Papers.

# COURSE CONTENTS & LECTURE SCHEDULE

Modul	Topic	No. of	Teaching	Teaching						
e No.	<u>-</u>	Lectures	Pedagogy	Aids						
UNIT I	UNIT I :COMPETITIVE EXAMS- BRIEF INTRODUCTION PATTER									
1.1		2	Lecture	Google						
	TNPSC Exams: Group 1 and other,		Blended	meet,						
	UPSC Exams: -		teaching							
			with							
			practice							
1.1:1	I.A.S., IES and Other Exams -	2	Lecture	Google						
	Railways - Staff Selection		Blended	meet,						
			teaching							
			with							
			practice							
1.2	Banks – SET, NET exams – Other	2	Lecture	Google						
			Blended	meet						
			teaching							
			with							
			practice							
UNIT II	SYLLABUS FOR COMPETITIVE EXA	MS								
2.1	English Aptitude-	2	Lecture	PPT,						
	Quantitative		Blended							
			teaching							
			with							
			practice							
2.2	Aptitude – Logical Reasoning	2	Lecture	Google						
			Blended	meet,						

			teaching	
			with	
			practice	
2.3	IES Syllabus	2	Lecture	Google
			Blended	meet,
			teaching	
			with	
			practice	
UNIT I	II INTERNATIONAL EXAMS FOR JOB	AND HIGH	ER STUDIES	
3.1		2	Lecture	Google
	IELT – GRE- preparation		Blended	meet,
			teaching	
			with	
			practice	
3.2	TOEFL – SOP preparation	2	Lecture	Google
3.3			Blended	meet,
			teaching	
			with	
			practice	
3.4	Ranking of international		Lecture	Google
3.5	Institutes and Applications.	2	Blended	meet,
			teaching	
			with	
			practice	
UNIT	V: ONLINE PORTALS AND NETWORK	KING FORU	MS	
4.1	Conferencing: You tube Preparation,	2	Lecture	Google
	Video Recording-		Blended	meet,
			teaching	
			with	
			practice	
[				

Webpage Preparation -			
		Blended	meet,
		teaching	
		with	
		practice	
4.3 Linked in Profile creation	- 2	Lecture	Google
Facebook, Twitter		Blended	meet,
		teaching	
		with	
		practice	
UNIT V: SELECTION PROCESS: CV, APPL	CATION, SE	LF INTRO	
	1	Lecture	Google
Selection Process: Resume		Blended	meet,
preparation,		teaching	
		with	
		practice	
5.1.1 Application preparation-Self	2	Lecture	Google
Introduction and online mail		Blended	meet,
applications-		teaching	
		with	
		practice	
5.2 CV and updating- interview process	s 1	Lecture	Google
-		Blended	meet,
		teaching	
		with	
		practice	
Physical examination- Group	1	Lecture	Google
discussion -		Blended	meet
		teaching	
		with	
		practice	

5.3	Reference checks and	1	Lecture	Google
	recommendations.		Blended	meet
			teaching	
			with	
			practice	
UNIT V	I DYNAMISM/CURRENTAFFAIR			
6.2	case study of current Industrial			Student
	Problem in particular area.			submission
				in the class
				room
				PPT
6.3	Assignment on various Sources of			Student
	industrial finance			submission
				in the class
				room
				PPT

# References:

- 1. Wikipedia
- 2. Google Engine sources
- 3. Competitive Exam Books
- 4. https://www.totaljobs.com/careers-advice/cvs-and-applications/successful-cv
- 5. https://www.kent.ac.uk/careers/cv.htm

	<b>C</b> 1	C2	СЗ	C4	Total Scholas tic Marks	Non- Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme nt
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	

K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
КЗ	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20
Non- Scholas tic	1	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA	
Scholastic	35
Non-Scholastic	5
	40

# **EVALUATION PATTERN**

	SC	HOLAS	TIC		NON - SCHOLASTI C		MARKS	
C1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

# **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
С3	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	_	Quiz	2 *	_	5 Mks
C6	-	Attendance		-	5 Mks

# COURSE OUTCOMES

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	To win Competitive exams	K1	PSO1& PSO2
CO 2	To get exposure of exams available at national and international level	K1, K2,	PSO3
CO 3	To help them prepare CV and application	K1 & K3	PSO5
CO 4	To help them in interview and group discussion	K1, K2, K3 &	PSO3
CO 5	To win Competitive exams	K2 & K4	PSO4

# Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
соз	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

# **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
CO3	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

**Note**:□ Strongly Correlated – **3** 

☐ Weakly Correlated -1

**COURSE DESIGNER:** 

Shobana Melaro

Staff Name (Dr. Shobana Nelasco)

☐ Moderately Correlated – 2

Forwarded By

**HEAD NAME AND SIGN** 

#### II BA ECONOMICS

### IV SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E4SB2	EXPORT BUSINESS	2	2

### **COURSE DESCRIPTION**

This course would encourage the students to avail self-employment.

### COURSE OBJECTIVE/S

- 1. To motivate the students to gain self employment in the area of Export
- 2. To enhance the knowledge of international market.

# UNIT I – EXPORT BUSINESS OPPORTUNITIES IN GLOBAL MARKET [6 HRS]

International markets-Africa, NAFTA, ATEC, EU, SAARC - America, Europe and Asia- Export possibilities in agriculture, industry and services- markets for different products Self study- Impact of COVID 19 on Export of India

### UNIT II - EXPORT PROCEDURES AND DOCUMENTATION [6 HRS]

Structure - Offer and Receipt of Confirmed Order - Producing the Goods - Shipment - Banking Procedure - Incentives: Agencies: DGFI, ECGC, EPC, FIEO, B2B, B2C, Web Based Information and Identification of Export Opportunities Self study.

### UNIT III- INTERNATIONAL LOGISTICS AND PROCEDURES: [6 HRS]

Air - shipping – container traffic – temporary warehousing - freight forwarding

- Compliances - Packaging - safety procedure Self study

On Line registration – and Export licence Offer and receipt of confirmed orders – Shipment — Negotiation – ADS[Aligned Documentation System] – ISO certificate- Excise clearance – Sales tax exemption – Central excise rebate -

### Custom and shipping formalities Self study

### **UNIT IV: TRANSACTION PROCEDURE:**

[6 HRS]

On line payments – Mediator banks- Government assurances – Other payment modes –Transfer pricing – Pricing mechanism - forward pricing - freight and insurance rate – electronic data interchange – international

exporter code- DGFT - Registration process- **Customs handling agency Self** study

### UNIT V: RUNNING A PROFITABLE EXPORT BUSINESS: [6 HRS]

Government incentives for exports- Preferred countries – using international Digital commerce Risks in export – **Do's and Don'ts in Export Self study** - Profitability in Export – Losses and Insurance claims in export

# Evaluation Components using case study, Survey Reports and presentation (PPT or oral):

- 1. To go for market survey and to find out the product in high demand.
- 2. To find out the top 10 exporting products and companies.
- 3. To go for market survey to know about price trends

### COURSE CONTENTS & LECTURE SCHEDULE

Module	Topic	No. of	Teaching	Teaching
No.	_	Lectures	Pedagogy	Aids
UNIT	r -i export business opportunit	ries in Glo	DBAL MARKE	T
1.1	International markets	5	Chalk &	Black
			Talk	Board
1.1:1	International markets-Africa,	4	Chalk &	
	NAFTA, ATEC, EU, SAARC -		Talk	
	America, Europe and Asia			
1.3	Export possibilities in agriculture,	5	Blended	PPT &
	industry and services- markets for		Method	White
	different products			board
UNIT -II	EXPORT PROCEDURES AND DOC	UMENTATIO	ON	1
2.1	Structure - Offer and Receipt of	5	Lecture	Black
	Confirmed Order - Producing the			Board and
	Goods -Based Information and			Charts
	Identification of Export			
	Opportunities.			

EPC, FIEO, B2B, B2C,  2.3 Web Based Information and 5 Lecture &	Board
2.3 Web Based Information and 5 Lecture &	
Identification of Export Discussion	
Opportunities.	
UNIT - III INTERNATIONAL LOGISTICS AND PROCEDURES	
3.2 Sub topics 5 Blended	Black
Air - shipping – container traffic – Learning	Board
temporary warehousing - freight	
forwarding - Compliances -	
Packaging – safety procedure	
3.3 On Line registration – and Export 5 lecture E	Black
licence Offer and receipt of	Board
confirmed orders	
Shipment — Negotiation – 5	
ADS[Aligned Documentation	
System] - ISO certificate- Excise	
clearance - Sales tax exemption -	
Central excise rebate - Custom and	
shipping formalities	
UNIT IV - TRANSACTION PROCEDURE	
4.2 Sub topics: 6 Blended E	Black
On line payments – Mediator banks- Learning E	Board
Government assurances	
international exporter code- DGFT -	
Registration process- Customs	
handling agency.	

4.3	Other payment modes –Transfer	9	Chalk &	Black
	pricing – Pricing mechanism -		Talk	Board
	forward pricing - freight and			
	insurance rate – electronic data			
	interchange			
UNIT – V	RUNNING A PROFITABLE EXPORT	BUSINESS		.i.
5.2	Sub topics: Government incentives	3	Blended	Black
	for exports- Preferred countries -		Method	Board
	using international Digital			
	commerce Risks in export –			
5.3	Do's and Don't's in Export -	5	Blended	
	Profitability in Export – Losses and		Method	
	Insurance claims in export			
UNIT VI	DYNAMISM			
6.1	Market survey and to find out the			
	product in high demand and price			
	trends.			
6.2	Collection of the top 10 exporting			
	products and companies			

### **TEXT BOOKS:**

Khushpat. S.(2015). Export Import Procedures & Documentation, Jain Himalaya Publishing House.

### **REFERENCE BOOKS:**

- 1. Khushpat. S.(2015). *Export Import Procedures & Documentation* Jain Himalaya Publishing House.
- 2. Subba Rao. P. (2001). *International Business*, Himalaya Publishing House, Mumbai.
- 3. Jeevanandham, Victor Louis, Kalyani, Padma, Hemavathi, *International Economics*, Sultan Chand & Sons.
- 4. Krugman, Paul & Mautice Obstfeed, *International Economics*, Addison Wesley.

### WEB REFERENCES:

1.. <a href="http://tnchamber.in/">http://tnchamber.in/</a>

- 2. <a href="http://maditssia.com/index.php/madmin/bicactivities">http://maditssia.com/index.php/madmin/bicactivities</a>
- 3. maditssia business information center booklet on export
- 4. <a href="http://www.msmeonline.tn.gov.in/">http://www.msmeonline.tn.gov.in/</a>
- 5. <a href="http://www.tiic.in/">http://www.tiic.in/</a>
- 6. <a href="https://www.sidb">https://www.sidb</a>

	C1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20
Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA				
Scholastic	35			
Non Scholastic	5			
	40			

## **EVALUATION PATTERN**

	SC	HOLAS	TIC		NON - SCHOLASTI C		MARKS	
C1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

# **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	_	Quiz	2 <b>*</b>	_	5 Mks
C6	-	Attendance		_	5 Mks

# **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
	Enable them to gain Knowledge		PSO1& PSO2
CO 1	on export procedures and	K1	
	documentation.		
	Able to analyse compare and		PSO3
CO 2	contrast the export procedures	K1, K2,	
	of India with other countries.		

	Enabling them to analyse and		PSO5
CO 3	evaluate the structure of	K1 & K3	
	international marketing		
	Gain knowledge on transaction		PSO2
CO4	procedure of Export business	K1, K2	
0.0 =	Knowledge on government		PSO4
CO5	incentives and subsidies	K4	

# **Mapping COs Consistency with PSOs**

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
CO3	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

## Mapping COs Consistency with POs

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
соз	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

**Note**: ☐ Strongly Correlated – **3** ☐ Moderately Correlated – **2** 

Shobana Ull

☐ Weakly Correlated -1

### **COURSE DESIGNER:**

Staff Name (Dr. C. Sahaya Mary Sophia)

Forwarded By

**HOD'S Signature** 

& Name

#### **V SEMESTER**

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	19E5SB3	ECONOMICS OF  NGO  MANAGEMENT	2	2

### **COURSE DESCRIPTION**

Study of

### COURSE OBJECTIVE/S

- 1. To acquire specific knowledge on project and NGO management.
- 2. To understand the Project management Dimensions, Planning and its Implementation of projects.
- 3. To enhance skills and techniques of project evaluation / Resource Mobilization.
- 4. To understand the basic concepts and principles involved in managing NGOs.

### UNIT I: SOCIAL ENTREPRENEURSHIP & N.G.Os:

[6 HRS]

Social Entrepreneurship: Meaning, NGO Meaning, Concepts, Objectives and Functions- NGOs and their independence from government - relations with business and commerce - Vision, Mission and Goals in NGOs - Role of NGO's in Community Development.

### UNIT -II NGO REGISTRATION METHODS

[6 HRS]

Trust and Society Registration Acts- Foreign Contributions and Regulation Act (FCRA) - Statutory Obligations - Income Tax Exemption Rules and Regulation - Resource Mobilization: Methods and Techniques of Fund Raising - International, National and Local Levels.

### UNIT -III PROJECT PLANNING:

[6 HRS]

Possible NGO Projects – Objectives of project Planning - Importance and Methodology of project Planning - Micro and Macro Level Planning

### Unit IV PROJECT PROPOSAL AND DIMENSIONS

[6 HRS]

Identification – Need assessment – Formulation Project Proposal - Project Appraisal: Technical, Economic and Financial Feasibility.

Project monitoring – Participatory Impact Assessment (PIA) – Distributing information – Evaluation – purpose of evaluation – phases

### **UNIT VI DYNAMISM**

Preparing a Project Proposal for any issue like child issues, Environmental issues, sexual harassment, gender discrimination, old age home, orphanage, refugee homes, affected women

### COURSE CONTENTS & LECTURESCHEDULE

Modul	<b>.</b>	No. of	Teaching	Teaching
e No.	Topic	Lectures	Pedagogy	Aids
UNIT I:				
1.1	Social Entrepreneurship : Meaning	1	1	Video
1.2	NGO Meaning, Concepts,	1	2	Discussion
	Objectives and Functions			
1.3	NGOs and their independence from	1	1	Lecture
	government			
1.4	relations with business and	1	1	Discussion
	commerce Vision, Mission and			
	Goals in NGOs			
1.5	Role of NGO's in Community	1	1	Video
	Development			
UNIT -	I NGO REGISTRATION METHODS	<u>.i.</u>		
2.1	Trust and Society Registration Acts	1	PPT and	LCD
			lecture	
2.2	Foreign Contributions and	1	lecture	Black
	Regulation Act (FCRA)			board
2.3	Statutory Obligations	1	lecture	Black
				board
2.4	Income Tax Exemption Rules and	1	video	Moodle
	Regulation			classroom
2.5	Resource Mobilization: Methods	1	lecture	Black
	and Techniques of Fund Raising -			board

	International, National and Local			
	Levels.			
UNIT -	III PROJECT PLANNING			
3.1	Possible NGO Projects	1	lecture	White
				board
3.2	Objectives of project Planning	1	lecture	White
				board
3.3	Importance and Methodology of	1	Video	Moodle
	project Planning			classroom
3.4	Micro and Macro Level Planning	2	lecture	White
				board
Unit IV	PROJECT PROPOSAL AND DIMENS	IONS		
4.1	Identification	1	PPT and	LCD
			lecture	
4.2	Need assessment	1	lecture	White
				board
4.3	Formulation Project Proposal	1	lecture	White
				board
4.4	Project Appraisal: Technical,	1	lecture	
	Economic and Financial Feasibility			
UNIT -	V PROJECT MANAGEMENT IN NGO'S	3		
5.1	Project monitoring	1	PPT and	LCD
			lecture	
5.2	Participatory Impact Assessment	1	lecture	Black
	(PIA)			board
5.3	Distributing information	1	lecture	Black
				board
5.4	Evaluation – purpose of evaluation	1	lecture	Moodle
	- phases			classroom
UNIT V	I: DYNAMISM			
6.1	Preparing a Project Proposal for any			Moodle
	issue like child issues,			classroom

		Submissio
		n
6.2	Environmental issues	Moodle
		classroom
6.3	Sexual harassment, Gender	Submissio
	discrimination	n
6.4	Old age home,	Moodle
		classroom
6.5	orphanage,	Submissio
		n
6.6	refugee homes, affected women	Moodle
		classroom

### REFERENCE BOOKS:

- 1. L.K.Mitra (2014). Management of Non-government Organisation. ASTHA publishers and Distributors, New Delhi.
- 2) Clark John. (1991). Voluntary Organizations: Their Contribution to Development. London: Earth Scan.
- 3) Jain R.B. (1995). NGO's in Development Perspective. New Delhi: Vivek Prakasan 3) Sakararan and Rodrigues. (1983).
- 4. Handbook for the Management of Voluntary Organization. Madras: Alfa References 1. Behera M. C. (2006).
- 5. Chowdhry Paul. (1973). Administration of Social Welfare Programmes in India. Bombay: Somaiy. 3. Emmanuvel. S. Fermando. (1999). Prospect from Problems. Mumbai: St. Francis Xavier's Church.
- 6 Joel S.G.R Bhose. (2003). NGO's and Rural Development Theory and Practice. New Delhi: Concept.
  - 6. Julie Fisher. (2003). Non-Governments NGO's and the Political Development of the Third World. New Delhi: Rawat

	C1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of of Assessme nt
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	1	ı	3	5	8	ı	8	20
Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA				
Scholastic	35			
Non Scholastic	5			
	40			

## **EVALUATION PATTERN**

	SCHOLASTIC SCHOLASTI C					MARKS		
C1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

# **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	_	Quiz	2 <b>*</b>	-	5 Mks
C6	-	Attendance		-	5 Mks

# COURSE OUTCOMES

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	Knowledge on trust, society,	K1	PSO1
	NGO are generated		
CO 2	Enable the students to become	V1 V0	PSO3
CO 2	socially useful	K1, K2	
CO 3	To create social entrepreneurs	K1 & K3	PSO5
00.4	Future social leaders are	171 170 170	PSO2
CO 4	created	K1, K2, K3	
00.5	Knowledge on trust, society,	UO 9 U/4	PSO4
CO 5	NGO are generated	K2 & K4	

## **Mapping COs Consistency with PSOs**

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	2	2	3	3
CO3	3	3	2	3	2
CO4	3	3	2	3	3
CO5	3	3	3	3	3

## **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
соз	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

|--|

 $\square$  Weakly Correlated -1

**COURSE DESIGNER:** 

Shobana Melaxo

Staff Name Dr. Shobana Nelasco

Forwarded By
HOD'S Signature
& Name

Shobana Melano

#### III BA ECONOMICS

#### V-SEMESTER

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS	
UAEC	19E5SB4	LAW AND POLITICS	2	2	

### **COURSE DESCRIPTION**

Study of Indian Judiciary, constitution, filing complaints, election procedures and functioning of legislative bodies

### COURSE OBJECTIVE/S

- 1. To make the students to understand Indian Law
- 2. To enlighten the students on Indian Judiciary and constitution
- 3. To enhance the knowledge of contesting in elections.

### **UNIT I: CONSTITUTION OF INDIA:**

[6 HRS]

Basic structure: Rights, Fundamental Rights and Fundamental Duties,

Directive Principles - Laws Protecting Women - Public interest Litigation

### **UNIT II JUDICIARY IN INDIA:**

[6 HRS]

Supreme Court of India, High Courts, Lower Courts in India - Advocates, Judges- Party in Person- Important Laws of the country: Civil law- Criminal law

# UNIT III: FILING CRIMINAL, CIVIL PETITIONS PETITIONS AND REMEDIES: [6 HRS]

Procedure for filing a Civil petitions in court - Remedies in civil laws - Procedure for filing a Criminal Case - Remedies in Criminal laws - Filing a Case as Party in Person- Official online Complaints to respective Government bodies- Procedure for filing a Criminal complaints/FIR in Police

### UNIT: IV: ELECTION PROCEDURES IN INDIA: [6 HRS]

Difference between Administrative Governance and legislative Governance Election and eligibilities - Registration of political parties-Individual Contestants -Contesting in Election - Filling candidature for election

### UNIT V: FUNCTIONS OF LEGISLATIVE BODIES:

[6 HRS]

Legislative Bodies of India - Panchayat President, Corporation Councellor, M.L.As, MPs - Functions, Activities and Fund allotment for Panchayat President, Corporation Councellor, M.L.As, MPs - Gram Sabha meetings and procedures

### Unit VI: DYNAMISM:

Case study of one or more Criminal case Proceedings - Case study of one or more Civil case Proceedings - Case of Personal Court Experience - Case Study of M.L.A, MP, Councellor office activities

### COURSE CONTENTS & LECTURESCHEDULE

Modul e No.	Topic	No. of Lectures	Teaching Pedagogy	Teaching Aids				
	Unit -1 Constitu	tion of Ind	ia					
1.1	Constitution of India: Basic	3	Discussion	Black				
	structure			Board				
1.2	Rights, Fundamental Rights	2		LCD				
1.3	Fundamental Duties	2	E-Content and discussion	LCD				
1.4	Directive Principles	2	Lecture	PPT & White board				
1.5	Laws Protecting Women	3	Lecture	Black Board				
1.6	Public interest Litigation	3	Discussion	Moodle classroom				
Unit -2 Judiciary in India: Supreme Court of India, High Courts, Lower Courts in India								
2.1	Judiciary in India: Introduction	2	Group Discussion	PPT & White board				

2.2	Supreme Court of India, High	3	E-Content	Google
	Courts, Lower Courts in India		and	classroom
			discusion	
2.3	Advocates, Judges-	2	Lecture	LCD
2.4	Party in Person	3	Lecture	PPT &
				White
				board
2.5	Important Laws of the country: Civil	2	Lecture	Black
	law			Board
2.6	Important Laws of the country:	3	Lecture	PPT &
	Criminal law			White
				board
J	Jnit -III <b>Filing Criminal complaints, Ci</b>	vil petitio	ns	
Reme	dies for civil laws			
3.1	Procedure for filing a Civil petitions	3	E-Content	PPT &
	in court - Remedies in civil laws		and	White
			discussion	board
3:1	Procedure for filing a Criminal Case	3	Lecture	LCD
	- Remedies in Criminal laws			
3.3	Filing a Case as Party in Person	3	Lecture	PPT &
				White
				board
3.4	Official online Complaints to	2	Lecture	PPT &
	respective Government bodies			White
				board
3.5	Procedure for filing a Criminal	2	Lecture	Moodle
	complaints			classroom
3.6	Procedure for filing FIR in Police	2		Moodle
				classroom
	· ·			

4.1	Difference between Administrative	2	Video	Moodle
	Governance and legislative		Lecture	classroom
	Governance			
42	Election and eligibilities	2	Lecture	
43	Registration of political parties	2	Lecture	LCD
44	Individual Contestants	2	Group	PPT &
			Discussion	White
				board
45	Contesting in Election	3	E-Content	Black
			and	Board
			discusion	
46	Filling candidature for election	4	Lecture	PPT &
				White
				board
Unit V:	Functions of Legislative Bodies:	<u>i</u>		
5.1	Legislative Bodies of India	3	Lecture	Black
				Board
5.1:1	Panchayat President, Corporation	2	Lecture	LCD
	Councellor, M.L.As, MPs			
5.3	Functions of Panchayat President,	3	Group	PPT &
	Corporation Councellor, M.L.As,		Discussion	White
	MPs			board
5.4	Activities of Panchayat President,	2	E-Content	Smart
	Corporation Councellor, M.L.As,		and	Board
	MPs		discusion	
5.5	Fund allotment for Panchayat	2	Lecture	Moodle
	President, Corporation Councellor,			classroom
	M.L.As, MPs			
5.6	Gram Sabha meetings and	3	Video	Moodle
	procedures		Lecture	classroom
Unit VI	: Dynamism			-5 hours

5.1	Case study of one or more Criminal	Moodle
	case Proceedings	classroom
5.2	Case study of one or more Civil case	Moodle
	Proceedings	classroom
5.3	Case of Personal Court Experience	Moodle
		classroom
5.4	Case Study of M.L.A, MP, Councellor	Moodle
	office activities	classroom
5.4	Case Study of Gram Sabha meetings	Moodle
		classroom

### References

- 1.Durga Das Basu, 'Introduction to constitution of India', Lexis Nexis Publications, Twenty Second edition,
- 2. Problems and Solutions on *Civil Law*, Kishor Prasad Paperback

	C1	C2	C3 C4 Total Scholas tic Marks C5		CIA Total	Percenta		
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme nt
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20
Non Scholas tic	-	-	-	-		5	5	12.5

Total	5	5	10	15	35	5	40	100	
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CIA	
Scholastic	35
Non Scholastic	5
	40

# **EVALUATION PATTERN**

SCHOLASTIC				NON - SCHOLASTI C		MARKS		
<b>C</b> 1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

# **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
C2	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	-	Quiz	2 *	-	5 Mks
C6	_	Attendance		-	5 Mks

## **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	Make the students to understand the Indian legal system.	K1	PSO1
CO 2	Equip the students to face the realities of society.	K1, K2,	PSO2
CO 3	Analytical skills are enhanced.	K1 & K3	PSO5
CO 4	Enhance the practical knowledge of fighting in court.	K1, K2 & K3	PSO4
CO 5	Make the students to understand the Indian legal system.	K2 & K4	PSO3

# Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	2	3	3	3	3
CO2	2	3	3	3	3
CO3	2	3	3	3	3
CO4	2	3	3	3	3
CO5	2	3	3	3	3

## **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
CO3	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

Note:	☐ Strongly Correlated – <b>3</b>	□ Moderately Correlated – 2

 $\hfill\square$  Weakly Correlated -  $\pmb{1}$ 

**COURSE DESIGNER:** 

Shobana Melaro

Shobana Melaro

Staff Name Dr. Shobana Nelasco

Forwarded By
HOD'S Signature
& Name

#### III BA ECONOMICS

### VI SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS	
UAEC	19E6SB5	ECONOMIC JOURNALISM	2	2	

### COURSE DESCRIPTION

Journalism tailor made for Economists

### COURSE OBJECTIVE/S

- 1. To promote skills of journalism among Economics students
- 2. To educate the students the part of journalism that tracks, records, analyses and interprets the business, economic and financial activities.
- 3. To make effective oral presentations on a variety of topics in public settings.
- 4. To apply basic and advanced human communication theories and models to academic and professional situations.
- 5. To get knowledge on journalism tools.
- 6. To make them editors and journalist
- 7. To make them freelance journalist

### UNIT I MASS COMMUNICATION AND MEDIA

(6HRS)

Print Media: Newspaper, Magazines, journals etc Audio- Visual: TV-

Courses in journalism: Regular and Distant

### **UNIT II JOURNALISM TOOLS**

(6HRS)

Writing and Editing - Economic Reports Writing Economics book review- Economics Articles review - Economic Survey- Economic investigation - wikipedia

### UNIT III ECONOMIC ANALYSIS

(6 HRS)

Economic Researches - Analysing the trends- Analysing the global ranking - national ranking - Interpreting the Budget and fund allocations - Stock exchanges and their trends and its influence on the national economy

### UNIT: IV ECONOMIC JOURNALIST ROLES AND FUNCTIONS (6 HRS)

Editor –Reporter- Proof Reader – Freelance Journalist –Correspondent – Special Reporter – Writer- Columnist –Critic – Photojournalist – Economic Cartoonist

### UNIT: V SKILLS SUPPORTING JOURNALISM

(6 HRS)

Audio, Photographic and Video skills – Writing skills and speaking

skills -Exercises: Short video shooting, short video making, audio recording

### **UNIT VI: DYNAMISM**

Writing economics analyses on any economic issue - Preparing video on any one economic issue - Writing Report on any one economic issue

Modul	<b>.</b>	No. of	Teaching	Teaching
e No.	Topic	Lectures	Pedagogy	Aids
UNIT I N				
1.1	Print Media: Newspaper,	2	Lecture	Black
	Magazines, journals etc			board
1.2	Audio: Radio	1	Discussion	Black
				board
1.3	Visual: TV	1	Online	LCD
			delivery	
1.3	Courses in journalism: Regular	1	Lecture	Black
	and Distant			board
UNIT II	JOURNALISM TOOLS	<u>i</u>		<u>.i</u>
2.1	Writing and Editing	1	Online	LCD
			delivery	
2.2	Economic Reports Writing	1	Discussion	White
				Board
2.3	Economics book review	1	Lecture	White
				Board
2.4	Economics Articles review	1	Discussion	White
				Board
2.5	Economic Survey	1	Lecture	White
				Board

2.6	Economic investigation	1	lecture	Black
				board
UNIT III	ECONOMIC ANALYSIS	<u>.i.</u>	<u>.i.</u>	
4.1	Economic Researches	1	PPT and	LCD
			lecture	
4.2	Analysing the trends	1	lecture	Black
				board
	Analysing the global ranking		lecture	Black
				board
	Analysing the national ranking		lecture	Black
				board
4.1	Interpreting the Budget and fund	1	lecture	Black
	allocations			board
4.2	Stock exchanges and their trends	2	lecture	Moodle
	and its influence on the national			classroom
	economy			
UNIT IV	ECONOMIC JOURNALIST ROLES A	ND FUNCTI	ONS	
3.1	Editor -Reporter -Proof Reader	1	PPT and	LCD
			lecture	
3.2	Freelance Journalist and	1	lecture	Black
	Correspondent			board
3.3	Special Reporter	1	lecture	Black
				board
3.4	Writer- Columnist and Critic	1	lecture	Moodle
				classroom
3.5	Photojournalist and Economic	1	PPT and	LCD
	Cartoonist		lecture	
UNIT V	SKILLS SUPPORTING JOURNALISM			
<b>UNIT V</b> 5 5.1	SKILLS SUPPORTING JOURNALISM  Audio skills : audio recording		Youtube	Moodle
	·		Youtube Video and	Moodle Classroom

5.2	Photographic skills: Exercises:		Youtube	Moodle
			Video and	Classroom
			lecture	
5.3	Writing skills: Exercises	1	Video and	Moodle
			lecture	Classroom
5.4	speaking skills: Exercises	1	Video and	Moodle
			lecture	Classroom
5.5	Video skills: Short video shooting,	1	lecture	
	editing and making			
UNIT VI	: DYNAMISM			
6.1	Writing economics analyses on any			Moodle
	economic issue			Classroom
				submission
6.2	Preparing video on any one			Moodle
	economic issue			Classroom
				submission
6.3	Writing Report on any one			Moodle
	economic issue			Classroom
				submission

### **REFERENCE BOOKS:**

Business Journalism: How to Report on Business and Economics 1st ed.

Edition

by Keith Hayes

http://www.journalismdegree.com/become-a-journalist/

https://www.americanpressinstitute.org/journalism-essentials/what-is-journalism/

https://www.theartcareerproject.com/careers/journalism/

https://study.com/academy/lesson/what-is-journalism-definition-roles-

issues.html

	C1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				ge of Assessme
	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
кз	-	-	3	5	8	-	8	20
K4	1	ı	3	5	8	-	8	20
Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA					
Scholastic	35				
Non Scholastic	5				
	40				

## **EVALUATION PATTERN**

	SC	HOLAS	TIC		NON - SCHOLASTI C	MARKS		
C1	C2	С3	C4	C5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

## **UG CIA Components**

			Nos		
C1	-	Test (CIA 1)	1	-	10 Mks
<b>C2</b>	-	Test (CIA 2)	1	-	10 Mks
СЗ	_	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 <b>*</b>	-	5 Mks
<b>C</b> 5	_	Quiz	2 *	-	5 Mks
<b>C6</b>	-	Attendance		-	5 Mks

# COURSE OUTCOMES

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	Write a variety of mass media products, including news stories, press releases, and advertising copy, following accepted journalistic standards, including Associated Press style.	K1	PSO1
CO 2	Able to create and design emerging media products, including blogs, digital audio, digital video, social media, digital photography, and multimedia.	K1, K2,	PSO3
CO 3	Apply computer and technical skills to designated production and research functions in journalism.	K1 & K3	PSO5
CO 4	Function both independently and as a	K1, K2	PSO2

	member of editorial and/or production teams.		
CO 5	Analyze knowledge from communities, current events and public affairs, and history to interpret and express the context for designated journalism publications and/or productions.	K2 & K4	PSO4

### Mapping COs Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
CO3	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

# Mapping COs Consistency with POs

CO/ PO	PO1	PO2	PO3	PO4	PO5	P06	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
соз	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

$f Note: \square Strongly ($	Correlated – <b>3</b>
------------------------------	-----------------------

□ Moderately Correlated – **2** 

 $\square$  Weakly Correlated -1

**COURSE DESIGNER:** 

Shobana Melaro

Shobana Melaro

Staff Name (Dr. Shobana Nelasco)

### Forwarded By

### **HOD'S Signature**

#### III BA ECONOMICS

& Name

#### VI

#### SEMESTER

(For those who joined in 2019 onwards)

PROGRAMME COURSE TO COURSE TO	TLE HRS/WEEK	CREDITS
UAEC 19E6SB6 TAX CALCULATE	ION 2	2

#### COURSE DESCRIPTION

This course is designed to provide the students with a basic introduction to meaning and classification of tax and the calculation of income tax, VAT and GST. It also discusses the international transfers, custom duty and property registration charges and procedures.

### COURSE OBJECTIVE/S

- 1. To learn the process of calculating income tax
- 2. To learn the process of calculating GST
- 3. To get the practical knowledge of charges for land registration and other taxes

### **UNIT I: DIFFERENT TAXES**

[6HRS]

**Direct and Indirect taxes Self Study** –International transaction taxes

### UNIT II: INCOME TAX

[6HRS]

Different tax slabs - Exemptions - individual income tax calculations

### **Self Study**

### **UNIT III: GST CALCULATIONS**

[6HRS]

Meaning – Categories – tax rates for different items – Tax calculations

### UNIT IV: IV INTERNATIONAL DUTIES

[6HRS]

Excise Duty Import and Export Duty Self Study Customs Duty - Different Rates

### UNIT: V LAND REGISTRATION CHARGES

[6HRS]

Buying and selling - Gift taxes Self Study - transfer taxes to families

### UNIT VI - DYNAMISM/CURRENTAFFAIR

Calculation of Income Tax for salaried individual, Identify International Transfers, case study on procedure for Transfer of property to families.

	COURSE CONTENTS & LECTURESCHEDULE							
Module No.	Topic	No. of Lectures	Teaching Pedagogy	Teaching Aids				
UNIT -I	DIFFERENT TAXES	<u>I</u>						
1.1	Direct and Indirect taxes	3	Chalk & Talk	Black Board				
1.1:1	International transaction taxes	2	2 Chalk & Talk					
UNIT II :	INCOME TAX							
2.1	Different tax slabs – Exemptions	3	Lecture	Smart Board				
2.1.1	- individual income tax calculations	2	Lecture	Black Board				
UNIT III	<u>.</u>							
3.1	GST-Meaning – Categories – tax rates for different items	3	Lecture	LCD				
3.1.1	GST calculations	2	Chalk & Talk	Black Board				
UNIT -IV	V: INTERNATIONAL DUT	IES						
4.1	Excise Duty Import and Export Duty	2	Lecture	LCD				
4.1.1	Customs Duty – Different Rates	3	Chalk & Talk	Black Board				
UNIT V:	LAND REGISTRATION CH	ARGES	<u> </u>	<u> </u>				
5.1	Property-Buying and selling – Gift taxes	2	Chalk & Talk	Black Board				
5.1.1	transfer taxes to families	3	Chalk & Talk	LCD				
				· · · · · · · · · · · · · · · · · · ·				

UNIT VI:	DYNAMICS		
6.1	Income tax calculation		
6.2	GST Calculation		

### **TEXT BOOKS:**

1. Tyagi. B.P., "Public Finance", Jai Prakash Nath & Co, Meerut [U.P], 4<sup>th</sup> Edition, 2004-05.

### REFERENCE BOOKS:

- 1. Cauvery. R. etal, "Public Finance", Sultan Chand & Company, New Delhi 2001.
- 2. Manker, "Public Finance", Himalaya Publishing House, 5<sup>th</sup> Edition, July 2001.

### **WEB REFERENCES**

- https://primopayroll.co.in/blog/2017/08/calculate-income-tax-fy-2017-2018/
- 2. https://www.incometaxindia.gov.in/pages/tools/tax-calculator.aspx
- 3. https://www.incometaxindia.gov.in/pages/tools/income-tax-calculator.aspx
- 4. https://cleartax.in/s/tax-calculation-gst
- 5. https://www.youtube.com/watch?v=2q6NMCC8zsY
- 6. https://excelatwork.co.nz/2017/07/01/how-to-calculate-gst-at-15-using-excel-formulas/
- 7. https://en.wikipedia.org/wiki/GST
- 8. https://cleartax.in/s/gst-law-goods-and-services-tax

Lovela	<b>C</b> 1	C2	СЗ	C4	Total Scholas tic Marks	Non Scholas tic Marks C5	CIA Total	Percenta ge of
Levels	Sessio n - wise Avera ge	Bett er of W1, W2	M1+M 2	MID - SEM TES T				Assessme nt

	5 Mks.	5 Mks	5+5=1 0 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
K1	5	-	-	2 ½	7.5	-	7.5	18.75
K2	-	5	4	2 ½	11.5	-	11.5	28.75
К3	-	-	3	5	8	-	8	20
K4	-	-	3	5	8	-	8	20
Non Scholas tic	-	-	-	-		5	5	12.5
Total	5	5	10	15	35	5	40	100

CIA						
Scholastic	35					
Non-Scholastic	5					
	40					

# **EVALUATION PATTERN**

SCHOLASTIC				NON - SCHOLASTI C	MARKS			
<b>C</b> 1	C2	С3	C4	<b>C</b> 5	C6	CIA	ESE	Tota 1
10	10	5	5	5	5	40	60	100

# **UG CIA Components**

			No s		
C1	-	Test (CIA 1)	1	-	10 Mks
C2	-	Test (CIA 2)	1	-	10 Mks
СЗ	-	Assignment	1	_	5 Mks

**C4** - Open Book Test/PPT 2 \* - 5 Mks

**C5** - Quiz 2 \* - 5 Mks

**C6** - Attendance - 5 Mks

## **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
	Identify the Direct and Indirect		PSO1& PSO2
CO 1	Taxes and International	K1, K2& K3	
	Transaction Tax.		
	Outline the Import and Export		PSO3
CO 2	duties, gift tax and Land tax.	K1, K2	
	Compare revenue from Direct		PSO5
CO 3	and Indirect Taxes in India.	K1 & K3	
	Analyse the Trends in India"s		PSO4
CO 4	Tax Revenue.	K1, K2, K3	
00.5	Understand the Taminadu's	170 0 174	PSO2
CO 5	property registration procedures	K2 & K4	

# **Mapping C0s Consistency with PSOs**

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
CO3	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

## **Mapping COs Consistency with POs**

CO/ PO	PO1	PO2	PO3	PO4	PO5	PO6	PO7
CO1	3	2	3	3	3	3	3
CO2	3	3	2	3	3	3	3
CO3	3	3	3	3	2	2	2
CO4	3	3	3	2	3	3	3
CO5	3	3	3	3	3	1	3

Shobana Melano

<b>Note</b> :□ Strongly Correlated – <b>3</b>	☐ Moderately Correlated –

 $\square$  Weakly Correlated -1

**COURSE DESIGNER:** 

Staff Name Dr. Regina Mary

Forwarded By
HOD'S Signature
& Name

2

# I B.A ECONOMICS SEMESTER -II

#### For those who joined in 2019 onwards

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	20E2SL2	ECONOMICS OF TOURISM	-	2

#### **COURSE DESCRIPTION**

The program prepares managers and professionals that are able to tackle the global challenges of contemporary **tourism**: being, at the same time, engine for **economic** growth, key-player of sustainable development, and promoter of the cultural heritage.

#### **COURSE OBJECTIVES**

- 1. The objective of the course is to give students a theoretical economic background for a better understanding of international tourism which they can use for analyzing and solving problems of in the real world.
- 2. To give answers to major challenges which tourism related industries and destination organizations face in advanced economies

#### **UNIT-I INTRODUCTION**

Introduction – Tourism demand- theoretical background – types of tourism demand – indicators of effective demand – determinants of tourism demand – life cycle factors- global view- measurement of tourism demand – National and International tourism demand

#### UNIT- II TOURISM DEMAND FORECASTING

Tourism demand forecasting- methods of forecasting - public and private sectors in tourism - Government's role in tourism - Need for public and private sectors cooperation in tourism

#### **UNIT-III TOURISM PRICING**

Cost Concepts- Market Structure and Competition – Pricing in tourism – determinants of price- Pricing tourism products- Approaches to Pricing

#### UNIT- IV COST AND BENEFITS OF TOURISM

Impact of tourism – economic aspects- multiplier effect-displacement effect and tourism- tourist spending – cost and benefits of tourism – environmental aspects- Contingency valuation method

#### UNIT- V TOURISM ENVIRONMENT

Macro economic environment- Economic transition in India – A quick review- Liberalization, Privatization and Globalization

#### **UNIT - VI DYNAMISM**

Impact of COVID on Tourism Sector – Analysis of Economic transition in India - Methods of forecasting

#### REFERENCES:

- 1. Ronila Chawla," Economic of Tourism & Development", Sonali Publication, New Delhi, 2004
- 2. Peterson .H.C & W.C. Lewis ," Managerial Economics", Prentice Hall (India), New Delhi,2004
- 3. Dholakia RH & Oza A.L. ,"Micro Economics for Management Students", Oxford University Press, New Delhi-2004
- 4. Varshney RL & Maheswari KI, "Managerial Economics, Sultan Chand, New Delhi: 2004
- 5. Maddala," Microeconomics ", TMH, New Delhi-2004

	C1	C2	СЗ	C4	C5	Total Schola stic Marks	Non Schola stic Marks C5	CIA Tota 1	Percent age of
Levels	Т1	Т2	Qu iz	Assign ment	OBT/ PPT				Assess ment
	10 Mk s.	10 Mk s	5 Mk s.	5 Mks	5 Mks	35 Mks.	5 Mks.	40M ks.	
К1	2	2	-	-	-	4	-	4	10
K2	2	2	5	-	-	9	-	9	22.5
кз	3	3	-	-	5	11	-	11	27.5
K4	3	3	-	5	-	11	-	11	27.5
Non Schola stic	-	-	-	-	-		5	5	12.5
Total	1 0	1 0	5	5	5	35	5	40	100

CIA	
Assignment	20
Test	20
	40

- $\checkmark$  All the course outcomes are to be assessed in CIA components.
- ✓ The levels of CIA Assessment based on Revised Bloom's Taxonomy for UG are :

**K1-** Remember, **K2-**Understand, **K3-**Apply, **K4-**Analyse

✓ The UG course teachers are requested to start conducting C1, C2 in due intervals of time.

# **EVALUATION PATTERN**

CIA		MARI	KS	
C1	C2	CIA	ESE	Total
20	20	40	60	100

## **CIA Components**

**C1** – Assignment

C2 - Test

	C1	C2	С3	C4	C5	Total Schola stic Marks	Non Schola stic Marks C5	CIA Tota 1	Percent age of
Levels	Т1	Т2	Qu iz	Assign ment	OBT/ PPT				Assess ment
	10 Mk s.	10 Mk s	5 Mk s.	5 Mks	5 Mks	35 Mks.	5 Mks.	40M ks.	
K1	2	2	-	-	-	4	-	4	10
K2	2	2	5	-	-	9	-	9	22.5
кз	3	3	-	-	5	11	-	11	27.5
K4	3	3	-	5	-	11	-	11	27.5
Non Schola stic	-	-	-	-	-		5	5	12.5
Total	1 0	1 0	5	5	5	35	5	40	100

## **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	Understand the importance of tourism as one of the major foreign exchange sources	K1	PSO1& PSO2
CO 2	Identify the Government role in Tourism sector	K2	PSO3
CO 3	Assess the impact of tourism	К3	PSO5
CO 4	Evaluate the role of tourism in Environment	К3	PSO4
CO 5	Understand the importance of tourism as one of the major foreign exchange sources	K1	PSO2

# **Mapping COs Consistency with PSOs**

No.	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5
CO 1	2	2	3	3	2
CO 2	3	1	3	3	2
CO 3	3	2	3	3	2
CO 4	3	2	2	2	2

CO 5	1	1	1	3	3

**Note**: ♦ Strongly Correlated – **3** ♦ Moderately Correlated – **2** 

♦ Weakly Correlated -1

## Mapping of COs with Pos

CO/ PSO	PO1	PO2	РО3	PO4	PO5	P06	PO7
CO1	1	1	1	1	2	2	1
CO2	2	1	1	1	1	2	1
соз	2	1	1	1	1	2	1
CO4	2	1	1	1	2	2	1
CO5	2	1	1	1	1	2	1

#### **COURSE DESIGNER:**

R. Siji Karthika

Dr. R.SUJI KARTHIKA

Forwarded By

**HOD NAME AND SIGN** 

Shobana Melaro

# II B.A ECONOMICS SEMESTER -IV

#### For those who joined in 2019 onwards

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC	20E4SL4	DYNAMICS OF RESEARCH	-	2

#### COURSE DESCRIPTION

Gain knowledge on basic research problems

#### **COURSE OBJECTIVES**

- 1. Students may gain knowledge in general definition of research design.
- 2. Students should know why educational research is undertaken, and the audiences that profit from research studies.
- 3. Able to identify the overall process of designing a research study from its inception to its report.
- 4. Students should be familiar with ethical issues in educational research, including those issues that arise in using quantitative and qualitative research.
- 5. Students may know the primary characteristics of quantitative research and qualitative research.
- 6. Students can be able to identify a research problem with suggestions.

#### UNIT I: NATURE OF RESEARCH

Meaning of Research- Objectives of Research- Motivation in Research- Types of Research- Research approaches – Significance of Research and Scientific Method Research Process – Criteria of Good Research – Problems Encountered by Researchers in India- Plagiarism check and Ethics in Research

#### UNIT: II RESEARCH PROBLEM AND RESEARCH DESIGN

Research Problem: Identification of the Problem – Formulation of the Problem- Criteria of a Good Research Problem. Role of Review of Literature.

Research Design: Meaning – Characteristics of a Good Research Design – Components of a Research Design – Types of Research Design.

#### UNIT III: METHODS OF DATA COLLECTION

Primary Data: Mailed Questionnaire, Schedules, Interview Method, Observation and Case Study. Merits and Demerits of Primary Sources. Hypothesis testing: Garret ranking – likert scale – Gini ratio – Factor Analysis – Swot Analysis

Census and Sample Survey – Criteria for Selecting a Sample Procedure – Different Types of Sampling.

Secondary Data: Sources of Secondary Data – Precautions in the use of Secondary Data – Merits & Demerits. Student t-test, Chow test, F-test, Z- test, Unit root test, Chi-squared test, Compound growth rate, and Stability Analysis

#### UNIT IV: FORMULATION AND TESTING OF HYPOTHESIS

Definition of Hypothesis. Role of Hypothesis – Types of Hypothesis – Criteria for useful Hypothesis – its Formulation. Procedure for Testing Hypothesis – level of significance.

#### UNIT V: PROCESSING OF DATA AND REPORT WRITING

Data Processing - Scaling Techniques - Likert's Scale - Tabulation - Editing - Coding - Analysis and Interpretation of Data - Precautions Interpretation - Steps in Report Writing - Format for Research Report - Preliminary, Text, Reference Material - Foot Note, Index, Bibliography.

#### **UNIT - VI DYNAMISM**

# Practical Evaluation Components using case study, Survey Reports and presentation (PPT or oral):

- 1. Seminar and presentation on practical research works
- 2. Doing individual project in research proposals
- 3, Collecting and writing review of articles with the above tools

#### Reference Books:

- 1. Donald .H. Mc Burney, "Research Methods", Thomson-Wordsworth, 5<sup>th</sup> Edition, 2003.
- 2. Ghosh B.N., "Scientific Method & Social Research", Sterling PublishersPvt.Ltd., New Delhi, 4th Edition 1987.

- 3. Goode and Hatt, "Methods and Social Research", McGraw Hill International Book Company, 23<sup>rd</sup> Printing, 1983.
- 4. Gopal Lal Jain,"Research Methodology Methods tools and Techniques", Mangal Deep Publications, Jaipur 1998.
- 5. Kothari C.R., "Research Methodology", New Age International Publishers, New Delhi,3<sup>rd</sup> reprint Edition, 2004.
- 6. Sadhu & Singh, "Research Methodology in Social Sciences", Himalaya Publishing House, Mumbai, 2<sup>nd</sup> Edition,1983.
- 7. Santosh Gupta, "Research Methodology and Statistical Techniques", Deep and Deep Publications, New Delhi, 2001.
- 8. Sonachalam K.S., "Research Methodology of Social Science", Emerald Publishers, Madras, 1988.
- 9. Yogesh Kumar Singh and Ruchikanath, "Research Methodology", A.P.H Publishing Corporation, New Delhi 2005.
- 10. O.R. Krishnaswamy and M. Ranganathan, "Methodology of Research in Social Sciences", Himalaya Publishing House, New Delhi, 2006.
- 11. Villiam .J. Good & paul k. methods in social research hatt mcgraw hill international book company.Andrew J. Oswald "surveys in economics" black well oxford Uk Cambridge USA
- 12. https://www.slideshare.net/DVutkarsh/research-process-and-research-design

	C1	C2	С3	C4	C5	Total Schola stic Marks	Non Schola stic Marks C5	CIA Tota 1	Percent age of
Levels	Т1	Т2	Qu iz	Assign ment	OBT/ PPT				Assess ment
	10 Mk s.	10 Mk s	5 Mk s.	5 Mks	5 Mks	35 Mks.	5 Mks.	40M ks.	
К1	2	2	-	-	-	4	-	4	10
К2	2	2	5	-	-	9	-	9	22.5
кз	3	3	-	-	5	11	-	11	27.5
K4	3	3	-	5	-	11	-	11	27.5
Non Schola stic	-	-	-	-	-		5	5	12.5
Total	1 0	1 0	5	5	5	35	5	40	100

CIA	
Assignment	20
Test	20
	40

- $\checkmark$  All the course outcomes are to be assessed in CIA components.
- ✓ The levels of CIA Assessment based on Revised Bloom's Taxonomy for UG are :

**K1-** Remember, **K2-**Understand, **K3-**Apply, **K4-**Analyse

✓ The UG course teachers are requested to start conducting C1, C2 in due intervals of time.

## **EVALUATION PATTERN**

CIA		MARI	KS	
C1	C1 C2		CIA ESE To	
20	20	40	60	100

## **CIA Components**

**C1** – Assignment

C2 - Test

	C1	C2	С3	C4	C5	Total Schola stic Marks	Non Schola stic Marks C5	CIA Tota 1	Percent age of
Levels	Т1	Т2	Quiz	Assig nmen t	OBT/ PPT				Assess ment
	10 Mks.	10 Mks	5 Mks.	5 Mks	5 Mks	35 Mks.	5 Mks.	40M ks.	
K1	2	2	-	-	-	4	-	4	10
K2	2	2	5	ı	-	9	-	9	22.5
кз	3	3	ı	ı	5	11	-	11	27.5
K4	3	3	-	5	-	11	-	11	27.5
Non Scholastic	-	-	-	-	-		5	5	12.5
Total	10	1 0	5	5	5	35	5	40	100

## **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	Understand some basic concepts of research and its methodologies	K1	PSO1
CO 2	Identify appropriate research topics and Select and define appropriate research problem and parameters	K2	PSO3
CO 3	Prepare a project proposal (to undertake a project)	K3	PSO2
CO 4	Organize and conduct research (advanced project) in a more appropriate manner	K4	PSO4
CO 5	Write a research report and thesis and proposal for grant and assess critically the case study, structured surveys, interviews, report writing research methods	K5	PSO5

# Mapping COs Consistency with PSOs

No.	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5
CO 1	2	2	3	3	2
CO 2	3	1	3	3	2
CO 3	3	2	3	3	2
CO 4	3	2	2	2	2

CO 5	1	1	1	3	3
CO6	1	1	1	3	3

**Note**: ♦ Strongly Correlated – **3** 

♦ Moderately Correlated – 2

♦ Weakly Correlated -1

## Mapping of COs with Pos

CO/ PSO	PO1	PO2	РО3	PO4	PO5	P06	PO7
CO1	1	1	1	1	2	2	1
CO2	2	1	1	1	1	2	1
соз	2	1	1	1	1	2	1
CO4	2	1	1	1	2	2	1
CO5	2	1	1	1	1	2	1

#### **COURSE DESIGNER:**

y una

Dr. G. UMA

Forwarded By

Shobana Melaro

HOD'S Signature & Name

#### III B.A

#### SEMESTER -VI

#### For those who joined in 2019 onwards

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UAEC / UATA	21E6SLT6	TAMIL ILAKKIYAMUM PORULIYALUM	-	2

#### COURSE DESCRIPTION

பொருளியல் சிந்தனைகளை அறிதல்.

#### **COURSE OBJECTIVES**

பொருளியல் முறைமைகளையும், வகைகளையும், பணப்பரிவர்த்தனை முறை குறித்தும் அறியும் திறன் பெறுதல்.

#### UNIT –I பண்டைக்கால பொருளியல்

யூதர் பொருளியல் சிந்தனை - கிரேக்கர் சிந்தனை -ரோமானியர் சிந்தனை - இந்தியச் சிந்தனை.

#### UNIT –II வேளாண்மைச் சமூகம

சங்க இலக்கியத்தில் வேளாண்மையும் வணிகப் பொருளாதாரமும் - வணிகத்தின் வகைகள் - வணிகரின் வாழ்வியல் - வேளாண்மைச் சமூகம்

#### UNIT –III திருக்குறளில் பொருளியல் சிந்தனைகள்

பொருள் உற்பத்தி - நிலம் - உழைப்பு - பொருள் - தொழில் நிர்வாகம்.

#### UNIT -IV PAYMENT SYSTEM - INTRODUCTION

Payment System –Barter System - Gold Standard – Paper Currency -

Digital payment, Magalvaari System

#### UNIT -V ECONOMIC HISTORY OF TAMILAGAM

Economic history of Tamilagam during Chera, Chola, Pandiya and Modern period .

#### UNIT -VI DYNAMISM (FS or CIA only)

History of Tamilagam in Ancient Literature – Case Study on agricultural labourers in Madurai – A Study on Allocation of Factors of Production

#### REFERENCES:

- 1. சசிவல்லி பண்டைத் தமிழர் தொழில்கள், உலகத் தமிழாராய்ச்சி நிறுவனம், சென்னை, 1995.
- 2. மாதையன். பெ., சங்க இலக்கியத்தில் வேளாண் சமூகம், நியூ செஞ்சுரி புக் ஹவுஸ், சென்னை, முதல் பதிப்பு, 2010.
- 3. முருகன்.பி., திருக்குறளில் பொருளில் சிந்தனை, நியூ செஞ்சுரி புக் ஹவுஸ், சென்னை, முதல் பதிப்பு, டிசம்பர், 1994.
- 4. Jhingan. M.L. Monetary Economics, Konark Publishers, Delhi, 2000
- 5. Sundaram. K.P.M., Indian Economy, Sultanchand company, New Delhi, 2015

	C1	C2	С3	C4	C5	Total Schola stic Marks	Non Schola stic Marks C5	CIA Tota 1	Percent age of
Levels	Т1	Т2	Qu iz	Assign ment	OBT/ PPT				Assess ment
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K2	2	2	5	-	-	9	-	9	22.5
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К4	3	3	-	5	-	11	-	11	27.5
Non Schola stic	-	-	-	-	-		5	5	12.5
Total	1 0	1 0	5	5	5	35	5	40	100

CIA					
Assignment	20				
Test	20				
	40				

- ✓ All the course outcomes are to be assessed in CIA components.
- ✓ The levels of CIA Assessment based on Revised Bloom's Taxonomy for UG are:
  - **K1-** Remember, **K2-**Understand, **K3-**Apply, **K4-**Analyse
- ✓ The UG course teachers are requested to start conducting C1, C2 in due intervals of time.

### **EVALUATION PATTERN**

CIA		MARKS			
C1	C2	CIA	ESE	Total	
20	20	40	60	100	

#### **CIA Components**

**C1** – Assignment

C2 - Test

#### **COURSE OUTCOMES**

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED	
CO 1	gz;ilf;fhy nghUspay; rpe;;jidfisj; njupjy;	K1, K2	PSO1	
CO 2	வேளாண்மைச் சமூக அமைப்பு குறித்து அறிதல்	K2, K3	PSO2	

CO 3	திருக்குநளில் இடம்பெறும் பொருளியல் பதிவுகளைத் தெரிதல்	K2, K4	PSO3
CO 4	To gain Knowledge on payment system	K1, K2	PSO4
CO 5	To acquire knowledge on Agricultural System	K3, K4	PSO5

# **Mapping COs Consistency with PSOs**

No.	PSO 1	PSO 2	PSO 3	PSO 4	PSO 5
CO 1	2	2	3	3	2
CO 2	3	1	3	3	2
со з	3	2	3	3	2
CO 4	3	2	2	2	2
CO 5	1	1	1	3	3
CO6	1	1	1	3	3

**Note**: ◆ Strongly Correlated – **3** ◆ Moderately Correlated – **2** 

♦ Weakly Correlated -1

### Mapping of COs with POs

CO/ PSO	PO1	PO2	РО3	PO4	PO5	P06	PO7
CO1	1	1	1	1	2	2	1
CO2	2	1	1	1	1	2	1
соз	2	1	1	1	1	2	1
CO4	2	1	1	1	2	2	1
CO5	2	1	1	1	1	2	1

#### **COURSE DESIGNER:**

A. Coruma Somi-

- 1. Mrs. A.Gracy Rani (Department of Economics)
- 2. Dr.S.Anburani (Department of Tamil)

Forwarded By

Dr.K.Latha

**HOD'S Signature** 

& Name

Shobana Melaro

Forwarded By

**HOD NAME AND SIGN**