

FATIMA COLLEGE

(Autonomous)

Affiliated to Madurai Kamaraj University
Re-Accredited with 'A++' (CGPA 3.61) by NAAC (Cycle - IV)
Mary Land, Madurai - 625018, Tamil Nadu

1.1.2 Revised Courses USCO

Department of Commerce (S.F.)

FATIMA COLLEGE (AUTONOMOUS), MARY LAND, Madurai - 625 018

		SEMESTER	- I				
Part		Study Component	Credit	Hours	Int	Ext	Total
I	19TLC1/	Tami Language Modern	3	5	40	60	100
	19DLC1	Literature /Hindi/French					
	19RLC1						
II	19ELCI	Basic Communicative	3	5	40	60	100
		English/Intermediate					
		Communicative English/					
		Advanced Communicative					
		English					
III		Core Subject:					
	19AC1CC1	PRINCIPLES OF	4	6	40	60	100
		ACCOUNTING					
	19AC1CC 2	Business Communication	4	6	40	60	100
	19AC1AC1	Allied Subject :	5	5	40	60	100
		Statistical Methods					
IV	19AC1NME	Non-major Elective:	2	2	40	60	100
		Fundamentals of Financial					
		Accounting					
	19G1VE	Value Education	1	1	40	60	100
		TOTAL	22	30			700

		SEMESTER	- II				
Part		Study Component	Credit	Hours	Int	Ext	Total
I	19TLC2/	Language Ancient and	3	5	40	60	100
	19DLC2/	Medieval					
	19RLC2	Literature//Hindi/French					
II	19ELC2	English for Effective	3	5	40	60	100
		Communication					
		English for Empowerment					
		English for Creative					
		Writing					
III	19AC2CC3	Core Subject:	4	6	40	60	100
		Financial Accounting					
	19AC2CC4	Modern Marketing	4	6	40	60	100
		Allied Subject:	5	5	40	60	100
	19AC2AC2	Business Mathematics					
IV		Non-major Elective:	2	2	40	60	100
	19AC2NME	Fundamentals of Financial					
		Accounting					
	21G2VE	Value Education	1	1	40	60	100
		TOTAL	22	30			700

		SEMESTER	III				
Part		Study Component	Credit	Hours	Int	Ext	Total
II	19ELC3	English for Digital Era	3	5	40	60	100
III	19AC3CC5	Core Subjects :					
		Advanced Accounting	4	6	40	60	100
	19AC3CC6	Cost Accounting concepts	4	6	40	60	100
	19AC3CC7	Practical Banking	3	5	40	60	100
		Allied Subject:	3+2	5	40	60	100
	19A3ACE3 19E3ACA3/	Global Business Management/					
	19J3ACAC3	Principles of financialaccounting					
		and Accounting					
		Package					
		(Theory + Practicals)					
IV	19AC3SB1	Self management skills	2	2	40	60	100
	21G3EE	Environmental Studies	1	1	40	60	100
	21UAD3ES	Value Education- Add On					
		TOTAL	22	30			700

		SEMESTER IV					
Part		Study Component	Credit	Hour s	Int	Ext	Total
		English for Integrated		3			
II	19ELC4	Development	3	5	40	60	100
		Core Subjects :					
III	19AC4CC8	Partnership Accounting	4	6	40	60	100
	21AC4CC9	Cost Accounting Methods	4	6	40	60	100
		Principles and Practice of					
	19AC4CC10	Management	3	5	40	60	100
		Allied Subject:					
	19A4ACE4 19E4ACA4 / 19AC4ACK	Entrepreneurship/ Accounting for Decision Making Executive Skills Development	5	5	40	60	100
IV	4 19AC4SB2	Interpersonal skills	2	2	40	60	100
1 V			_	_			
	21G4EE	Gender Studies	1	1	40	60	100
	21UAD4ES	Value Education- Add On					
		Part V	1				
		TOTAL	23	30			700

		III B.Coı	n				
		SEMESTE	R V				
Part		Study Component	Credit	Hours	Int	Ext	Total
III	19AC5CC11	Core Subjects :					
		Corporate Accounting	4	5	40	60	100
	19AC5CC12	Company Law	4	5	40	60	100
		Income Tax law &					
	19AC5CC13	Practice	4	5	40	60	100
		Financial accounting					
	19AC5CC14	software package	4	5	40	60	100
		Major Elective					
	19AC5ME1 /	Quantitative Techniques OR	5	5	40	60	100
	19AC5ME2	Research methodology					
IV		Skill based:					
	19AC5SB3	Leadership Skills	2	2	40	60	100
	21AC5SB4	Soft Skills	2	2	40	60	100
	21UAD5ES	Value Education		1			
		TOTAL	25	30			700

		SEMESTE	R VI				
Part		Study Component	Credi t	Hours			
III		Core Subjects :					
	19AC6CC1	Advanced Corporate	4	5	40	60	100
	5	Accounting					
	19AC6CC1	Goods & Services Tax	4	5	40	60	100
	6	And Customs Act					
	19AC6CC1 7	Business Law	4	5	40	60	100
		Major Elective:					
	19AC6ME3	Management Accounting OR					
	19AC6ME4	Human Resource Management	5	5	40	60	100
		Auditing					
	19AC6ME5 19AC6ME6	OR Commercial Law	5	5	40	60	100
IV							
		Skill based:					
	19AC6SB5	Stress and Time	2	2	40	60	100
		management skills					
	19AC6SB6	Career management	2	2	40	60	100
	21UAD6ES	Value Education		1			
		TOTAL	26	30			700
		GRAND TOTAL	140	180			

FATIMA COLLEGE (AUTONOMOUS), MADURAI – 18. Department of B.Com (S.F.) 2019 onwards II B.Com SEMESTER IV

Course Code	19AC4CC9
Course Title	Cost accounting methods

Hours Per Week: 6 Credits: 4

Course Description

This course helps the students to understand costing concept and the application of the methods and techniques of cost accounting and helps to equip the students with skills and knowledge the identity and calculate different types of cost.

Course Objective

The course is designed to

- 1. Acquire knowledge and apply the same in case of preparation of costing records, for Intermittent and continuous production.
 - 2. Enable in computation of costs for operating costing
 - 3. Reconcile between cost and financial records
 - 4. Know the recent trends in costing and its application in businesses.

Course Outcomes

On completion of the course the student will be able to

	Course Outcome
CO1	Help organisations in preparing contract accounts and accounts for
	intermittent production
CO2	Calculate costs for continuous production of at stages, demonstrating the
	extent of equivalent completed units, and identify inter process profits
CO3	Calculate costs for operations like transport, powerhouse, cinema
CO4	Reconcile between cost and financial records
CO5	Explain the vibrant trends in cost accounting

UNIT I: Job, Batch and Contract Costing

(20 Hours)

Job Costing--Special Features - Limitations - Procedure-Work-in-progress- Batch Costing-Elements of Cost Relating to Batch Costing.- Features-Contract Costing and Job Costing Differences - Procedure of Contract Costing -Escalation Clause- Cost-Plus-Contracts.

UNIT II: Process Costing

(20 Hours)

Introduction - Features - Distinction between Process Costing and Job Costing - Costing Procedure under Process Costing-Special Points in Process Costing-Process Loss-Normal Loss-Abnormal Loss-Abnormal gain - Preparation of Process Accounts with normal loss ,Abnormal loss and Abnormal gain-Inter Process Profits – Accounting method -Equivalent Production- FIFO - Evaluation for Equivalent Production-

UNIT III: Operating Costing

(15 Hours)

Introduction - Cost unit in operating Costing - Procedure of Operating Costing-Transport Costing-(Collection of Cost - Classification of Cost - Selection of Appropriate Cost Unit - preparation of Operating Cost Sheet)-Cinema House Operating Costing-House Operating Costing-Power House or Boiler House Operating Costing.

UNIT IV: Reconciliation of Cost Account and Financial Accounts (10 Hours)

Meaning – objectives –reasons for difference in profits – preparation of reconciliation statement

UNIT V: Recent Trends in Costing

(10 Hours)

Target costing - Activity based costing, Back flush costing-Life cycle costing(Only theory)

Text Book:

Cost Accounting -A.Murthy,S.Gurusamy , Second Edition. Publisher ,Vijay Nicole imprints Private Limited, 2018

Reference Books:

- 1. Cost Accounting P.T.Pattanshettyand D.R.Palekar, R.Chand and Company, Second Edition, 2017.
- 2. Cost Accounting S.P.Jain, K.L.Narang, Kalyani Publishers, Eighth Edition, 2017.

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Tamil Nadu, India
Department of B.Com (S.F.)

II B.Com

SEMESTER - IV

For those who joined in 2021 onwards

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UACO	21AC4CC9	Cost Accounting Methods	6	4

COURSE DESCRIPTION

This course helps the students to understand costing concepts and the application of the methods of cost accounting and helps to equip the students with skills and knowledge to identify and calculate different types of cost.

COURSE OBJECTIVES

The course is designed to

- 1. Acquire knowledge and apply the same in the preparation of job, batch and contract costs.
- 2. Help in the preparation of costing records for intermittent and continuous production and apportion joint costs.
- 3. Enable computation of costs for services.
- 4. Reconcile between cost and financial records.

UNITS

UNIT - I Job, Batch and Contract Costing

[20 HRS]

Job Costing-Special Features - Limitations - Procedure-Work-in-progress- Batch Costing-Elements of Cost Relating to Batch Costing.- Features- Contract Costing and Job Costing Differences - Procedure of Contract Costing - Escalation Clause- Cost-Plus-Contracts.

UNIT II Process Costing

[20 HRS]

Introduction- Features- Distinction between Process Costing and Job Costing- Costing Procedure under Process Costing - Special Points in Process Costing- Process Loss-Normal Loss- Abnormal Loss - Abnormal gain - Preparation of Process Accounts with Normal Loss, Abnormal loss and Abnormal Gain-Inter Process profits - Accounting Method- - Equivalent Production- FIFO - Evaluation for Equivalent Production

UNIT III Joint products and By products Costing

[15 HRS]

Meaning - methods of apportionment of joint costs-distinction between Main, Joint and By-products-Accounting of By-products.

UNIT IV Operating Costing

[20 HRS]

Introduction - Cost unit in operating Costing - Procedure of Operating Costing-Transport Costing-Collection of Cost - Classification of Cost - Selection of Appropriate Cost Unit - preparation of Operating Cost Sheet- Cinema House Operating Costing-Power House or Boiler House Operating Costing.

UNIT V Reconciliation of Cost Account and Financial Accounts [15 HRS]

Meaning - objectives -reasons for difference in profits - preparation of reconciliation statement

UNIT -VI DYNAMISM (for CIA only)

Recent Trends in Costing - Target costing - Activity based costing, - Back flush costing- Life cycle costing (Only theory)

TEXT BOOK:

Cost Accounting -A.Murthy, S.Gurusamy, Second imprints Private Limited, 2018 Edition., Vijay Nicole Publisher

REFERENCES:

- 1. Cost Accounting P. T. Pattanshetty and D. R. Palekar, R. Chand and Company, Second Edition, 2017.
- 2. Cost Accounting S.P .Jain, K.L. Narang , Kalyani Publishers, Eighth Edition, 2017.

- 1. <a href="https://keydifferences.com/difference-between-job-and-batch-costing.html#:~:text=Job%20costing%20method%20is%20mainly,rend-ered%20as%20per%20customer's%20order.&text=Specific%20order%20costing%20is%20one,batch%20costing%20and%20contract%20costing.
- 2. https://www.accountingtools.com/articles/2017/5/14/process-costing-process-cost-accounting
- 3. https://www.playaccounting.com/exp-ca/by-products/#:~:text=The%20term%20by%2Dproducts%20is,quantities%20than%20the%20by%2Dproducts.
- 4. https://www.investopedia.com/terms/o/operating-cost.asp
- 5. https://www.businessmanagementideas.com/cost-accounting/reconciliation-of-cost-and-financial-accounts/20508

COURSE CONTENTS & LECTURE SCHEDULE:

Module No.	Topic	No. of Lectures	Teaching Pedagogy	Teaching Aids
	UNIT -1 Job, Batch an	d Contract	Costing	
1.1	Job Costing-Special Features - Limitations	1	Lecture	Black Board
1.2	Procedure-Work-in-progress-	2	Chalk & Talk	Black Board
1.3	Batch Costing - Elements of Cost Relating to Batch Costing.	2	Chalk & Talk	Black Board
1.4	Contract Costing and Job Costing Differences	3	Lecture	Google Classroom
1.5	Procedure of Contract Costing	3	Chalk & Talk	Black Board
1.6	Escalation Clause	3	Lecture	PPT
1.7	Cost-Plus-Contracts	1	Lecture	Black Board
	UNIT -2 Process C	osting		
2.1	Introduction- Features- Distinction between Process	2	Lecture	Black Board
Module No.	Topic	No. of Lectures	Teaching Pedagogy	Teaching Aids

	Costing and Job Costing- Costing Procedure under			Charts
	Process Costing			
2.2	Special Points in Process Costing- Process Loss-Normal Loss	3	Chalk & Talk	Black Board
2.3	Abnormal Loss - Abnormal gain - Preparation of Process Accounts with Normal Loss, Abnormal loss and Abnormal Gain	6	Chalk & Talk	BlackBoard
2.4	Inter Process profits - Accounting Method	4	Chalk & Talk	Black Board
2.5	Equivalent Production- FIFO - Evaluation	5	Chalk & Talk	BlackBoard
UNIT	' - 3 JOINT PRODUCTS AND B	Y PRODUCTS	Costing	
3.1	Meaning	2	Lecture	Black Board
3.2	Methods of apportionment of joint costs	6	Chalk & Talk	Black Board
3.3	Distinction between Main, Joint and By- products	3	Chalk & Talk	Black Board
3.4	Accounting of By-products.	4	Chalk & Talk	Black Board
UNI	T - 4 OPERATING COSTING			
4.1	Introduction - Cost unit in operating Costing -Procedure of Operating Costing	4	Lecture	Black Board Charts
4.2	Transport Costing-Collection	3	Chalk &	Black Board
Module No.	Topic	No. of Lectures	Teaching Pedagogy	Teaching Aids
	of Cost		Talk	

5.5		c2	c3	C4	Total Scholast ic Marks	Non Scholas tic Marks C5	CIA	Total	% of Assess ment
	state				Total	Non	CIA	Total	% of
5.5		ment w	hen there	e is loss	3	Talk			
	*****	ration o			2		ķ	Blac	k Board
5.4	state	ment w	hen costi	ng &	5	Chalk & Talk	Chalk & Talk		k Board
5.3	state	ment w cial pro	hen costi fits are gi	ng & iven	3	Chalk Talk	Chalk & Talk		k Board
5.2			lifference	in	2	Lecture	Lecture Black Boar		k Board
5.1	Mean	Meaning - objectives 2 Lecture I					Blac	k Board	
	UNIT - 5 RECONCILIATION OF COST ACCOUNT AND FINANCIAL ACCOUNTS								
4.5			or Boile	r House	4	Chalk & Talk	દે	Blac	k Board
4.4			se Operat	ing	3	Chalk & Talk	Š.	Blac	k Board
4.3	Select Unit -	tion of <i>A</i> - prepar	Appropria ation of	ite Cost	6	Chalk & Talk	ķ	Blac	k Board
	4.4 4.5 FINANO 5.1 5.2	4.3 Select Unit - Opers 4.4 Ciner Costi 4.5 Powe Opers UNIT - 5 FINANCIAL ACCO 5.1 Mean 5.2 profit prepa states finan prepa states finan prepa	4.3 Selection of A Unit - prepare Operating Conting 4.4 Cinema House Operating 4.5 Power House Operating UNIT - 5 Reconstruct 5.1 Meaning - observation of profits 5.2 preparation of statement with financial profits 5.4 preparation of statement with financial profits 5.4 preparation of statement with financial profits 5.5 preparation of statement with financial profits 5.6 preparation of statement with financial profits 5.7 preparation of statement with financial profits preparation of statement	4.3 Selection of Appropria Unit - preparation of Operating Cost Sheet 4.4 Cinema House Operation of Costing 4.5 Power House or Boiler Operating UNIT - 5 RECONCILIATE FINANCIAL ACCOUNTS 5.1 Meaning - objectives reasons for difference profits preparation of reconcidents are given by the	4.3 Selection of Appropriate Cost Unit - preparation of Operating Cost Sheet 4.4 Cinema House Operating Costing 4.5 Power House or Boiler House Operating UNIT - 5 RECONCILIATION OF COST FINANCIAL ACCOUNTS 5.1 Meaning - objectives 5.2 reasons for difference in profits preparation of reconciliation statement when costing & financial profits are given 5.4 preparation of reconciliation statement when costing & financial profits are not given preparation of reconciliation statement when costing & financial profits are not given	4.3 Selection of Appropriate Cost Unit - preparation of Operating Cost Sheet 4.4 Cinema House Operating Costing 4.5 Power House or Boiler House Operating UNIT - 5 RECONCILIATION OF COST ACCOUNT FINANCIAL ACCOUNTS 5.1 Meaning - objectives 5.2 reasons for difference in profits profits 5.3 preparation of reconciliation statement when costing & financial profits are given 5.4 preparation of reconciliation preparation of reconciliation statement when costing & financial profits are not given preparation of reconciliation preparation of reconciliation preparation of reconciliation preparation of reconciliation	4.3 Unit - preparation of Operating Cost Sheet 4.4 Cinema House Operating Costing 4.5 Power House or Boiler House Operating 4.5 Power House or Boiler House Operating UNIT - 5 RECONCILIATION OF COST ACCOUNT AND FINANCIAL ACCOUNTS 5.1 Meaning - objectives 5.2 reasons for difference in profits 5.3 preparation of reconciliation statement when costing & financial profits are given 5.4 preparation of reconciliation statement when costing & financial profits are not given 5.5 chalk & Talk 5.6 Chalk & Talk 5.7 Chalk & Talk 5.8 Chalk & Talk 5.9 preparation of reconciliation statement when costing & financial profits are not given 5.9 Chalk & Talk 5.1 Chalk & Talk 5.1 Chalk & Talk 5.2 Chalk & Talk 5.3 Chalk & Talk	4.3 Selection of Appropriate Cost Unit - preparation of Operating Cost Sheet 4.4 Cinema House Operating Costing 4.5 Power House or Boiler House Operating 4.5 Power House or Boiler House Operating 5.1 Reconciliation of Cost Account and Financial Accounts 5.1 Meaning - objectives 5.2 Preparation of reconciliation statement when costing & financial profits are given 5.4 preparation of reconciliation statement when costing & financial profits are not given 5.5 preparation of reconciliation statement when costing & financial profits are not given 5.5 chalk & Talk Chalk & Talk	4.3 Selection of Appropriate Cost Unit - preparation of Operating Cost Sheet 4.4 Cinema House Operating Costing 4.5 Power House or Boiler House Operating Costing 4.6 Chalk & Talk 4.7 Chalk & Black 4.8 Power House or Boiler House Operating 4.9 Chalk & Talk 4.0 Chalk & Talk 4.0 Chalk & Talk 4.1 Chalk & Black 4.1 Chalk & Black 4.2 Chalk & Black 4.3 Power House or Boiler House Operating 4.4 Chalk & Black 5.4 Power House or Boiler House Operating 5.5 Chalk & Black 5.6 Chalk & Black 5.7 Chalk & Black 6 Chalk & Black 7 Talk 8 Black 7 Talk 8 Black 7 Talk 8 Black 8 Chalk & Black 7 Talk 8 Black 8 Chalk & Black 8 Chalk & Black 7 Talk 8 Black 8 Chalk & Black 8 Black 8 Chalk & Chalk & Black 8 Chalk & Chalk & Chalk & Black 8 Chalk & Chalk & Chalk & Chalk & Chalk & Chalk &

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	5 Mks.	5 Mks	5+5=10 Mks.	15 Mks	35 Mks.	5 Mks.	40Mk s.	
К1	5	-	-	2 1/2	7.5	-	7.5	18.75 %
К2	-	5	4	2 1/2	11.5	-	11.5	28.75 %

К3	-	-	3	5	8	-	8	20 %
К4	-	-	3	5	8	-	8	20 %
Non Scholast ic	-	-	-	-		5	5	12.5 %
Total	5	5	10	15	35	5	40	100 %

CIA

Scholastic 35

Non Scholastic 5

40

EVALUATION PATTERN

	SCI	HOLAS	TIC		NON – SCHOLASTIC	MARKS		
C1	C2	С3	C4	C5	С6	CIA	ESE	Total
10	10	5	5	5	5	40	60	100

UG CIA Components

			Nos		
C1	-	Test (CIA 1)	1	-	10 Mks
C2	-	Test (CIA 2)	1	-	10 Mks
C3	-	Assignment	1	-	5 Mks
C4	-	Open Book Test/PPT	2 *	-	5 Mks
C5	-	Quiz	2 *	-	5 Mks
C6	-	Attendance		-	5 Mks

COURSE OUTCOMES

On the successful completion of the course, students will be able to:

NO.	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSED
CO 1	Help organisations in preparing contract accounts and accounts for intermittent production	K1.K2,K3	PSO1& PSO3
CO 2	Calculate costs for continuous production & at stages, demonstrating the extent of equivalent completed units and identify inter process profits	K1,K2,K3	PSO2, PSO3 & PSO5
CO 3	Apportion joint costs systematically	K1,K2,K3	PSO1, PSO3, PSO4 & PSO5
CO 4	Calculate costs for operations like transport, powerhouse, cinema house	K1,K2,K3	PSO1, PSO3, PSO4 & PSO5
CO 5	Reconcile between cost and financial records and explain the reasons for disagreement	K1,K2	PSO1, PSO3 & PSO5

Mapping C0s Consistency with PSOs

CO/ PSO	PSO1	PSO2	PSO3	PSO4	PSO5
CO1	3	3	3	3	3
CO2	3	3	3	3	3
CO3	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

6.

7. Mapping C0s Consistency with POs

CO/ PO	P01	P02	P03	P04	P05	P06	P07
CO1	3	3	3	3	3	3	3
CO2	2	3	3	2	3	3	3

CO3	3	2	3	3	3	3	3
CO4	3	2	3	3	3	3	3
CO5	3	3	3	3	3	3	3

8.

9. **Note**:

♦ Strongly Correlated - 3

♦ Moderately Correlated -

2 ♦ Weakly Correlated -**1**

COURSE DESIGNER:

Staff Name: 1.Dr.AUXILIA FELICITAS.A.I

2.MS.MABLE JASMINE SHOBHA .A

Forwarded

HOD'S Signature

Name

Dr. B. SAHAYARANI FERNANDO HOD & ASSOCIATE PROFESSOR DEPARTMENT OF COMMERCE FATIMA COLLEGE MADURAI - 625 018

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III B.COM

SEMESTER - V

For those who joined in 2019 onwards

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UACO	19AC5SB 4	SOFT SKILLS	2	2

COURSE DESCRIPTION

This course enables the students to gain effective communication, presentation and interview skills, to be able to effectively participate in GDs and understand attitudes and non verbal communication through body language better.

COURSE OBJECTIVES

The Course is designed to

- 1. Recognize and develop communication skills.
- 2. Poster presentation skills.
- 3. Develop ability to face Interviews.
- 4. Enhance skills in facing Group Discussions and developing positive attitude.
- 5. Understand Body Language, gestures and emotions of self as a pretext of developing emotional intelligence.

UNITS

UNIT I COMMUNICATION SKILLS

(6 HRS)

Concept and importance of communication- effective communication-Reading & writing skills - Resume writing - speaking skills - Body language

UNIT II PRESENTATION SKILLS

(6 HRS)

Introduction - concept and need- presentation types- informative presentation- conference presentation - essentials of a good presentation **UNIT**

III INTERVIEW

(6 HRS)

Introduction - Types of interview skills - Group interview - Panel interview - Telephone interview - Basic tips - preparing for a face to face interview

UNIT IV- GROUP DISCUSSION

(6 HRS)

Concept - Characters tested in a G.D - Group discussion as a selectionprocess - Types of G.D - Skills required in a GD - How to prepare for GD **UNIT V - NON**

VERBAL COMMUNICATION

(6 HRS)

Body Language

TEXT BOOK

Soft Skills, S.Hariharan, N.Sundararajan& S.P Shanmugapriya, MJPPublishers, Chennai.

BOOKS FOR REFERENCE:

- 1. Personality Development and Soft Skills ,Barun K .Mitra, Oxford University Press, 2019
- 2. Soft Skills, K.Alex ,S.Chand and Company Pvt Ltd, New Delhi ,2019.

Digital Open Educational Resources (DOER):

- 1. https://www.thebalancecareers.com/what-are-soft-skills-2060852
- 2. https://www.thebalancecareers.com/list-of-soft-skills-2063770

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III B.COM

SEMESTER - V

For those who joined in 2019 onwards

PROGRAMME CODE	COURSE CODE	COURSE TITLE	HRS/WEEK	CREDITS
UACO	21AC5SB 4	SOFT SKILLS	2	2

COURSE DESCRIPTION

This course enables the students to gain effective communication, presentation and interview skills, to be able to effectively participate in GDs and understand attitudes and non verbal communication through body language better.

COURSE OBJECTIVES

The Course is designed to

- 1. Recognize and develop communication skills.
- 2. Poster presentation skills.
- 3. Develop ability to face Interviews.
- 4. Enhance skills in facing Group Discussions and developing positive attitude.
- 5. Understand Body Language, gestures and emotions of self as a pretext of developing emotional intelligence.

UNIT I COMMUNICATION SKILLS

(6 HRS)

Concept and importance of communication- effective communication-Reading & writing skills - Resume writing - speaking skills - Body language

UNIT II PRESENTATION SKILLS

(6 HRS)

Introduction - concept and need- presentation types- informative presentation- conference presentation - essentials of a good presentation **UNIT**

III INTERVIEW

(6 HRS)

Introduction - Types of interview skills - Group interview - Panel interview - Telephone interview - Basic tips - preparing for a face to face interview

UNIT IV- GROUP DISCUSSION

(6 HRS)

Concept - Characters tested in a G.D - Group discussion as a selection process - Types of G.D - Skills required in a GD - How to prepare for GD

UNIT V – ATTITUDES

(6 HRS)

Attitudes - types -positive attitude- developing positive attitude

UNIT -VI DYNAMISM (Evaluation Pattern-CIA only)

Non-Verbal Communication-Body Language

TEXT BOOK

Soft Skills, S.Hariharan, N.Sundararajan& S.P Shanmugapriya, MJP Publishers, Chennai.

BOOKS FOR REFERENCE:

- 1. Personality Development and Soft Skills ,Barun K .Mitra, Oxford University Press, 2019
- 2. Soft Skills, K.Alex ,S.Chand and Company Pvt Ltd, New Delhi ,2019.

Digital Open Educational Resources (DOER):

- 1. https://www.thebalancecareers.com/what-are-soft-skills-2060852
- 2. https://www.thebalancecareers.com/list-of-soft-skills-2063770

COURSE CONTENTS & LECTURE SCHEDULE:

Total Change - 20%

Modul eNo.	Topi c	No. of Lectures	Teachin g Pedagog y	Teaching Aids
	UNIT -1 COMMUNICATION	ON SKILLS		
1.1	Concept and importance of communication - Effective communication	2	Lecture	Black Board
1.2	Reading& writing skills- speaking skills	1	Chalk & Talk	Black Board
1.3	Resume writing	2	Chalk &	Black
			Talk	Board
1.4	Body language	1	Lecture	Black Board
	UNIT -2 PRESENTATION SKILLS	S		
2.1	Introduction -Concept and need	2	Lecture	Black Board
2.2	Presentation types	2	Chalk & Talk	Black Board
2.3	Essentials of a good presentation	2	Discussion	PPT
	UNIT -3 INTER	VIEW		
3.1	Introduction	1	Lecture	Black Board
3.2	Types of interviews	2	Chalk & Talk	Black Board

3.3	Basic tips	1	Chalk & Talk	Black Board					
3.4	Preparing for a face to face interview	2	Lecture	Black Board					
	UNIT -4 GROUP DISCUSSION								
4.1	Concept and Characterstested in a G.D	2	Chalk & Talk	Black Board					
4.2	Group discussion a selection process-Skills required in GD	2	Discussion	PPT					
4.3	Types of G.D - How to prepare for GD	2	Chalk & Talk	Black Board					
	UNIT -5 ATTIT	UDES							
5.1	Attitudes -Types	2	Chalk & Talk	Black Board					
5.2	Positive attitude	2	Chalk & Talk	Black Board					
5.3	Developing positive attitude	2	Discussion	PPT					

	С1	C2	С3	C4	Total Scholastic Marks	Non Scholastic Marks C5	CIA Total	
Levels	Session wise Average 5 Mks.	Better of W1, W2	M1+M2	MIDSEM TEST 15 Mks				% of Assessment
		5 Mks	5+5=10 Mks.		35 Mks.	5 Mks.	40Mks.	
K1	5	-	-	2 1/2	7.5	-	7.5	18.75 %

К2	-	5	4	2 1/2	11.5	-	11.5	28.75 %
К3	-	-	3	5	8	-	8	20 %
K4	-	-	3	5	8	-	8	20 %
Non Scholastic	-	-	-	-		5	5	12.5 %
Total	5	5	10	15	35	5	40	100 %

CIA	
Scholastic	35
Non Scholastic	5
	40

3. EVALUATION PATTERN

SCHOLASTI C				NON - SCHOLASTI C	MARKS			
C1	C2	С3	C4	C 5	C6	CIA	ESE	Total
10	10	5	5	5	5	40	60	100

UG CIA Components

		Nos		
C1	- Test (CIA 1)	1	-	10 Mks
C2	- Test (CIA 2)	1	-	10 Mks
С3	- Assignment	1	-	5 Mks
C4	- Open Book Test/PPT	2*	-	5 Mks
C5	- Quiz	2 *	-	5 Mks
C6	- Attendance		-	5 Mks

COURSE OUTCOMES

On the successful completion of the course, students will be able to:

NO	COURSE OUTCOMES	KNOWLEDGE LEVEL (ACCORDING TO REVISED BLOOM'S TAXONOMY)	PSOs ADDRESSE D
CO 1	Internalize effective communication inreading and writing	K1	PSO 1
CO 2	Cognize on effective presentation	K1, K2,	PSO 3
CO 3	Face the interview given varied approachesin interviewing	K1 & K3	PSO 2
CO 4	Contribute effectively in GroupDiscussions	K1, K2, K3 &	PSO3&PSO5
CO 5	Develop positive attitude ,Use dignified Bodylanguage and gestures and be emotionally balanced.	K2 & K4	PSO 2 & PSO 4

Mapping COs Consistency with PSOs

CO/ PSO	PS O1	PSO 2	PSO 3	PSO 4	PSO 5
CO1	3	3	3	3	3
CO2	3	3	2	3	3
CO3	3	3	3	3	3
CO4	3	3	3	3	3
CO5	3	3	3	3	3

Mapping COs Consistency with POs

CO/ PO	PO1	PO2	РО3	PO4	PO5	P06	PO7	
CO1	3	2	2	2	2	3	2	
CO2	2	3	2	2	2	2	3	
СОЗ	2	2	3	2	2	2	2	
CO4	2	3	2	3	2	2	3	
CO5	2	2	2	2	3	2	2	

Note: ♦ Strongly Correlated – **3**

♦ Moderately Correlated – 2

♦ Weakly

Correlated -1

COURSE DESIGNER:

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