



FATIMA COLLEGE (AUTONOMOUS), MADURAI – 625018

COURSE OUTCOMES

NAME OF THE PROGRAMME: MBA

PROGRAMME CODE: MBA

COURSECODE	COURSETITLE	COURSEOUTCOMES
19MBA101	Management Principles and Practice	CO 1: Frame out the functions of management and evaluation of management thought. CO 2: Sketch out the types of organization structure along with delegation of authority and strategy. CO 3: Asses the various types of leadership styles and theories. CO 4: Emphasis on process of communication and its types. CO 5: Focus on the controlling techniques and its application in management.
19MBA102	Management Accounting	CO 1: Outline the overview of management accounting and understand the different types of depreciation. CO 2: Demonstrate the elements of cost and compute break-even print. CO 3: Analyze the managerial application of marginal costing. CO 4: Discuss the significance of ratio Analysis and compute difference type's ratio. CO 5: Assess the requisites for a successful budgetary control system and compute different types of budget

19MBA103	Digital Management	<p>CO 1: Discuss the evolution, classification of computers.</p> <p>CO 2: Analyze the applications of MS-Word MS-Excel and PowerPoint.</p> <p>CO 3: Assess the concept of database management system and communication network.</p> <p>CO 4: Outline Enterprise resource planning and its types.</p> <p>CO 5: Evaluate various E-Business models.</p>
19MBA104	Managerial Economics	<p>CO 1: Sketch the fundamental economic concepts.</p> <p>CO 2: Analyze demand and its determinants and to know the economics of scale.</p> <p>CO 3: Assess the pricing methods in various Market structure and to get an idea over the theories of profits.</p> <p>CO 4: Demonstrate the circular flow of National Income and its concept.</p> <p>CO 5: Discuss the phase of Business cycle and Analyze the effects of inflation and deflation.</p>
19MBA105	Organizational Behaviour	<p>CO 1: Outline the overview of organizational behaviour and understand the different types of perception.</p> <p>CO 2: Demonstrate the concept of personality and discuss the different types of leadership theories.</p> <p>CO 3: Discuss the different type of assess the functions of attitude.</p> <p>CO 4: Analyze the group dynamics and discuss the different type of motivation theories.</p> <p>CO 5: Assess the different stages of conflicts and stress management mechanism in the organization.</p>

19MBA106	Quantitative Techniques	<p>CO 1: Formulate business problems in matrix form</p> <p>CO 2: Formulate LP model for Business decision making and compute optimal solutions</p> <p>CO 3: Plan optimal decisions for transportation problems</p> <p>CO 4: Design methods to solve assignment problems</p> <p>CO 5: Apply strategies using game theory and Analyze it for optimality criterion</p>
19MBA107	Executive Communication	<p>CO 1: Identify workplace communication network</p> <p>CO 2: Apply strategies for effective Non-verbal communication in business context</p> <p>CO 3: Develop oral business communication skills</p> <p>CO 4: Demonstrate corporate communication skills.</p> <p>CO 5: Use principles of business communication for written communication</p>
19MBA201	Production & Operations Management	<p>CO 1: Outline the concept of production management and discuss the different types of layout techniques.</p> <p>CO 2: Compute EOQ and assess the inventory classification.</p> <p>CO 3: Evaluate the production scheduling and control mechanism in the organization</p> <p>CO 4: Discuss the techniques of work measurements and asses the work sampling procedures.</p> <p>CO 5: Identify the quality control techniques and emerging trends in production management.</p>

19MBA202	Human Resources Management	<p>CO 1: Outline the concept of HRM & Manpower planning process.</p> <p>CO 2: Analyze the process of performance Appraisal and discuss the various methods of training and development.</p> <p>CO 3: Evaluate the principles of Job evaluation and explain the wage and salary Administration.</p> <p>CO 4: Discuss trade Union and its function and Analyze collective bargaining.</p> <p>CO 5: Identify the cause of grievance and procedure for disciplinary action.</p>
19MBA203	Marketing Management	<p>CO 1: Outline marketing management concept and current trends.</p> <p>CO 2: Assess consumer behavior and identify competitors.</p> <p>CO 3: Analyze product life cycle and strategies relevant to them.</p> <p>CO 4: Discuss pricing and distribution strategies.</p> <p>CO 5: Design and Manage advertising programme</p>
19MBA204	Financial Management	<p>CO 1: Introduce financial management and preparation of fund flow and cash flow statements.</p> <p>CO 2: Outline the short term financing decisions in an organization.</p> <p>CO 3: Emphasize on long term investment and financial decisions in an organization.</p> <p>CO 4: Enhance the students with determination of dividend decisions and policies in declaration of dividends in an organization.</p> <p>CO 5: Sketch out the concept of taxation and its types.</p>
19MBA205	Management Information System	<p>CO 1: Emphasize on impact and role of MIS in an organization.</p> <p>CO 2: Outline the application of information system in business operations.</p> <p>CO 3: Focus on decision support system in management decisions.</p> <p>CO 4: Highlight the application of strategic Information system in an organization.</p>

		CO 5: Introduce business analytics and its types.
19MBA206	Business Research	CO 1: Outline research types and process CO 2: Apply suitable sampling methods and techniques for research study CO 3: Use effective data collection methods CO 4: Apply appropriate Statistical tools and Analyze the results CO 5: Evaluate the research results and Create research report
19MBA207	Managerial Skills	CO 1: Demonstrate self introduction CO 2: Assessment self and others CO 3: Plan interpersonal effectiveness CO 4: Analyse and practice assertiveness CO 5: Design team development plan
19MBA301	Strategic Management	CO1: Provide framework on strategic management. CO2: Analyze the environment for suitable strategies. CO3: Explain various strategies that corporate can adapt. CO4: Identify the process of implementing a strategy. CO5: Assess the strategic Control process and suggest suitable ways for effective implementation of strategies

19MBA302	Entrepreneurship	<p>CO 1: Outline the entrepreneurial framework and explore their personality traits.</p> <p>CO 2: Explain the EDP Training Programmes and institutions.</p> <p>CO 3: Identify the problems of women entrepreneur and face the challenges with Governmental support.</p> <p>CO 4: Analyze and formulate a business plan.</p> <p>CO 5: Assess the financial institutions and a roadmap to utilize the various incentives schemes.</p>
19MBA303	Marketing Research	<p>CO1: Outline the importance research process</p> <p>CO2: Study the importance of research and information.</p> <p>CO3: Understand the process and methods of Data collection.</p> <p>CO4: Explain Data presentation interpretation and evaluation.</p> <p>CO5: Assess the application of marketing research in different forms.</p>
19MBA304	Advertising Management	<p>CO 1: To discuss the need for advertisement and current scenario in advertising.</p> <p>CO 2: To explain the role of advertising agencies.</p> <p>CO 3: To create advertisement for a product.</p> <p>CO 4: Assess the various media for advertising.</p> <p>CO 5: Compile research and advertising effectively.</p>
19MBA305	Sales and Distribution Management	<p>CO 1: Outline the Concept of selling and sales management.</p> <p>CO 2: Explain the theories on salesmanship and personal selling.</p> <p>CO 3: Assess the role of personal selling in distribution and promotional strategy.</p> <p>CO 4: Discuss sales force management and training programme.</p> <p>CO 5: Analyze channel of distribution and various distribution systems.</p>

19MBA306	Customer Relationship Management	<p>CO 1: Assess the need for and different mode of CRM.</p> <p>CO 2: Identify various aspects related to CRM.</p> <p>CO 3: Explain customer relationship Management process.</p> <p>CO 4: Analyze the implication of CRM.</p> <p>CO 5: Compile E-CRM with traditional CRM.</p>
19MBA308	Brand Management	<p>CO 1: Revise branding, positioning and connected issues.</p> <p>CO 2: Compile new product development with branding.</p> <p>CO 3: Discuss product launch strategies.</p> <p>CO 4: Analyze the role of brand in Portfolio Management.</p> <p>CO 5: Explain brand management plan and systems.</p>
19MBA309	Digital Marketing	<p>CO 1: Explain the evolution of digital marketing.</p> <p>CO 2: Revise consumer buying behavior and process.</p> <p>CO 3: Analyze segmentation, Targeting and positioning in digital marketing.</p> <p>CO 4: Assess digital marketing mix.</p> <p>CO 5: Discuss relevant issues related to digital marketing.</p>
19MBA311	E – Commerce	<p>CO 1: Create an idea about e-market and its opportunities.</p> <p>CO 2: Give a frame work of various modes of e-commerce.</p> <p>CO 3: Emphasize the securities and safety measures for online transactions.</p> <p>CO 4: Sketch out the mode of purchase and cash payments.</p> <p>CO 5: Insists on upcoming trends in e-commerce.</p>

19MBA312	Introduction to GUI & Visual Basic	<p>CO 1: Insists on applications of Front end tools.</p> <p>CO 2: Provide knowledge about working with strings.</p> <p>CO 3: Give views on usage of control statements.</p> <p>CO 4: Provide information about VB menus.</p> <p>CO 5: Explain the usage of files and database.</p>
19MBA313	Enterprise Resource Planning	<p>CO 1: Frame an outline of ERP and its related technologies.</p> <p>CO 2: Outline the Manufacturing module of ERP.</p> <p>CO 3: Explain the finance and production module of ERP.</p> <p>CO 4: Insist on the Frame work and the market of ERP along with its leading.</p> <p>CO 5: Brief out the ways of ERP implementation and its Process.</p>
19MBA314	Knowledge Management	<p>CO 1: Introduce the knowledge management components and its benefits.</p> <p>CO 2: Give an outline of Knowledge Management process and challenges.</p> <p>CO 3: Emphasize on Industrial environment and its issues.</p> <p>CO 4: Brief out the anatomy of Knowledge Management.</p> <p>CO 5: State the critical success factors in Knowledge Management.</p>
19MBA322	Project Financing	<p>CO1: Explore project ideas & assess project identification criteria</p> <p>CO2: Design project report and evaluate financial estimates and projections</p> <p>CO3: Plan appraisal of projects by various financial institutions</p> <p>CO4: Compute project evaluation using techniques and Analyze project risks</p> <p>CO5: Predict sources of raising finance for projects</p>

19MBA323	Strategic Financial management	<p>CO1: Outline SFM model and identify conceptual framework</p> <p>CO2: Explain financial models and apply models successfully</p> <p>CO3: Use equity and firm valuation models and formulate management decisions</p> <p>CO4: Apply corporate restructuring methods and strategic cost management techniques</p> <p>CO5: Plan for financial innovations and asses ethical financial performance</p>
19MBA324	Fundamentals of Insurance Management	<p>CO1: Outline the concepts of risk in 'Life insurance' and explain the fundamentals of agency law and explain the fundamentals of agency law.</p> <p>CO2: Explain life insurance plans and identify insurance companies in India</p> <p>CO3: Compute Premiums and Bonuses for insurance policies</p> <p>CO4: Evaluate general insurance Business and its forms</p> <p>CO5: Assess other types of general insurance</p>
19MBA325	Banking and Financial Institutions	<p>CO1: Outline the structure, functions & operations of Indian financial and banking system</p> <p>CO2: Explain the role and policy measures of Development Financial Institutions</p> <p>CO3: Analyze risk management in FIs and assess the interaction among various risks.</p> <p>CO4: Discuss NPA management RBI functions and norms.</p> <p>CO5: Evaluate latest technology in banks in Payment & Settlement system.</p>
19MBA326	Derivatives & Markets	<p>CO1: Identify derivative products and explain risks associates with derivatives.</p> <p>CO2: Outline the rules and bye-laws for derivatives market.</p> <p>CO3: Explain the concept of Stock index futures.</p> <p>CO4: Assess types of interest rate futures</p> <p>CO5: Evaluate commodity futures</p>

19MBA331	Total Quality in Human Resource	<p>CO1: Outline the significance of total quality management and Analyzing role of TQM in HRM.</p> <p>CO2: Explain customer satisfaction strategy dimension and asses the various TQ HR strategy planning.</p> <p>CO3: Demonstrate the continuous improvement process dimension.</p> <p>CO4: Analyze project dimension and assess TQHR projects, planning & Management.</p> <p>CO5: Assess various dimension of performance to integrate implication plan for managing HR</p>
19MBA332	Advanced industrial relations	<p>CO 1 : Outline the concepts of IR and explore IR in the public sector</p> <p>CO 2 : Explain the concepts of trade union and collective bargaining.</p> <p>CO 3 : Identify the courses of grievances, conflicts and to discuss the conflict resolution measures.</p> <p>CO 4 : To discuss the workers participation in management and to know the level of workers education in India.</p> <p>CO 5 : Analyze various legislations relating to social security and the functions of ILO</p>
19MBA333	Training & Development	<p>CO 1 : Outline the principles of training & development.</p> <p>CO 2 : Explain the techniques of on the job training</p> <p>CO 3 : Identify the various techniques of the job.</p> <p>CO 4 : Analyze the process and intervention of OD.</p> <p>CO 5 : Assess the OD strategies and the action research requirements for OD implication</p>

19MBA334	Labour Legislation	<p>CO 1 : Discuss the concept and principles of legislation and the role of Labour welfare officer.</p> <p>CO 2 : Explain the various Act relevant to labour legislation .</p> <p>CO 3 : Discuss some of the relevant Act in relation with Labour Legislation.</p> <p>CO 4 : Create an idea about the acts that are relevant to Laws.</p> <p>CO 5 : To identify the provisions in the Industrial disputes Act</p>
19MBA335	Strategic Human Resource Management	<p>CO 1 : Outline the concepts and components of SHRM</p> <p>CO 2 : Discuss the functional strategies of HRP, Recruitment and selection</p> <p>CO 3 : Demonstrate the linkage between business strategy & training</p> <p>CO 4 : Identify / Analyze the strategic linkage of performance Management compensation & rewards strategy.</p> <p>CO 5 : Assess the strategic contribution of HRM to organizational</p>
19MBA336	Career Management	<p>CO 1 : Outline the concepts & Components of career development.</p> <p>CO 2 : Analyze the career progression and the baseline for competency management.</p> <p>CO 3 : Assess the career paths and talent management.</p> <p>CO 4 : Evaluating the changing career dynamic and its impact .</p> <p>CO 5 : Discuss the various career development plan</p>
19MBA341	Total Quality Management	<p>CO 1: Outline the overview of TQM and identify the different components of quality.</p> <p>CO 2: Discuss the role of functional department in TQM.</p> <p>CO 3: Assess and manage the process quality in the organization.</p> <p>CO 4: Identify the role and importance of quality in customer satisfaction.</p> <p>CO 5: Demonstrate the ISO certification procedures in the organization.</p>

19MBA342	Materials Management	<p>CO1 : Outline the overview of material management and Analyze the different type of techniques</p> <p>CO2 : Assess the price trends and identify the purchase policies in material management.</p> <p>CO3 : Discuss the different inventory calculation techniques and compute EOQ</p> <p>CO4 : Identify the different level of stock and Analyze cost optimization.</p> <p>CO5 : Explain the concept of storage and preservation</p>
19MBA343	Advanced Manufacturing System	<p>CO 1: This course familiarizing the computer aided designing and manufacturing</p> <p>CO 2 : Identify the flexible manufacturing system and robotics in organization.</p> <p>CO 3 : Assess the different type of networking techniques and project budgeting .</p> <p>CO 4 : Discuss the concept of capacity utilization and its effect on manufacturing.</p> <p>CO 5 : Analyze the need for cost reduction and discuss the different inventory management techniques</p>
19MBA351	Hospital Administration	<p>CO 1: Outline the overview of service industry and Analyzing characteristics and challenges .</p> <p>CO 2 : Demonstrate the healthcare revolution assess various type of health care organizations</p> <p>CO 3 : Explain the different type of Hospitals and Analyzing role of Hospital in health care .</p> <p>CO 4 : Identify the different levels and roles in hospital management.</p> <p>CO 5 : Discuss the current issues and best practices in health care</p>

19MBA352	Health Insurance	<p>CO 1: Outline the concept of health insurance and discuss the different types of Health insurance in India</p> <p>CO 2: Assess the demand and supply of health Insurance.</p> <p>CO 3: Compute the health Insurance premium and designing benefit package .</p> <p>CO 4 : Identify the provider payment mechanism and comparison of different payments systems</p> <p>CO 5: Explain the concept of TPA and communicate the problems faced by hospitals.</p>
19MBA353	Hospital Accounting and Finance	<p>CO1: Outline the overview of Hospital Accounting and demonstrate the accounting chart for hospitals</p> <p>CO2: Explain the concept of fundraising and evaluate fundraising tactics.</p> <p>CO3: Prepare different types of Budget and compute cost sheet for hospitals.</p> <p>CO4: Assess the financial performance of hospital and plan (Financial decisions) investment Management</p> <p>CO 5: Discuss the concept the concept of equity and evaluate the NHA in India context</p>
19MBA321	International Financial Management	<p>CO 1: Brief out the recent changes and global financial market .</p> <p>CO 2 : Conceptualize the FOREX applications and balance of payments</p> <p>CO 3 : Give an idea about various types of currency transactions in FOREX market</p> <p>CO 4: Insists on party conditions in international finance.</p> <p>CO 5 : Explain the function of international and European Monetary system</p>

19MBA371	Logistics and Supply Chain Management	<p>CO 1: Introduce various types of logistics and concepts.</p> <p>CO 2 : Focus on inventory control and distribution resource planning in an organization</p> <p>CO 3 : Insist an importance of supply chain management and its global business applications .</p> <p>CO 4 : Assess the importance of supply chain relationships and conflicts resolution strategies.</p> <p>CO 5 : Emphasis the role of manager in supply chain along with its values</p>
19MBA372	Import Procedures and Documentation	<p>CO 1: Outline the overview of preliminaries and pre-requisites for starting import business</p> <p>CO 2 : Demonstrate the import procedures and Custom formalities.</p> <p>CO 3 : Prepare import documents.</p> <p>CO 4 : Analyze the incentives available for importing.</p> <p>CO 5 : Evaluate payment methods for various imports</p>
19MBA360	Business Ethics	<p>CO 1: Know about the concept of business ethics</p> <p>CO 2 : outline the ethics and law in the business environment</p> <p>CO 3 : Insist on the ethics and corporate social responsibility of companies</p> <p>CO 4 : Give knowledge work values are its types.</p> <p>CO 5 : Emphasize on values of cross culture and global business environment</p>
19MBA401	International Business Management	<p>CO 1: Explain the need and relevance of International Business.</p> <p>CO 2: Assess tariff barriers and role of various institutions in International Business.</p> <p>CO 3: Analyze multinational companies and various market entry strategies.</p> <p>CO 4: Compare globalization and Indian business settings.</p> <p>CO 5: Discuss issues in International Business.</p>

19MBA403	Rural Marketing	<p>CO 1: Discuss the characteristics of rural market.</p> <p>CO 2: Analyze the challenges in rural marketing and rural market consumer behavior.</p> <p>CO 3: Assess rural marketing mix.</p> <p>CO 4: Explain channel management and communication in rural market.</p> <p>CO 5: Outline industrial setup in rural market and recent trends.</p>
19MBA404	Services Marketing	<p>CO1: Discuss evolution of service marketing, consumer behavior and segmentation, targeting and positioning.</p> <p>CO2: Explain product and pricing in service industries.</p> <p>CO3: Analyze promotion and distribution in service industries.</p> <p>CO4: Compile the concepts of people, process and physical evidences in service marketing.</p> <p>CO5: Apply service quality and strategies in various industries.</p>
19MBA405	Consumer Behaviour	<p>CO1: Explain the need for studying consumer behaviour and consumer research.</p> <p>CO2: Discuss the role of social factors in consumer behaviour.</p> <p>CO3: Analyze the role of culture in understanding consumers.</p> <p>CO4: Outline consumer decision process and models.</p> <p>CO5: Compile the influence of attitude and belief in consumer behaviour.</p>
19MBA406	Retailing Management	<p>CO1: Outline channels of Distribution and evolution of retailing.</p> <p>CO2: Discuss trends and opportunities in retailing.</p> <p>CO3: Analyze various retail formats</p> <p>CO4: Assess the role of Inventory display in retailing.</p> <p>CO5: Explain retailing ad a sustainable competitive strategy.</p>

19MBA410	Relational Database Management System & Oracle	<p>CO1: Outline the evolution of database management system.</p> <p>CO2: Give a frame work a relational model of DBMS and its data control facilities.</p> <p>CO3: Provide knowledge about SQL and its applications.</p> <p>CO4: Identify ways of designing database and format models for its applications in business.</p> <p>CO5: Emphasis a establishing user system and user object to maintain database security in the organization</p>
19MBA411	Internet & Java Programming	<p>CO 1: Introduce the browsers and URL in web designing.</p> <p>CO 2: Enable to know various types of data and inheritance.</p> <p>CO 3: Framework of various packages and interfaces along with exception banding.</p> <p>CO 4: Insist on working with windows graphics and texts.</p> <p>CO 5: Introduce networking and IDBC.</p>
19MBA412	Computer Networks	<p>CO 1: Introduce the network types, applications and models</p> <p>CO 2: Outline the path of transmission of various types of signals and error detections and correction</p> <p>CO 3: Give importance about data communications and channels</p> <p>CO 4: Analyze the various types of communication networks</p> <p>CO 5: Provide knowledge about internetwork and wireless network</p>
19MBA420	Security Analysis and Port folio Management	<p>CO1: Outline the concept of Investment Management and Securities market</p> <p>CO2: Assess the risk and return of individual securities.</p> <p>CO3: Apply Fundamentals and Technical Analysis to Portfolio</p> <p>CO4: Assess the risk and return of Portfolio</p>

		CO5: Use portfolio evaluation techniques
19MBA422	Management of Financial Services	<p>CO1: Explain the industry framework of financial services and create innovative financial instruments</p> <p>CO2: Evaluate leasing & hire purchase quantitatively and qualitatively</p> <p>CO3: Outline the venture capital firms, credit rating agencies & methodology, and stock broking procedures</p> <p>CO4: Evaluate mutual fund industry</p> <p>CO5: Analyze factoring services, depository system and International Financial Centers</p>
19MBA423	Mergers and Acquisitions	<p>CO1: Plan for mergers and discuss the strategic approach to M&A</p> <p>CO2: Formulate corporate restructuring deal</p> <p>CO3: Evaluate valuation approaches and methods of financing mergers</p> <p>CO4: Analyze take over approaches and amendments</p> <p>CO5: Apply accounting methods and Analyze Legal and Regulatory Provisions</p>
19MBA431	Industrial Psychology & Counselling	<p>CO 1: Outline the concepts of industrial psychology.</p> <p>CO 2: Analyze work psychology and career choice and development for executives.</p> <p>CO 3: Discuss the types of employee counselling and its process.</p> <p>CO 4: Evaluate the special areas in counselling.</p> <p>CO 5: Explain the role & functions of employee counsellor.</p>

19MBA432	Human Resource Accounting and Audit	<p>CO 1: Outline the concepts of HRA.</p> <p>CO 2: Analyze the various methods of HRA.</p> <p>CO 3: Discuss concepts & Components of HR Audit.</p> <p>CO 4: Explain HRD strategies, style, structure & systems.</p> <p>CO 5: Evaluate HRD Audit methodology.</p>
19MBA433	Management consultancy	<p>CO 1: Outline the concepts of consulting & its models.</p> <p>CO 2: Understand the steps in marketing of consulting service.</p> <p>CO 3: Analyze the tools & methodology of consulting.</p> <p>CO 4: Assess the strategy of the consulting firms in managing conflicts.</p> <p>CO 5: Identifying the consultancy assignment & client presentation in managing future consulting opportunities.</p>
19MBA434	Disaster Management	<p>CO 1: Outline an overview of Natural Disaster Management.</p> <p>CO 2: Assess the skill development for disaster Management.</p> <p>CO 3: Discuss the steps in project rescue.</p> <p>CO 4: Analyze the Leader's Role in emotional intelligence.</p> <p>CO 5: Examine the ethics and social responsibility.</p>
19MBA435	Human Resource Information System	<p>CO 1: Outline information about interface between HR & IT.</p> <p>CO 2: Discuss the logical process modeling.</p> <p>CO 3: Analyze the various issues of HRIs .</p> <p>CO 4: Asses HRIs & Functional Areas of HR.</p> <p>CO 5: Evaluate performance and compensating management in organization .</p>

19MBA440	Value Engineering & Waste Control	<p>CO1 : Outline the overview of value engineering and discuss the relation of VE to other operations.</p> <p>CO2 : Identify the different value engineering techniques and assess the decision making process.</p> <p>CO3 : Discuss the concept of scheduling and Analyze the different techniques in scheduling .</p> <p>CO4 : Assess the different types of training for value engineering .</p> <p>CO5 : Discuss and communicate the value engineering at workplace</p>
19MBA441	Production Planning &Control	<p>CO 1: Outline the overview of production planning and different control procedures in the organization.</p> <p>CO 2: Discuss the application of routing & scheduling in production planning.</p> <p>CO 3: Identify the different type of production system and control technique.</p> <p>CO 4: Assess the different stages of production control.</p> <p>CO 5: Discuss different types of computer aided production planning and computer systems.</p>
19MBA442	Project Management	<p>CO 1: Outline the concept of project management and discuss the project feasibility Analysis.</p> <p>CO 2: Discuss the market Analysis and evaluate social cost Benefit Analysis.</p> <p>CO 3: Identify the different networking techniques used in project construction.</p> <p>CO 4: Explain the concept of GERT simulation and its application in project management.</p> <p>CO 5: Prepare the project organization and project costing.</p>

19MBA450	Hospital Services Management	<p>CO 1: Outline the overview of outpatient services and Trauma care in hospital.</p> <p>CO 2: Demonstrate the inpatient services and functions of OT/ICU in the hospital.</p> <p>CO 3: Explain the diagnosis procedures in the hospital.</p> <p>CO 4: Identify the role of engineering service in Hospital.</p> <p>CO 5: Discuss the various supporting services in Hospital.</p>
19MBA451	Quality Management in Hospital	<p>CO 1: Outline the Quality terminologies, TQM and Six Sigma.</p> <p>CO 2: Explain the Quality Management in Hospital Services.</p> <p>CO 3: Identify the problems of Quality Assurance in Hospital Services.</p> <p>CO 4: Analyze the Quality standards, ISO 9000 series & Business Process Reengineering.</p> <p>CO 5: Assess the Strategic alliances for ensuring quality & Bench marking.</p>
19MBA452	Marketing of Hospital Services	<p>CO 1: Outline the concept of service of service marketing and identify different service mix components for hospital.</p> <p>CO 2: Discuss the procedure for planning and development of new services in the hospital.</p> <p>CO 3: Assess the different type of pricing methods and franchise in hospital service.</p> <p>CO 4: Identify the promotion and communication mix for hospital services.</p> <p>CO 5: Analyze the role and importance of people, process and physical evidence in hospital service.</p>
19MBA402	International Marketing	<p>CO1: Explain foreign trade and plan for international market entry decisions</p> <p>CO2: Formulate product mix decisions</p> <p>CO3: Plan Pricing mix decisions</p> <p>CO4: Analyze Distribution strategies</p> <p>CO5: Evaluate promotion strategies and predict control aspects</p>

19MBA421	Export Finance & Documentation	<p>CO1: Explain foreign trade formalities, payments and practical problems faced</p> <p>CO2: Analyze financing foreign trade and financing schemes</p> <p>CO3: Create shipping documents in foreign trade</p> <p>CO4: Apply Foreign exchange theories</p> <p>CO5: Evaluate Trade control policies and Promotional measures</p>
19MBA430	International Human Resource Management	<p>CO1: Formulate approaches to IHRM and identify role of HRM in international firms.</p> <p>CO2: Demonstrate different cultures and its values.</p> <p>CO3: Plan recruitment & selection practices in MNCs and design T&D components.</p> <p>CO4: Apply performance appraisal and compare approaches to Compensation Management.</p> <p>CO5: Assess comparative practices of Industrial relations internationally.</p>
19MBA460	Managerial Environment	<p>CO1: Demonstrate Systems approach to various environments</p> <p>CO2: Predict technical environment.</p> <p>CO3: Assess educational environment.</p> <p>CO4: Analyze sociological & cultural environment.</p> <p>CO5: Evaluate economic & legal environment.</p>